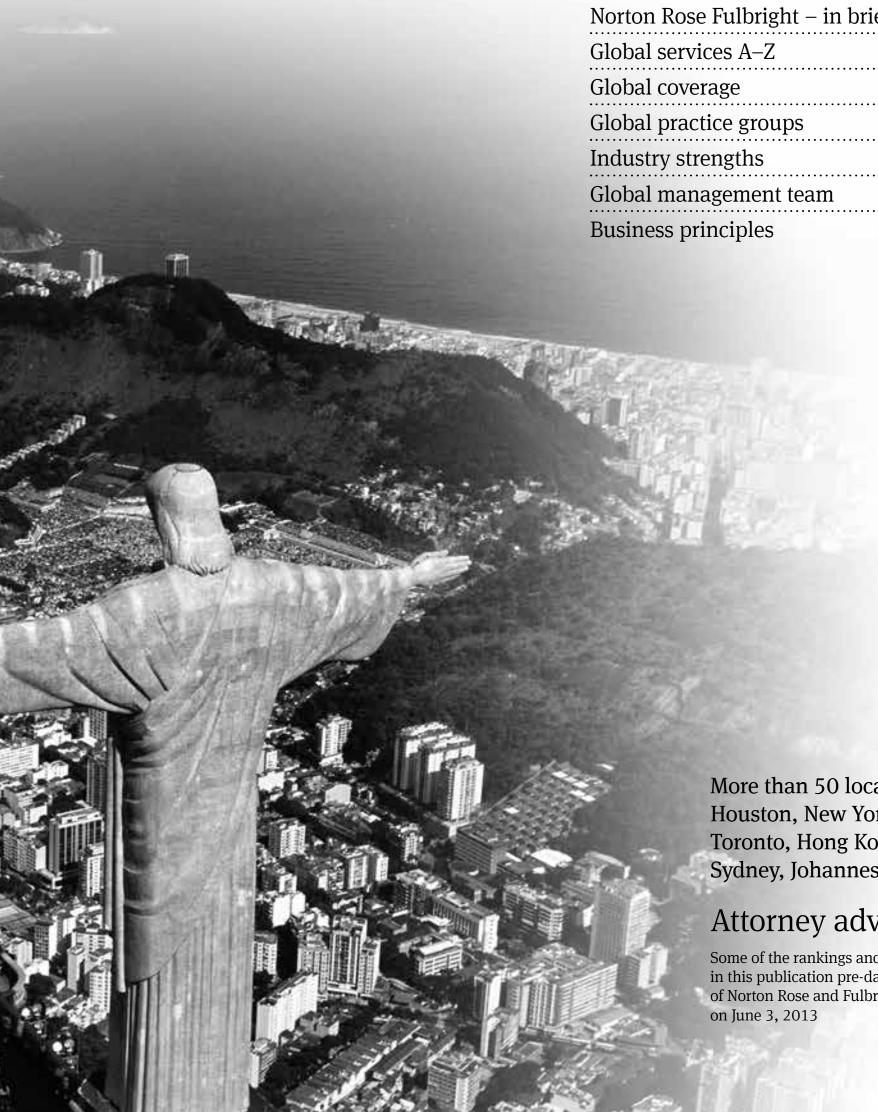
Financial institutions
Energy
Infrastructure, mining and commodities
Transport
Technology and innovation
Life sciences and healthcare

NORTON ROSE FULBRIGHT

Norton Rose Fulbright

Law around the world

July 2014



Contents

More than 50 locations, including Houston, New York, London, Toronto, Hong Kong, Singapore, Sydney, Johannesburg and Dubai.

Attorney advertising

Some of the rankings and accolades included in this publication pre-date the combination of Norton Rose and Fulbright & Jaworski LLP on June 3, 2013

Global resources

People worldwide

7400

Legal staff worldwide

3800

Offices

50+

Europe

- Amsterdam
- Athens
- Brussels
- Frankfurt
- Hamburg
- London
- Milan
- Moscow
- Munich
- Paris
- Piraeus
- Rome
- Warsaw

United States

- Austin
- Dallas
- Denver
- Houston
- Los Angeles
- Minneapolis
- New York
- Pittsburgh-Southpointe
- St Louis
- San Antonio
- Washington DC

Canada

- Calgary
- Montréal
- Ottawa
- Québec
- Toronto

Latin America	Asia	Australia	Africa	Middle East	Central Asia
Bogotá	Bangkok	Brisbane	Cape Town	Abu Dhabi	Almaty
Caracas	Beijing	Canberra	Casablanca	Bahrain	
Rio de Janeiro***	Hong Kong	Melbourne	Dar es Salaam	Dubai	
	Jakarta*	Perth	Durban	Riyadh**	
	Shanghai	Sydney	Johannesburg		
	Singapore				
	Tokyo				

*Susandarini & Partners in association with Norton Rose Fulbright Australia **Mohammed Al-Ghamdi Law Firm in association with Fulbright & Jaworski LLP
*** opening July 2014

Norton Rose Fulbright

Law around the world

Recognition

6th biggest legal practice by gross revenue

American Lawyer Am Law 100, 2014

Global energy firm of the year

Who's Who Legal 2014

Global mining firm of the year

Who's Who Legal 2014

Highest rated legal practice in multi-jurisdictional work

Acritas' Canadian law firm brand index 2014

Law firm of the year – natural resources law

US News & World Report Best Lawyers 2014, 2013

Top 10 global elite brand leader Norton Rose Fulbright

Acritas' Sharplegal, Global Elite Brand Index 2013

Best performing legal brand Norton Rose Fulbright

Managing Partners' Forum (MPF) Awards for Management Excellence 2014, 2013

Elite 20 antitrust and competition practice

Global Competition Review Awards 2014

Client choice award (international) Norton Rose Fulbright (formerly Norton Rose)

International Law Office 2013

Client choice award (US) Fulbright & Jaworski LLP

International Law Office 2013

Client choice award (Canada)

International Law Office and Lexology 2014

Top 20 global legal practice

Law 360 Global 20, 2013

Client service A-Team (US) Fulbright & Jaworski LLP

BTI Consulting Group's survey of law firm client service performance 2014

Best trade finance law firm in Africa

Global Trade Review 2013

Corporate team of the year

African Legal Awards 2013

Commodity/trade finance law firm of the year Norton Rose Fulbright (formerly Norton Rose)

Trade Finance 2013, 2012, 2011

Deal of the year

The combination of Norton Rose and Fulbright & Jaworski to form Norton Rose Fulbright
Lloyd's List Global Awards 2013

BTI brand elite

BTI Consulting Group's survey of best-branded law firms 2014

Norton Rose Fulbright – in brief

Norton Rose Fulbright is a global legal practice. We provide the world's pre-eminent corporations and financial institutions with a full business law service. We have more than 3800 lawyers based in over 50 cities across Europe, the United States, Canada, Latin America, Asia, Australia, Africa, the Middle East and Central Asia.

Norton Rose Fulbright – law around the world
nortonrosefulbright.com

Industry strengths

- Financial institutions
- Energy
- Infrastructure, mining and commodities
- Transport
- Technology and innovation
- Life sciences and healthcare

Global practice groups

- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Intellectual property
- Antitrust and competition
- Regulation and investigations
- Employment and labor
- Real estate
- Tax

Selected clients

- AIG
- Barclays Bank
- Barrick Gold
- Bayer
- BMW Group
- BNP Paribas
- Bombardier
- BP
- China Development Bank
- Citi
- Deutsche Bank
- GlaxoSmithKline
- HSBC
- ING Group
- McLaren Group
- Macquarie Group
- Petronas
- QBE Insurance Group
- Rio Tinto Group
- Royal Bank of Canada
- SNC-Lavalin Group
- Standard Chartered Bank

Global services A–Z

A

- Aboriginal
- Access to information
- Acquisition finance
- Acquisitions
- Admiralty
- Alternative dispute resolution (ADR)
- Alternative risk transfer (ART)
- Anti-corruption
- Antitrust
- Appellate
- Arbitration
- Asset and wealth management
- Asset-based lending
- Asset finance
- Aviation
- Aviation finance

B

- Banking and finance
- Banks
- Benefit plans
- Brands
- Business ethics
- Business immigration and international mobility
- Business services

C

- Capital markets (debt, equity)
- Cartel investigations
- Catastrophic and mass disaster litigation
- Class and group actions
- Cleantech
- Commercial litigation
- Commodities and agribusiness
- Communications, media and entertainment
- Competition
- Competition litigation
- Compliance
- Construction
- Consumer markets
- Copyright, designs and databases
- Corporate advisory
- Corporate and regulatory insurance
- Corporate, M&A and securities
- Corporate manslaughter
- Corporate trustee
- Crisis management
- Cyber security

D

- Data protection
- Debt capital markets
- Debt finance
- Derivatives
- Dispute resolution
- Distressed debt and investments

E

- eCommerce
- eDiscovery and information governance
- Employee benefits
- Employment
- Energy
- Engineering
- Environment
- Equipment finance
- Equity capital markets
- ERISA litigation
- Executive compensation

F

- Financial institutions
- Financial investors
- Financial services
- Fraud and asset recovery

G

- Governance and directors' liability
- Government contracts
- Green economy

H

- Health and safety
- Healthcare services
- Hospitality

I

- Infrastructure
- Insolvency
- Insurance
- Intellectual property
- International arbitration
- International trade
- Investment funds

Islamic finance

J

Joint ventures

L

Labor
Life assurance
Life sciences
Litigation
Lloyd's

M

Marine casualty
Market investigations
Mergers
Mining
Municipal bankruptcy

N

Nuclear

O

Oil and gas
Outsourcing

P

Patents
Pensions
PFI/PPP/P3
Pharmaceuticals
Planning
Ports
Power
Privacy
Private equity
Probate and fiduciary litigation
Product liability
Product recall
Professional negligence
Project finance
Projects
Public and administrative law
Public finance
Public procurement

Q

Qui Tam False Claims Act

R

Rail
Real estate
Real estate finance
Regulation and investigations
Reinsurance
Renewables
Restructuring
Retail
Roads

S

Sanctions and export controls
Securities, regulation and enforcement
Securitization
Shale gas
Shipping
Shipping and offshore finance
State aid
Structured trade and commodity finance
Sunshine Act
Sustainability and climate change

T

Tax
Tax controversies
Technology
Telecommunications
Tourism
Trade marks
Transport
Trusts and estates

U

Utilities and sector regulation

V

Venture capital

W

Water
White collar crime
WTO

Global coverage

Europe overview

We offer comprehensive legal advice across the major financial and commercial centers in Europe, including a full EU regulatory and antitrust service from our office in Brussels. Our broad practice ranges from complex cross-border M&A transactions to major projects, international arbitration and financial services regulation.

Offices

- Amsterdam
- Athens
- Brussels
- Frankfurt
- Hamburg
- London
- Milan
- Moscow
- Munich
- Paris
- Piraeus
- Rome
- Warsaw

Lawyers in Europe

1100

Partners in Europe

250

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Practice strengths

- Antitrust and competition
- Banking and finance
- Capital markets (debt, equity)
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employee benefits and executive compensation
- Employment and labor
- Financial services
- Insurance
- Intellectual property
- Pensions
- Public law
- Real estate
- Regulation and investigations
- Tax

Selected clients

- BMW Group
- BP
- Crédit Agricole
- HSBC
- ING Group
- Lloyds Banking Group
- RBS Group
- Société Générale
- Stena
- UniCredit Group

Tier 1
Energy & natural resources: mining

Chambers Global – Russia 2008–2014

Tier 1
Banking & finance: asset finance & leasing: aviation

Chambers Europe – Germany 2014, 2013, 2012

Tier 1
Aviation finance
Project finance & energy: energy
Shipping finance

Legal 500 EMEA – France 2014

Tier 1
Shipping: finance (international firms)

Chambers Global – Greece 2014, 2013

Tier 1
Dispute resolution
Energy
Shipping finance
Shipping litigation

Legal 500 EMEA – Greece 2014, 2013

Government of Pakistan in landmark US$2bn bond issue

Our London office advised the government of Pakistan on a US$2bn bond issue, the largest international bond offering by Pakistan, and the first it has issued since 2007. It comprised a dual tranche of US$1bn in five-year bonds and US$1bn in ten-year bonds, and won strong interest from investors, including fund managers, banks, hedge funds, insurance companies and pension funds based in the US, Europe, Asia and the Middle East.

This bond issue demonstrates Pakistan's ability to attract finance from a diverse range of investors and sets a benchmark, allowing overseas investors to gauge accurately Pakistan's economic environment. It also provides the depth required for further corporate issuers and the government's planned privatization program.

Vattenfall sells Polish businesses for €1.8bn

We advised on all legal aspects of the sale of Vattenfall's Polish businesses – GZE (electricity retail sales, distribution, and a wind farm) and VHE, Europe's largest combined heat and power company. Our role included conducting the due diligence; drafting the sale and share purchase agreements; managing the separation of the two businesses; and filing merger notifcations to the relevant competition authorities.

Bourbon in US$1.5bn 'transforming for beyond' plan

We assisted French ship owner Bourbon Maritime in implementing the terms of the US$1.5bn first phase of its 'transforming for beyond' plan signed with the Chinese company ICBC Financial Leasing for a ten-year fixed rate bareboat charter of up to 51 supply vessels, either in operation or under construction.

Rosneft in US$10bn supply contracts with trading houses

We advised Rosneft on a US$10bn pre-payment from Glencore and Vitol relating to long-term crude oil supply contracts negotiated with trading houses. This is the largest such transaction to date which involves trading houses. Rosneft will receive the pre-payment facility ahead of supply for use for a variety of corporate and investment purposes.

Private equity takeover bid for S&B Industrial Minerals

Lawyers from our Athens and London offices advised private equity company Rhône Capital on a takeover bid for S&B Industrial Minerals. S&B is listed on the Athens Stock Exchange and has more than 26 mines, 46 plants and processing facilities worldwide.

UK (London)

London's position as one of the top global financial centers plays an important part in driving the UK's service-led economy and attracting international investors. Our London office delivers domestic and multi-jurisdictional legal services to international corporates, financial institutions, governments and other public sector organizations. We excel across a range of legal practices, including corporate, M&A and securities; banking and finance; dispute resolution and litigation; tax; employment and labor; and regulation and investigations. We have a team of US-qualified corporate lawyers and a world-leading Islamic finance practice.

Lawyers in London

650

Partners in London

150

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Practice strengths

- Antitrust and competition
- Asset and wealth management
- Banking and finance
- Capital markets (debt, equity)
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employee benefits and executive compensation
- Employment and labor
- Environment, safety and planning
- Financial services
- Insurance
- Intellectual property
- Islamic finance
- Pensions
- Public law
- Real estate
- Regulation and investigations
- Tax

Selected clients

- AIG
- BMW Group
- BNP Paribas
- BP
- Cable and Wireless
- Crédit Agricole
- Department of Transport
- ExxonMobil
- GlaxoSmithKline
- Hiscox
- HSBC
- Lloyds Banking Group
- Munich Re
- RBS Group
- Stena
- Vattenfall
- Vodafone

Tier 1 *(UK-wide)*
Capital markets: AIM
Commodities: derivatives and energy trading; trade finance
Corporate crime and investigations
Energy and natural resources
Environment: climate change
Insurance: non-contentious
Transport: rail: rolling stock

Chambers UK 2014

Tier 1
Asset finance (London)
Asset finance: shipping (London)
Finance: asset finance and leasing
Trade finance
Islamic finance
Real estate: commercial property: development
Projects and energy: infrastructure: mining and minerals

Legal 500 UK 2013

UK highlights

Brookfield enters European renewables in €700m acquisition

We assisted Brookfield Renewable Energy Partners on its entry into the European renewable power market through a €700m agreement to acquire 17 wind power projects from Republic of Ireland-owned Bord Gáis Energy (BGE). This is also its first renewable power acquisition outside of the Americas. All of BGE's energy business will be sold to a consortium that also includes Centrica plc and iCON Infrastructure.

Delta buys Singapore Airlines' stake in Virgin Atlantic

We advised Delta Airlines on its US$360m acquisition of a 49 per cent stake in Virgin Atlantic from Singapore Airlines. Delta and Virgin Atlantic will form a joint venture to bolster transatlantic business by scheduling flights together. The acquisition required complex antitrust and merger clearances from a number of agencies in several jurisdictions.

Irish Residential Properties IPO is first residential Irish REIT

We assisted Investec Bank and TD Securities as joint bookrunners in the €200m IPO of Irish residential property investment company, Irish Residential Properties REIT, by way of institutional placing in the UK, Ireland, Canada and in the US. This is the first residential-focused Irish REIT and, coming in the wake of our work on Green REIT plc's €310m IPO and €399m follow-on offer, demonstrates growing demand for Irish real estate opportunities.

Barrick Gold sells stake in African company

We advised Barrick Gold on its sale of a stake in African Barrick Gold for approximately US$188m. As part of the transaction, which was effected by way of an accelerated bookbuild by UBS, JP Morgan Cazenove and RBC to institutional investors, Barrick Gold continues to hold 64 per cent of the African company.

Crest Nicholson IPO is valued at £553m

We advised house-builder Crest Nicholson on the first major UK IPO in 2013, valued at approximately £553m. The company, which had undergone debt restructurings in 2009 and 2011, was owned by its lending banks. The offer – perceived as an indication of the health of the UK equity markets – was made by way of an institutional placing in Europe, Canada and the US.

France (Paris)

France is one of the Eurozone's largest economies and a strategic European bridgehead for many international companies. Our Paris office delivers a full range of legal services to clients across our key industry sectors, drawing on our strength in banking and finance, including asset finance; corporate, M&A and securities; and antitrust and competition. We are particularly strong in transport, energy and project finance. The Paris team has also developed an important business in francophone Africa and works closely with our office in Morocco.

Lawyers in Paris

90

Partners in Paris

20

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Practice strengths

- Antitrust and competition
- Asset finance
- Banking and finance
- Capital markets (debt, equity)
- Compliance
- Corporate, M&A and securities
- Data protection
- Dispute resolution and litigation
- Employment and labor
- Environment
- Financial restructuring and insolvency
- Insurance
- Project finance
- Real estate
- Tax
- Telecommunications

Selected clients

- Allianz/Euler Hermes
- AXA
- BNP Paribas
- Bourbon Maritime
- Crédit Agricole
- DCNS
- EI Telecom
- Export Development Canada
- Groupe Latécoère
- HSBC
- Medtronic
- Messageries Lyonnaises de Presse
- Natixis
- Société Générale

Tier 1

Transportation: aviation: finance shipping: finance

Chambers Europe – France 2014, 2013

France highlights

Pool of banks finances Le Soléal cruise ship, built in Italy

We assisted a pool of banks, including Société Générale, Deutsche Bank, Caisse d'Epargne and the Italian export credit agency SACE with the financing of the cruise ship Le Soléal, which was built by Fincantieri in Italy. This is the latest arrival in the fleet of Compagnie du Ponant.

Harkand expands footprint with Veolia Marine acquisition

We advised Harkand, an international subsea inspection, repair, maintenance and light construction group controlled by Oaktree Capital Management, on acquiring a business held by Veolia Marine Services comprising 150 employees, three dynamically-positioned multi-purpose vessels and six remotely operated vehicles. This acquisition will expand Harkand's international reach by adding a Houston operation with an established track record in the Gulf of Mexico to the group's existing operations in the North Sea, Asia Pacific and Africa.

Financing France's photovoltaic power program

We advised the lenders on the financing of a photovoltaic (PV) power plant project as part of the ambitious 115MW Toul-Rosières program developed by EDF EN on a former military base in France. It is anticipated that the production of Toul-Rosières will cover electricity demand for a community of 55,000 people. It is the largest PV power project in France and among the world's biggest.

EI Telecom now second biggest virtual operator in France

We advised EI Telecom on the acquisition of the 150,000-strong customer base of Auchan Telecom, a subsidiary of French multinational supermarket group Auchan. EI Telecom is a joint venture between Credit Mutuel-CiC and NRJ Group and is the parent company of MVNOs NRJ Mobile, Credit Mutuel Mobile, CIC Mobile, Cofidis Mobile and Blancheporte Mobile.

Germany (Munich, Frankfurt and Hamburg)

Germany is at the heart of Europe, with a powerful industrial legacy and one of the world's strongest economies. Our offices in Munich, Frankfurt and Hamburg provide a full range of legal services, including US law, to national and multinational clients. Our German offices cooperate closely in serving corporate clients, financial institutions and private equity houses as well as German SMEs. We advise clients from all over the world on doing business in Germany and elsewhere in Europe.

Lawyers in Germany

150

Partners in Germany

35

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Practice strengths

- Banking and finance
- Capital markets (debt, equity)
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Financial restructuring and insolvency
- Financial services
- Insurance
- Private equity
- Real estate
- Regulation and investigations
- Tax
- US law

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We operate from two separate legal entities in Munich: Norton Rose Fulbright LLP; Fulbright & Jaworski LLP

Selected clients

- ABN AMRO
- APCOA
- Banco Santander
- Bankhaus Lampe
- BayernLB
- Berenberg Bank
- BMW Group
- CA Immo
- Close Brothers Seydler Bank
- Crédit Agricole
- Credit Suisse
- Daiichi Sankyo
- Deutsche Bank
- DZ Bank
- Federal Ministry of Transport and Digital Infrastructure
- Friends Provident
- HSBC
- HSH Nordbank
- Morgan Stanley
- Société Générale
- Stena
- Toyota Tsusho
- UniCredit/HVB

‘One of the advantages of the firm is that it has lawyers in several jurisdictions. Very helpful in a transaction over several continents’

Chambers Europe 2014

‘Extremely renowned and well-positioned funds practice’

Legal 500 – Germany 2014, 2013

Germany highlights

Toyota Tsusho Corporation acquires strategic share in Scholz

We advised Toyota Tsusho Corp on the acquisition of a significant strategic share in Scholz, one of the largest German family businesses and one of the largest recycling companies of secondary raw materials (scrap steel and scrap metal) worldwide.

€937m investment in North Sea wind farm Butendiek

We advised a consortium of banks led by KfW IPEX-Bank, UniCredit Group and Bremer Landesbank on a financing for the Butendiek offshore wind farm in the North Sea. The consortium is providing loans worth €937m towards an overall investment of €1.3bn. This deal was awarded European power deal of the year, 2013, by *Project Finance International*, and European offshore wind deal of the year, 2013, by *Project Finance*.

Frankfurt’s Tower 185 sold for €500m

We advised CA Immo Deutschland GmbH and CA Immo Frankfurt Tower 185 Beteiligungs GmbH on finalizing an agreement to sell part of Frankfurt’s landmark Tower 185 office building in a transaction valuing the property at €500m. Two German institutional investors each acquired a third of the Frankfurt office property. The Austrian holding company CA Immobilien Anlagen retained a one-third stake.

Vermilion Energy enters German energy market

We assisted the Canadian company Vermilion Energy in acquiring a 25 per cent share in four producing gas fields in north west Germany, together with a related exploration licence. The seller is GDF SUEZ E&P Deutschland, which is selling its share in a consortium of four parties to Vermilion.

Corporate bond for Rickmers

We advised Rickmers Holding, the parent of shipping company Rickmers Group, on the issuance of a €175m corporate bond. The bond is traded on the OTC market of the Frankfurt Stock Exchange, with a listing in the Prime Standard for corporate bonds. This is the first time a family-run, non-listed shipping company has acquired capital in this way.

Motorway PPP for northern Germany

We are advising the Federal Ministry of Transport and Digital Infrastructure on the A7 Bordesholm–Hamburg motorway, a multi-million dollar PPP project under the A-Model program in Schleswig-Holstein and Hamburg.

The Netherlands (Amsterdam)

The Netherlands is a hub for international trade and business, driven by innovation and an entrepreneurial spirit which attracts multinational corporations. Our office in Amsterdam provides a broad corporate and commercial service and has worked on some of the highest profile project financings and other business transactions in the Dutch market, as well as on cross-border transactions in sectors including financial institutions, transport and energy.

Lawyers in Amsterdam

50

Partners in Amsterdam

12

Contact

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Practice strengths

- Banking and finance
- Civil law notary
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Environmental
- Financial restructuring and insolvency
- Financial services
- Food and agribusiness
- Infrastructure
- Insurance
- PPP/project finance
- Private equity
- Real estate
- Regulation and investigations
- Tax
- Trade and commodity finance
- Venture capital

Selected clients

- AIG
- AXA
- Bank of America
- BMW Group
- CME Group
- DP World
- ING
- Intercontinental Hotels Group
- Rabobank
- Royal Boskalis Westminster
- RWE

‘practical and dedicated team. Lots of experience and a fast service’

Chambers Europe 2014

Netherlands highlights

OpenText acquires Cordys Holding

We advised OpenText Corporation on the acquisition of Cordys Holding and its subsidiaries from GKF Ventures I, LLC and Vanenburg Group. OpenText is headquartered in Canada and produces and distributes enterprise information management software for large corporations across all industries.

NOP Agrowind secures funds for Dutch onshore wind farm

We acted as project counsel for NOP Agrowind, a grouping of agricultural entrepreneurs in the Netherlands, which signed a €350m (US$479.1m) loan with a trio of banks for a new 195MW wind development park. The project entails the construction of 26 wind turbines on the entrepreneurs’ land in Westermeerdijk and Noordemeerdijk in the North-East Polder. European Investment Bank, KfW IPEX-Bank and Rabobank were the lenders on the deal, with the latter two acting as structuring banks. The development is part of the Windpark Noordoostpolder development, which, with 86 wind turbines, will become the largest wind farm in the Netherlands.

€1bn CMBS bonds restructuring

We advised on the restructuring of Dutch real estate investment fund Uni-Invest via €1bn commercial mortgage-backed floating rate notes. This is the first CMBS transaction in Europe to result in a restructuring which includes an enforcement of the security package. The deal, which provides a template for similar future restructurings, was shortlisted by *IFLR* as European structured finance and securitization deal of the year in 2013.

E.ON acts for dealers on a €35bn debt program

We assisted E.ON when it acted for the dealers on a €35bn debt issuance program for E.ON International Finance BV, and guaranteed by E.ON SE, an international energy company listed on the Luxembourg Stock Exchange. Dealers on the program included BNP Paribas, Citigroup, Commerzbank, Deutsche Bank, HSBC, JP Morgan, Mitsubishi UFJ, Royal Bank of Scotland and Unicredit Bank.

Italy (Milan and Rome)

Italy is one of the world's largest exporting economies and a core part of our European platform. We have offices in Milan and Rome and offer a wide range of transactional and regulatory advice to national and multinational corporations, banks and financial institutions, insurance companies and private equity funds, as well as entrepreneurs from many sectors. We also represent clients in domestic and international litigations. We have Italian- and UK-qualified lawyers based in Italy and provide clients with Italian, pan-European and global legal services.

Lawyers in Italy

40

Partners in Italy

11

Contact

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Practice strengths

- Antitrust and competition
- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Financial restructuring and insolvency
- Financial services
- Insurance
- Project finance
- Public and administrative law
- Real estate
- Regulation and investigations
- Shipping
- Structured trade/commodity finance
- Tax

Selected clients

- Alitalia – Compagnia Aerea Italiana
- AIG
- Assicurazioni Generali
- BNP Paribas
- Citi
- ContourGlobal
- Corio Italia
- Crédit Agricole
- Emerisque Brands UK
- Enel Green Power
- Intesa Sanpaolo
- Landesbank Baden-Württemberg
- Markel
- Mediobanca
- QBE Insurance
- RBS Group
- SACE
- UBI Banca
- UniCredit
- Zurich Insurance

Tier 1
Insurance

Chambers Europe 2014

'Widely considered one of the foremost names in the market thanks to a broad focus and depth of expertise. Works for the leading insurance players in Italy on transactional, regulatory and contentious proceedings'

Chambers Europe 2014

Best law firm in Italy – project finance

Premio Internazionale Le Fonti 2013

Italy highlights

Assicurazioni Generali disposes of Fata Danni

We assisted Assicurazioni Generali with the sale of Fata Assicurazioni Danni to Italian insurance company Cattolica for €179m. Fata specializes in insurance covering agricultural risk through a distribution network of more than 170 agencies across Italy.

AIM Italia listing of energy company GALA

We advised Banca Profilo as global coordinator on the listing of GALA on AIM Italia/Mercato Alternativo del Capitale, the multilateral trading facility organized and managed by Borsa Italiana. Gala is one of Italy's key energy companies supplying electricity to the public administration and to mixed public-private companies. This was one of the highest value capitalizations to be completed on AIM Italia.

Enel Green bids to join South Africa's renewables program

We are assisting Enel Green Power with its participation in the third round of South Africa's Renewable Energy IPP program, and its acquisition and development of large-scale wind and solar projects.

Largest local authority real estate fund to date

We advised BNP Paribas REIM Italy on setting up and financing Fondo Immobiliare – Provincia di Roma, a €470m real estate fund designed to maximize the value of a large real estate portfolio owned by the municipality Provincia di Roma. This is the largest deal of its kind, to date, among Italian local authorities.

Cavaliere Brands acquires fashion brands

We assisted Cavaliere Brands (Italia) and Emerisque Brands UK with the acquisition of Industries Sportswear Company, owner of fashion brands Marina Yachting, Henry Cotton's, Coast Weber & Ahaus, as well as the licence 18CRR81 Cerruti.

Financing northern Italy's €1.5bn toll road

We worked on behalf of Brebemi SpA on the limited recourse financing for a major 62km toll highway project in northern Italy which connects the cities of Brescia, Bergamo and Milan. Brebemi SpA has signed lending commitments worth over €1.5bn for the project.

Greece (Athens and Piraeus)

We have a leading legal practice in Greece focusing particularly on banking and finance (including shipping finance, project finance, and structured finance), financial regulation, corporate, M&A, capital markets, litigation and dispute resolution. With offices in Athens and Piraeus, our clients include Greek and multinational corporations, including the Greek Privatisation Fund. We are particularly active in the financial institutions, shipping, energy (including renewable energy), insurance and real estate sectors.

Lawyers in Greece

33

Partners in Greece

7

Contact

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Practice strengths

- Banking and finance
- Capital markets (debt, equity)
- Corporate, M&A and securities
- Dispute resolution and litigation
- Financial regulation
- PPP and projects
- Shipping

Selected clients

- Allseas Marine
- Alma Maritime Ltd
- Alpha Bank Group
- Avin International
- BNP Paribas Fortis
- Citi
- Costamare Inc
- Crédit Suisse
- Emirates Telecommunications
- Eurobank
- Greek Privatisation Fund
- Hellenic Financial Stability Fund
- HSBC
- Jefferies
- Morgan Stanley
- National Bank of Greece
- OPAP
- Piraeus Bank
- PPC and PPC Renewables
- RBS Group
- Roxana Shipping
- Société Générale

*Norton Rose Fulbright Greece is the trading name of Norton Rose Fulbright, Sofianopoulos, Tsohou, Cheilas, Kelly, Koroxenidis, Assimakis, Liberopoulos and Partners Law Firm

Tier 1
Shipping (international firms)

Chambers Global – Greece 2014, 2013, 2012

Tier 1
Energy

Chambers Europe – Greece 2014, 2013, 2012

Greece highlights

HSM Products acquires FR8 Singapore tanker business

We advised HSM Products Ltd on the purchase of five subsidiaries of FR8 Singapore Pte Ltd and a product tanker from FR8, acquiring in total a fleet of six product tanker vessels. HSM assumed US$140m of debt. Financing was provided by a syndicate of banks involving CA-CIB, UniCredit Group, BNP Paribas, ABN AMRO Bank and Natixis Banque.

US$1.25bn loan for LNG vessels built in South Korea

We assisted Citi, Credit Suisse, Nordea Bank, Commonwealth Bank of Australia, Deutsche Bank and DNB Bank with the arrangement of a loan of US$1.25bn to finance nine LNG vessels of the Angelicoussis Group under construction in South Korea.

Alpha Bank wins €400m financing

We advised Alpha Bank on two bond loans with an aggregate value of approximately €400m. The bond loan issued by Aktor Concessions was subscribed to by Alpha Bank, Piraeus Bank and New TT Hellenic Postbank, while the bond loan issued by Ellaktor was subscribed to by Alpha Bank, Piraeus Bank, New TT Hellenic Postbank, the National Bank of Greece and Eurobank Ergasias.

Financing for the acquisition of OPAP

As part of the Greek privatization program, we advised Jefferies as underwriter on the €400m financing of Emma Delta for the purchase of 33 per cent of the share capital of Greece's leading gaming company OPAP. The transaction involved raising funds by issuing notes, which were placed privately with institutional investors and secured (inter alia) by collateral over the shares of OPAP.

€155m financing for 437MW CCGT power plant

We advised Alpha Bank, Eurobank Ergasias, National Bank of Greece and Piraeus Bank on a €155m bond loan issued by Korinthos Power, a joint venture of Mytilineos and Motor Oil Hellas groups, to be used to refinance a 437MW combined-cycle gas turbine (CCGT) power plant.

Acquisition of interest in two power plants from GDF Suez

We advised GDF Suez on the acquisition of a 50 per cent stake in two power generating companies owned by GEK Terna Group: Heron I, which owns and operates a 150MW open-cycle gas turbine plant; and Heron II, which owns and operates a 435MW combined-cycle gas turbine plant.

Belgium (Brussels)

Brussels is the antitrust, competition and regulatory heart of Europe. Our Brussels practice reflects this and is a key part of our global antitrust and competition group, creating a vital link between our US and Asian antitrust practices. The office also advises on wider European regulatory issues including in the financial services, energy and transport sectors, as well as on WTO and trade law matters. Our multinational team works with companies and government organizations, coordinating advice across all EU jurisdictions.

Lawyers in Brussels

12

Partners in Brussels

4

Contact

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Practice strengths

- Antitrust and competition (EU law)
- Banking and finance
- Compliance
- Market investigations and monopoly practices
- Private equity
- WTO and trade issues

Selected clients

- G4S
- German Federal Ministry of Transport
- HSBC
- Sanyo – Panasonic
- Stena

Tier 1
EU regulatory: energy transport

Legal 500 EMEA – Belgium 2013

Belgium highlights

G4S in proposed £5.2bn acquisition of ISS

We assisted global security services provider G4S Plc on the proposed £5.2bn acquisition of ISS, a global facilities management services provider. The deal, which ultimately did not go ahead, involved a Form CO filing to the European Commission, and coordinated filings in Argentina, Brazil, Israel, Mexico, Russia, Turkey and the US.

Stena acquires ferry routes from Scandlines

We advised Swedish freight ferry operator Stena on the competition aspects of its acquisition of five ferry routes from German shipping company Scandlines GmbH. Our advice included ownership, charter or lease rights to five vessels, operations at seven ports, the transfer of employees engaged ashore and at sea, as well as the transfer of contractual agreements.

Iconix Brand pays US$225m for Nike's Umbro brand

We advised on the English law and Singapore law issues in connection with Iconix Brand Group Inc's US$225m acquisition from Nike Inc of the Umbro football brand.

BrightPoint's A$840m merger with Ingram Micro

We advised mobile device services leader BrightPoint Inc on an A$840m merger with Ingram Micro Inc, a wholesale technology distributor and a global leader in IT supply-chain, mobile device lifecycle services and logistics solutions. This transaction created the largest company in its sector with the biggest footprint and customer base.

Citibank International acquires minority stake in iSwap

We advised Citi subsidiary Citibank International Plc on the regulatory aspects of acquiring a stake in inter-dealer platform iSwap, one of the first electronic inter-dealer Euro interest rate swap trading platforms. We filed a merger notification for Citibank's acquisition to the German Federal Cartel Office (FCO).

EU investigation into interbank lending case

We are advising a major financial institution on one of the European Commission's investigations into an interbank lending benchmark allegedly being fixed.

Russia (Moscow)

Our Moscow practice works with a range of international clients, particularly in the oil and gas, metals and mining, and financial sectors. We offer a full business law service across a number of practice areas, including corporate, M&A and securities; banking and finance; dispute resolution and litigation; real estate; and construction. We are strong in financial institutions, energy, infrastructure, mining and commodities, and transport.

Lawyers in Moscow

31

Partners in Moscow

7

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Practice strengths

- Antitrust and competition
- Banking and finance
- Business ethics and anti-corruption
- Capital markets (debt, equity)
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Financial restructuring and insolvency
- Insurance
- Intellectual property
- International arbitration
- Project finance and PPP
- Real estate and construction
- Regulation and investigations
- Tax

Selected clients

- AirBridgeCargo Airlines
- Alliance Oil
- Astrakhan Oil Corporation Ltd
- Barrick Gold Corporation
- BNP Paribas
- Chevron
- Citi
- Crédit Agricole CIB
- EXIAR (Russian export credit agency)
- Gazprom
- Gazprom Neft
- HSBC
- ING Group
- Inter RAO
- Jilin HOROC
- Munich Re
- Rio Tinto
- Rosneft
- S7 Group
- Sberbank of Russia
- Slavneft
- SOCAR
- Rosbank (Société Générale)
- Togliattiazot
- UniCredit

Tier 1
Energy and natural resources

Legal 500 EMEA – Russia 2014

Russia highlights

Yildirim acquires Mechel OAO's ferroalloy assets for US$425m

We advised Yildirim Group, a Turkish holding group, on the US$425m acquisition of ferroalloy assets from OAO Mechel, including the Voskhod mining plant in Kazakhstan, a modern chrome ore mine, and the Tikhvin ferroalloy plant in Russia. Our role in the acquisition included advising on FAS filings and EU competition matters.

SOCAR purchases gas assets in Central Europe

We advised SOCAR (State Oil Company of the Azerbaijan Republic) on the acquisition of a gas distribution grid and gas filling stations in a Central European country, as well as on a landmark gas transportation project to Europe.

TogliattiAzot in Supreme Commercial Court litigation

We defended TogliattiAzot, a Russian chemical company and the world's largest ammonia producer, in litigation initiated by minority shareholder Eurotoaz Ltd, claiming nearly a five per cent block of shares. The case, pending over two years before Russian and Irish courts, was won in the highest court, the Supreme Commercial Court of the Russian Federation.

Eximbank loans US$195.2m to Ecuadorian energy company

We advised Eximbank of Russia (Roseximbank) on a US$195.2m loan to Celec EP, an Ecuadorian state energy company, arranged by Eximbank of Russia, Vnesheconombank (VEB) and Gazprombank. The loan will be used to build a new power plant in the Republic of Ecuador.

International banks lend Gazprom Neft US$2.15bn

We assisted Gazprom Neft, a major Russian oil company, in procuring a US$2.15bn club term and revolving loan facilities, which were provided by a group of international banks.

B&N Bank to acquire DNB Bank's Russian operations

We are advising Mikhail Shishkhanov, the majority shareholder of B&N Bank, on the acquisition of JSC Commercial Bank DNB Bank, a regional leader in Murmansk, comprising all of the operations of DNB Bank (the leading Norwegian financial group) in Russia. The acquisition supports B&N Bank's ongoing expansion across the Russian Federation.

Poland (Warsaw)

Poland has attracted substantial foreign investment for a number of years and is now a key emerging industrial hub in central Europe. Our Warsaw office provides Polish and international law advice to a range of global financial institutions and corporates and the largest Polish business entities. We are particularly strong in the areas of energy and natural resources and the financial institutions sector.

Lawyers in Warsaw

30+

Partners in Warsaw

5

Contact

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Practice strengths

- Antitrust and competition
- Banking and finance
- Construction
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Insurance
- Private equity
- Project finance
- Real estate
- Regulation and investigations

Selected clients

- ABC Data
- Bank Pekao (UniCredit)
- Bank Zachodni WBK (Santander)
- BMW
- BP
- EBRD
- Energa
- Goodman
- Heitman
- HSBC
- Hydro Aluminium
- Impax Asset Management
- Lantmännen
- Lear Corporation
- LOT Polish Airlines
- mBank (Commerzbank)
- NBGI Private Equity
- Nestlé
- Nordex
- Penta Investments
- PGE Polska Grupa Energetyczna
- PGNiG
- Pradera Management
- RBS
- Sandvik
- TAURON Polska Energia
- Vattenfall

Tier 1

Energy and natural resources

Legal 500 EMEA – Poland 2014

'The lawyers are adaptable and creative in meeting clients' needs. They are innovative, highly motivated, always available and never miss deadlines'

Chambers Europe – Poland 2014

Poland highlights

€1bn privatization of TAURON Polska Energia

We advised TAURON Polska Energia SA, one of Poland's largest electricity generation and transmission companies, on its privatization through an IPO on the Warsaw Stock Exchange. This was one of the largest in the European electricity sector at the time, raising a total of €1bn.

€900m high-yield bond offering from P4 Sp, z o o

We advised JP Morgan and Bank of America and Merill Lynch, as global coordinators, on the €900m high-yield bond offering of P4 Sp, z o o, a Polish mobile network, operating under the 'PLAY' brand. The funds raised were used to refinance PLAY's funding arrangements and to distribute to shareholders. The offering comprised €600m fixed rate senior secured notes, due in 2019, €30m (PLN130m) floating rate senior secured notes, due in 2019, and €270m fixed rate senior notes, due in 2019. The deal also involved a PLN400m revolving credit facility granted to PLAY by Bank Zachodni WBK SA (Santander Group) and Alior Bank. This is one of the largest Euro-denominated high-yield bond offerings in Eastern Europe.

US$2.4bn refinancing of Polish telecom operator's debt

We assisted the banks refinancing debt for Polkomtel, one of Poland's leading telecom operators. We advised Bank Polska Kasa Opieki SA and Powszechna Kasa Oszczędności Bank Polski SA, acting as global coordinators and senior mandated lead arrangers, UniCredit Bank's London branch, acting as facility agent, and other financial institutions, acting as arrangers and original lenders, on the US$2.4bn refinancing.

Penta and Neuca acquire Mediq's Polish business for €100m

We represented Penta Investments in its joint bid with Neuca to acquire the Polish business of Mediq from Advent International. Our role involved participating in drafting and negotiating the transaction with Advent International, as well as drafting and negotiating with co-bidder Neuca SA for the subsequent, post-acquisition separation of two lines of business (retail operations and wholesale operations) between two co-bidders.

€148m refinancing for property portfolio

We assisted our client on a €148m senior debt facility to finance an office logistics and retail portfolio of properties in central and Eastern Europe, underwritten by pbb Deutsche Pfandbriefbank and UniCredit Bank Austria.

United States overview

We have one of the largest legal practices in the US, with 750 lawyers across 11 locations, coast to coast, including New York, Washington DC, Houston and Los Angeles. We represent many of the world's preeminent financial institutions and corporations in matters ranging from litigation to intellectual property and regulatory investigations. We are known for our depth and breadth of experience in financial institutions, energy, life sciences and healthcare, technology and innovation, and infrastructure mining and commodities.

Offices

- Austin
- Dallas
- Denver
- Houston
- Los Angeles
- Minneapolis
- New York
- Pittsburgh-Southpointe
- St Louis
- San Antonio
- Washington DC

Lawyers in the US

750

Partners in the US

300

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
- M&A
- Public finance
- Real estate
- Regulation and investigations
- Securities litigation, investigations and SEC enforcement
- Tax

Selected clients

- AIG
- AT&T
- Bank of America
- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips Company
- Dell
- ExxonMobil
- Farmers Insurance
- General Electric Company
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Procter & Gamble
- Shell
- Total E&P USA

Client Service 30: the cream of the crop

BTI Consulting
2014

Client Choice award for excellence in client service

United States International Law Office
2013 (Fulbright & Jaworski LLP)

Tier 1
Antitrust
Bankruptcy/restructuring
Healthcare
Labor and employment

Chambers USA – Texas
2013

US highlights

Anadarko Petroleum Corp in Ghanian offshore development

We assisted Anadarko Petroleum Corporation with the construction, leasing and purchase of a floating production, storage and offloading facility located in the Jubilee Field Unit, offshore the Republic of Ghana. This is the first major deepwater discovery in Ghana.

Feld Entertainment in landmark settlement

We obtained a landmark settlement for Feld Entertainment Inc, owner of the Ringling Brothers and Barnum & Bailey Circus, with the American Society for Prevention of Cruelty to Animals. Under the settlement, ASPCA has paid Feld Entertainment to settle all claims related to its part in more than a decade of manufactured litigation that attempted to outlaw elephants in the circus. The litigation continues against other involved parties. The judge ruled that those parties are also responsible for Feld Entertainment's legal fees.

EOG Resources in US$4bn energy acquisition

We assisted EOG Resources Inc and its Canadian affiliates in acquiring Galveston LNG Inc; developing a natural gas liquefaction plant and export terminal in British Columbia, Canada; and in the sale of a stake in the project to Encana Corporation. The US$4bn LNG project is expected to become North America's first new-build natural gas liquefaction plant and export terminal.

Kerr-McGee in royalty payment victory

We assisted Kerr-McGee in all three stages of a case involving billions of dollars in royalty payments, concluding with the US Supreme Court declining to consider an appeal by the Interior Department and effectively allowing our client to retain its judgment in a lower court case.

Total in US$2.3bn shale acquisition

We assisted Total E&P USA Inc with its purchase from Chesapeake and EnerVest of an undivided 25 per cent interest in, and the joint development of, 619,000 net mineral acres of oil and gas properties located in the Utica Shale region of eastern Ohio. The total consideration was US$2.3bn, paid in cash at closing, and in the form of a carry toward the cost of development operations undertaken after closing.

Austin (United States)

Our Austin office has a history of representing mature and growing companies, with a focus on start-ups, particularly in technology and innovation, and life sciences. Our nationally-recognized intellectual property practice has assisted our clients' development and commercialization of new technologies and products. Our Austin lawyers also provide valued advice in the areas of employment and labor, healthcare, financial restructuring and insolvency, dispute resolution and litigation, real estate and tax.

Lawyers in Austin

73

Partners in Austin

26

Contact

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Financial restructuring and insolvency
- Intellectual property
- Mass torts/products
- M&A
- Public finance
- Real estate
- Regulation and investigations
- Securities litigation, investigations and SEC enforcement
- Tax

Selected clients

- AIG
- AT&T
- Bank of America
- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips
- Dell
- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell
- Total E&P USA

Tier 1
Energy: litigation

Legal 500 US
2013

Tier 1 *(Texas)*
Antitrust
Bankruptcy/restructuring
Healthcare
Labor and employment

Chambers USA
2013

Tier 1 *(Austin)*

Appellate
Bankruptcy
Biotechnology
Commercial litigation
Copyright
Employment – management
Healthcare
Labor – management
Litigation (intellectual property, employment and labor, patent, real estate)
Medical malpractice – defendants
Patent
Personal injury litigation – defendants
Product liability litigation – defendants
Real estate
Tax
Trade mark

US News & World Report
Best Law Firms
2014

Austin highlights

EPN in US$1.43bn sale of portfolio to DDR and Blackstone

We represented EPN Management in its sale to Blackstone and DDR Corporation of a portfolio of 46 open air shopping centers in 22 states, valued at US$1.43bn. The assets were held in a fund called EPN Fund GP LLC.

Ergon Energy in successful appeal of US$4m judgment

We represented Ergon Energy Partners, LP in its appeal of a US$4m jury verdict to a plaintiff who alleged benzene contamination on its property as a result of Ergon's drilling operations. On appeal, the Beaumont Court of Appeals reversed and rendered judgment in favor of Ergon, finding legally insufficient evidence to support the remediation plan on which the damages were awarded. The court rejected the plaintiff's expert opinion testimony on remediation costs and found no other evidence of damages.

International home improvement chain Home Depot USA

We represent Home Depot USA Inc in its intellectual property matters, including patents, trade marks and copyrights. Our work includes enforcement, oppositions/cancellations, counselling and prosecution. We have handled numerous successful actions under the domain dispute policy on behalf of this important client.

Multi-million dollar sale of Texas-based healthcare system

We represented Baptist Community Services, CHRISTUS Health, and Baptist St Anthony's Health System, in the sale of Baptist St Anthony's Health System to Ardent Health. The transaction included a 445-bed hospital in Amarillo, as well as a cancer center, a network of primary care, urgent care, surgical and bariatric clinics and a preferred provider network, as well as majority interests in three additional speciality healthcare facilities.

Diamond Offshore Drilling actions against bankrupt debtor

We represent Diamond Offshore Drilling, a contract drilling services company and major US leader in deepwater drilling, in actions against ATP Oil & Gas Corp, which has filed for Chapter 11 bankruptcy. Diamond is a major holder of oil and gas interests which the debtor is attempting to void.

Dallas (United States)

We have one of the largest legal practices in Dallas, focusing on Fortune 1000 and upper-tier mid-market companies. We offer extensive experience in public and private equity and debt offerings, transactions, securities matters and governance issues, while our disputes, healthcare, reorganization and intellectual property teams are routinely recognized as some of the finest lawyers in the country. As a result, this office serves as a gateway for clients operating globally.

Lawyers in Dallas

125

Partners in Dallas

51

Contact

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
- M&A
- Public finance
- Real estate
- Regulation and investigations
- Securities litigation, investigations and SEC enforcement
- Tax

Selected clients

- AIG
- AT&T
- Bank of America
- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips
- Dell
- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell
- Total E&P USA

Tier 1
Energy: litigation

Legal 500 US
2013 (Fulbright & Jaworski LLP)

Tier 1 *(Texas)*
Antitrust
Bankruptcy/restructuring
Healthcare
Labor and employment

Chambers USA
2013 (Fulbright & Jaworski LLP)

Tier 1 *(Dallas)*

Appellate practice
Banking and finance
Bankruptcy
Commercial litigation
Copyright
Corporate
Litigation – (banking & finance, bankruptcy, intellectual property, labor and employment, patent, securities)
M&A
Patent
Product liability litigation – defendants
Public finance
Securities/capital markets
Tax
Trade mark

US News & World Report Best Law Firms
2013 (Fulbright & Jaworski LLP)

Dallas highlights

Export-Import Bank of China as secured creditor

We represent the Export-Import Bank of China (CEXIM), the largest secured creditor in one of the largest international shipping bankruptcy cases ever filed. CEXIM financed OSG Shipholding Group and affiliated companies' purchase of five large ships which were manufactured by Chinese shipbuilding companies. The OSG case involves more than 100 affiliated companies with a myriad of complex jurisdictional and international industry and insolvency laws.

Web retail giants in patent infringement lawsuit

We represented several notable web retailers, including Amazon.com, Audible.com, Costco, Hewlett-Packard, Office Depot, Target and Zappos, against a lawsuit brought by Kelora Systems, LLC, which actively pursued a patent litigation and licensing campaign, asserting that thousands of websites that include parametric searching infringed the asserted patent. Our patent litigation team brought Kelora's campaign to an end for our clients. Ultimately, the trial court granted summary judgment of invalidity based on the motion and argument that we presented. The summary judgment was affirmed by the Federal Circuit and the trial court awarded our clients taxable court costs in excess of US$100,000.

MetroPCS against opposition to corporate merger

We represented MetroPCS, a US-based mobile network operator, against seven shareholder lawsuits concerning MetroPCS' business combination with T-Mobile, the fourth-largest mobile phone service provider in the US. Shareholders opposing the merger filed a request for a temporary restraining order in late 2012 in an effort to impede the deal. The order was struck down in January 2013 by the Texas Court of Appeals for the Fifth District. Ultimately, MetroPCS' shareholders approved the merger, with T-Mobile and MetroPCS officially merging in May 2013.

Baylor Health Care in US$280m public debt offering

We represented the Baylor Health Care System, an integrated healthcare organization operating in North Texas, in a complex US$280m public debt offering to refinance existing debt and fund the construction of new capital facilities.

Denver (United States)

Our Denver lawyers regularly partner with corporate lawyers in other offices to manage large, complex transactions and disputes in areas ranging from energy and healthcare to bioscience and technology, and on issues such as LNG export, or transporting oil by rail. This strong Western Lands and energy team provides on-the-ground experience and a vital two-way connection between clients in the Rockies and the world's financial and commercial centers. Our lawyers handle complex litigation of all types, including high-profile, high-stakes litigation, as well as investigative and regulatory matters.

Lawyers in Denver

14

Partners in Denver

4

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
- M&A
- Public finance
- Real estate
- Regulation and investigations
- Securities litigation, investigations and SEC enforcement
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Selected clients

- AIG
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- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips
- Dell
- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell
- Total E&P USA

Tier 1
Energy: litigation

Legal 500 US
2013 *(Fulbright & Jaworski LLP)*

Rocky Mountain law firm of the year

Rocky Mountain Oil and Gas Awards
2014

Denver highlights

Ecolab completes US$2.16bn acquisition of Permian Mud

We represented Ecolab Inc, a global leader in water, hygiene and energy technologies and services, in its US$2.16bn cash and common stock acquisition of Permian Mud Service Inc, the parent company of Champion Technologies Inc and its related company, Corsicana Technologies Inc. We completed the transaction within approximately seven months, despite challenges which arose from US Department of Justice requirements that the parties complete two separate spin-out transactions prior to approving the deal. This resulted in two related asset divestitures as part of the transaction.

Black Stone Minerals Company in US$1.4bn transaction

We represented Black Stone Minerals Company, LP, one of the largest privately held royalty and fee mineral owners in the US, in its offer to purchase or exchange for Black Stone equity interests the interests of third party investors in its various institutional funds and co-investment vehicles. Investors exchanged interests valued at more than US$1.1bn for partnership units in Black Stone, and Black Stone also acquired for cash interests valued at US$295m. The offer was part of a multi-stage process that also included raising equity to provide additional resources for future acquisitions and the purchase of fund interests from those desiring liquidity.

EOG Resources Inc in significant oil and gas lease dispute

We represent EOG Resources as one of several oil and gas companies that have intervened in a lawsuit filed against the Bureau of Land Management (BLM) by a Utah environmental group which seeks to prevent the BLM from issuing oil and gas leases for 77 parcels of land in Utah.

Gasco Energy sets precedent in Clean Water Act lawsuit

We represent Gasco Energy in a first-of-its-kind lawsuit against the Environmental Protection Agency over a wetlands determination under the Clean Water Act. We also successfully defended Gasco in a lawsuit brought by a non-operator over hydraulic fracturing of a well.

Statoil USA Onshore Properties Inc in fracking litigation

We represent Statoil USA Onshore Properties Inc in a lawsuit brought by landowners alleging that oil and gas leases had expired. The suit raises questions over whether New York State's 'moratorium' on hydraulic fracturing triggers force majeure clauses in oil and gas leases.

Houston (United States)

Our US practice was established 95 years ago in this global energy center by a highly experienced former district attorney and a renowned transport regulatory lawyer. Since then, our transactional scope has expanded exponentially, including a major international energy practice, and our roots in litigation have grown into a large, diversified disputes practice, respected both nationally and internationally. From corporate law, healthcare, intellectual property, public finance and tax, our Houston lawyers regularly assist clients in US and international transactions, infrastructure projects, disputes and regulatory matters.

Lawyers in Houston

253

Partners in Houston

98

Contact

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
- M&A
- Public finance
- Real estate
- Regulation and investigations
- Securities litigation, investigations and SEC enforcement
- Tax

Selected clients

- AIG
- AT&T
- Bank of America
- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips
- Dell
- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell
- Total E&P USA

Tier 1
Energy: litigation

Legal 500 US
2013

Tier 1 *(Texas)*
Antitrust
Bankruptcy/restructuring
Healthcare
Labor and employment

Chambers USA
2013

Tier 1 *(Houston)*

Antitrust
Appellate
Bankruptcy
Capital markets
Commercial litigation
Copyright
Corporate compliance
Corporate governance
Corporate, M&A and securities
Eminent domain and condemnation
Employee benefits (ERISA)
Environmental
Insurance
International arbitration
Labor law – management
Leveraged buyouts and private equity
Litigation – (antitrust, bankruptcy, employment and labor, environmental, ERISA, intellectual property, patent, tax) mass tort/class actions – defendants, mass tort/class actions – plaintiffs, personal injury – defendants)
Medical malpractice law – defendants
Natural resources
Oil and gas
Patent
Private equity
Product liability – defendants
Public finance
Securities regulation
Tax
Technology
Trade mark
Trusts and estates
Venture capital

US News & World Report
Best Law Firms, 2014

Houston highlights

National Oilwell Varco in US$2.5bn energy acquisition

We represented National Oilwell Varco Inc, a worldwide leader in mechanical components for land and offshore drilling rigs, complete land drilling and well servicing rigs, in its US$2.5bn acquisition of Robbins & Myers Inc, a maker of oil well drilling equipment. Robbins & Myers became a wholly owned subsidiary of National Oilwell Varco.

Louis Vuitton in precedent-setting trade mark matter

We represented Louis Vuitton Malletier, the global luxury fashion house, in a new legal precedent by holding liable a flea market, its owner and on-site manager for contributing to trade mark infringement by allowing tenants to sell counterfeit Louis Vuitton merchandise. The jury held the defendants jointly and severally liable for US$3.6m in compensatory damages and required that language be added to the market's lease agreement to prohibit the sale of any products bearing the Louis Vuitton mark.

Sumitomo in US$1.2bn energy acquisition

We represented Sumitomo Corporation of America, a Japanese trading company with 65 worldwide locations, in its US$1.2bn acquisition of Edgen Group Inc, a Louisiana-based global energy distributor.

GeoResources against 10 shareholder class action lawsuits

We defended GeoResources Inc and its directors in class action lawsuits seeking to enjoin Halcón Resources' US$1bn acquisition of GeoResources. In October 2013, a final judgment approving a settlement of all litigation claims was entered; the settlement did not require any change in the merger price and enjoined all shareholders from pursuing claims in other jurisdictions.

National Oilwell Varco breach of contract claim

We defended National Oilwell Varco against a US$106m breach of contract claim. The claimants, Novatek Inc and other former shareholders of IntelliServ Inc, alleged that our client breached an earnout agreement providing payments to the claimants based on revenues from the sale of data transmission products. We successfully argued that the products were not part of the earnout calculation and that our client had paid all monies currently owed to the claimants. The panel unanimously agreed with our client and ordered that the claimants take nothing on their claims.

Los Angeles (United States)

At the gateway to Asia Pacific, our Los Angeles team has a long history in international trade work, including everything from commercial transactions and regulatory matters to distribution and licensing, both inbound and outbound. Our seasoned disputes lawyers represent major clients in significant litigation matters, including various types of class actions in areas such as product liability and mass torts, toxic torts and catastrophic litigation. Our environmental and climate change practices also provide much needed assistance in these increasingly active areas. Our Los Angeles lawyers are experienced in handling corporate matters, labor and employment, real estate, tax and trusts and estates.

Lawyers in Los Angeles

48

Partners in Los Angeles

20

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
- M&A
- Public finance
- Real estate
- Regulation and investigations
- Securities litigation, investigations and SEC enforcement
- Tax

Selected clients

- AIG
- AT&T
- Bank of America
- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips
- Dell
- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell
- Total E&P USA

Tier 1
Energy: litigation

Legal 500 US
2013

Tier 1 *(Los Angeles)*
Arbitration
Commercial litigation
Corporate
Employment and labor
Environmental
Litigation
Public finance

US News & World Report
Best Law Firms
2014 (Fulbright & Jaworski LLP)

Los Angeles highlights

Round Square Co in significant win over Las Vegas casino

We represented Hong Kong-based Round Square Co, Ltd and its principal, Richard Suen, in a US$100m suit against the Las Vegas Sands Corp (LVS) after LVS reneged on its promise to pay Suen for helping LVS obtain a lucrative gaming licence in Macau, China. This complex matter featured testimony concerning the political and cultural relationships between China's central government and the Special Administrative Region of Macau, the ancient Chinese practice of guanxi, and the rapid growth and development of the world's largest gaming market.

Allergan Inc as national counsel in LAP-BAND lawsuits

We serve as national counsel for Allergan Inc, a multi-specialty healthcare company focused on innovative pharmaceuticals, biologics, medical devices and over-the-counter consumer products, in LAP-BAND® product liability cases filed throughout the US. These cases involve plaintiffs who allege injury and in some cases, death, caused by the use of LAP-BAND® to treat obesity.

Farmers Group Inc in nationwide class action lawsuits

We represent the Farmers Group Inc, a nationwide, Los Angeles-based insurance group providing auto, home, small business, specialty and life insurance to approximately 10 million US households, in various class action lawsuits filed in the US. Representative matters include a putative class action in New Mexico relating to uninsured motorist coverage, a putative nationwide class action involving property insurance, and a national class action relating to life insurance policies.

ExxonMobil Corporation in Superfund clean-up in Portland

We represent ExxonMobil Corporation on Superfund clean-up at Portland Harbor in Portland, Oregon, and in a confidential process to allocate potential liability among numerous potentially responsible parties. We also represent ExxonMobil in resolving complex natural resource damage claims to various trustee agencies.

Zimmer Inc in coordinated docket involving 30 plaintiffs

We represent Zimmer Inc, a global manufacturer of joint replacement technology, in a coordinated docket in the Los Angeles Complex Court involving approximately 30 plaintiffs who claim to have been given defective hip replacement products.

Minneapolis (United States)

The twin cities of Minneapolis and St Paul are centers of commerce for the Upper Midwest. The region is home to industry leaders in medical devices, healthcare, banking, retail, grain and food, technology and energy, from traditional to alternative sources. We represent both small companies and Fortune 1000 corporations in these various industries. The Minneapolis office is a focal point of IP law, from brands to patent litigation, and has extensive experience in complex litigation, employment and labor, corporate, consumer credit and mortgage and banking law.

Lawyers in Minneapolis

19

Partners in Minneapolis

9

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
- M&A
- Public finance
- Real estate
- Regulation and investigations
- Securities litigation, investigations and SEC enforcement
- Tax

Selected clients

- AIG
- AT&T
- Bank of America
- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips
- Dell
- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell
- Total E&P USA

Tier 1
Energy: litigation

Legal 500 US
2013 (Fulbright & Jaworski LLP)

Tier 1 *(Minneapolis)*
Copyright
Patent
Trade mark

US News & World Report
Best Law Firms
2014 (Fulbright & Jaworski LLP)

Minneapolis highlights

Coloplast in nationwide product liability matters

We represent Coloplast, a global medical product manufacturer based in Denmark, in pelvic mesh cases throughout the US and Canada. This is one of the largest mass torts in the US with thousands of lawsuits pending from plaintiffs asserting claims that they were seriously injured following the surgical implantation of a Coloplast mesh product. As lead national counsel, we are responsible for all aspects of Coloplast's defence.

Dixie Consumer Products in trade mark infringement matter

We represented Dixie Consumer Products, owner of the DIXIE trade mark, in a trade mark infringement matter against the operator of the Dixie Stampede restaurant at Dolly Parton's Dollywood theme park in Tennessee. The defendant had adopted, and was seeking to federally register, the mark 'DIXIE STAMPEDE' for cups. We filed a trade mark opposition on the grounds that the defendant's mark would cause confusion with our client's products. The matter was settled with Dixie Stampede abandoning its application with prejudice.

Bosch Security Systems patent infringement claims

We represented Bosch Security Systems Inc, a major supplier of security and communications technology, as the appellee in a patent infringement case over a remote control apparatus. After a District Court affirmation of a stipulated judgment of patent invalidity and non-infringement in favor of our client, the final judgment was appealed to The Court of Appeals for the Federal Circuit, which issued a Rule 36 summary affirmance. At stake was more than US$500m in sales of Bosch's video camera systems.

St Jude Medical in multimillion patent litigation

We represent St Jude Medical, a global developer of medical technology and services, as defendant in patent and contract litigation brought by the University of Michigan. The technology relates to bioprosthetic heart valve implants. The litigation has led to additional proceedings in the US Patent and Trademark Office, and in Europe.

New York (United States)

With nearly eight decades in this global financial center, our New York office serves a broad client base of large publicly held corporations, emerging growth companies, privately held companies, investment funds and others in the financial services sector. We assist clients with comprehensive corporate services, securities law, private equity and venture capital offerings, public and private finance matters, general transactions, and litigation. Our internationally recognized equipment finance practice has a long history across the transportation industry, and our international team assists US and global clients with cross-border operations and investments.

Lawyers in New York

115

Partners in New York

48

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
- M&A
- Public finance
- Real estate
- Regulation and investigations
- Securities litigation, investigations and SEC enforcement
- Tax

Selected clients

- AIG
- AT&T
- Bank of America
- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips
- Dell
- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell
- Total E&P USA

Tier 1
Energy: litigation

Legal 500 US
2013 (Fulbright & Jaworski LLP)

Tier 1 *(New York)*
Commercial litigation
Corporate
Equipment finance
Public finance
Trade mark
Transportation

US News & World Report
Best Law Firms
2014

New York highlights

GE Energy in high-profile Dodd-Frank Act lawsuit

We represented GE Energy in a widely watched suit alleging that a former employee's job was terminated in retaliation for reporting an alleged Foreign Corrupt Practices Act violation, thereby contravening the Whistleblower Protection provisions of the Dodd-Frank Act. We represented GE in the district court, where it obtained a dismissal on the ground that the Dodd-Frank provisions he invoked do not apply extraterritorially. On appeal, the Fifth Circuit affirmed on other grounds, holding that the former employee did not qualify as a whistleblower under the terms of the statute because he did not report to the SEC until after his termination.

AT&T restructuring

We represent AT&T on the restructuring of its claims and telecommunications and related data contracts with American Airlines. American's parent company, AMR Corp, filed for bankruptcy in November 2011 and has since been moving toward a merger with US Airways Group. We were successful in negotiating American's assumption of the client's telecommunications contracts in the restructuring.

Statoil rail finance

We represent Statoil, an integrated oil and gas company based in Norway, with North American operations headquartered in Houston and Calgary, Alberta, on the financing of rail cars. Due to Statoil's involvement with shale oil and oil sands, the company has required the use of a substantial number of rail cars. Because Statoil determined that it could not use efficiently the tax benefits associated with such a major acquisition of capital equipment, it elected to finance the rail car acquisition through a tax-advantaged leasing transaction. The financing was provided by a consortium, consisting of JP Morgan, Bank of America and Fifth Third Bank.

True Green Capital Management solar project

We represented True Green Capital Management LLC as the private equity fund sponsor, and project company, on the development, construction and term loan financing of a US$35m solar photovoltaic energy installation located on a military housing community at Joint Base McGuire-Dix-Lakehurst in Burlington County, New Jersey. The joint base is the US military's only tri-service installation, consisting of McGuire Air Force Base, Fort Dix and Naval Air Station Lakehurst. The project, at 12.3MW, is one of the largest military-base solar installations in the US.

Pittsburgh-Southpointe (United States)

Our Pittsburgh-Southpointe office is pivotal in the US energy sector, representing companies participating in major Appalachian natural gas plays, including the Utica and Marcellus Shales. Our lawyers have extensive experience in the shale and hydraulic fracturing arena, ranging from advising on local zoning ordinances to multi-plaintiff litigation defense against allegations of environmental and health effects from drilling operations. We handle disputes across the energy spectrum, including oil and gas, as well as compliance, enforcement and regulatory matters. We also advise our clients in environmental law matters, ranging from transactions to litigation.

Lawyers in Pittsburgh-Southpointe

9

Partners in Pittsburgh-Southpointe

4

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
- M&A
- Public finance
- Real estate
- Regulation and investigations
- Securities litigation, investigations and SEC enforcement
- Tax

Selected clients

- AIG
- AT&T
- Bank of America
- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips
- Dell
- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell
- Total E&P USA

Tier 1
Energy: litigation

Legal 500 US
2013

Pittsburgh-Southpointe highlights

American Iron Oxide Company environmental matter

We defended American Iron Oxide Company against administrative enforcement orders issued by the Department of Environmental Protection. The matter was settled on terms acceptable to our client.

Triad Hunter LLC in after-the-fact permit matter

We represented Triad Hunter LLC, an Ohio-based oil and natural gas exploration and production company after the US Environmental Protection Agency contended that construction of a well pad impacted US waters. Based on our response on behalf of the company, the EPA decided not to pursue enforcement action. After that decision, we helped Triad obtain an after-the-fact permit from the Corps of Engineers and a state isolated wetlands permit from the Ohio EPA.

Major international oil company in lease termination lawsuit

We represent a major international oil company as defendant in a lawsuit where the defendant is attempting to have its oil and gas lease with the company terminated due to alleged non-development. The matter involves issues of first impression under Pennsylvania law.

Environmental contamination lawsuit

We represent a major domestic oil and gas company as defendant against claims that oil and gas leases in Dimock, Pennsylvania, were fraudulently induced, caused water and property contamination and, consequently, caused health problems for the landowners. The matter is significant as it raises a host of issues of first impression under Pennsylvania law regarding oil and gas development, including whether hydraulic fracturing is subject to strict liability.

Major domestic oil and gas company in lease dispute

We represented a major domestic oil and gas company in a lawsuit brought by a plaintiff seeking a declaration that his lease had terminated because production and shut-in did not occur prior to the expiration of the lease’s primary term. Based on the language of the lease, the court ruled in favor of our client, dismissing the complaint and holding that the lease savings provisions extended the lease beyond the primary term into the secondary term. The ruling generated new law in Pennsylvania regarding the interpretation of lease savings provisions and the extensions of leases.

St Louis (United States)

Our St Louis office focuses on healthcare as part of our nationwide US healthcare practice, which spans all sectors of life sciences and healthcare. Our legacy of serving this industry includes everything from tax and federal reimbursement and regulatory issues, including Medicare and Medicaid, to acquisitions, affiliations, joint ventures, and other transactions, as well as arbitration and dispute resolutions involving healthcare issues. Other major areas of work in this office include general corporate and public and private construction projects, from hotels to energy and power plant facilities.

Lawyers in St Louis

8

Partners in St Louis

3

Contact

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
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- Real estate
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Selected clients

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- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell Total
- E&P USA

Tier 1
Energy: litigation

Legal 500 US
2013 (Fulbright & Jaworski LLP)

Tier 1
Healthcare law

US News & World Report
Best Law Firms
2013 (Fulbright & Jaworski LLP)

St Louis highlights

Colorado Springs US$1.8bn healthcare system transaction

We represented the City of Colorado Springs, Colorado, which owned and operated Memorial Health System, in its US$1.8bn affiliation with the University of Colorado Health. This was a significant transaction in integrating a public entity with a tax-exempt healthcare system, which required handling state employee benefits issues, governance, tax-exempt bond restructuring and refinancing issues.

Proctor Health Care in sale to Midwest healthcare system

We represented Proctor Health Care Inc in its sale to UnityPoint Health Methodist in Peoria, Illinois. We assisted the client in moving away from an initial bidder who was not willing to close the transaction within the time frame desired by the client to an AA bond-rated healthcare system which worked closely with us to negotiate and sign an agreement within just 49 days.

Accountable Care Organization for St John Health System

We represented St John Health System in creating Oklahoma Health Initiatives, an Accountable Care Organization which has applied to participate in the Medicare Shared Savings Program. St John teamed with physician practices in Tulsa to develop new methods for creating efficiency and quality of care through initiatives such as increased electronic health record access.

DuPage Medical Group in unique partnership

We represented DuPage Medical Group, a 370-physician medical group in suburban Chicago, in establishing a partnership with Humana Inc. The result is the BreakThrough Center LLC, which offers comprehensive outpatient care to senior citizens with complex, chronic diseases.

Tax-exempt status for cardiology practice

We represented Wellmont Health System in Kingsport, Tennessee in forming Wellmont Cardiology Services, a not-for-profit entity created to operate the cardiology practice of a large cardiology group acquired by the System, and obtained recognition from the IRS as a tax-exempt entity. The entity involved a unique design in its structure and bylaws to provide significant physician input and leadership while meeting all IRS requirements to qualify for tax-exempt status.

San Antonio (United States)

Our San Antonio office has played a role in the dramatic growth of the South and Central Texas region, particularly in the energy, technology and life science sectors. We represent development-stage and venture-backed businesses as well as large public companies. We have a history of working with real estate developments from housing to the hospitality and recreational sectors, as well as public institutions in financing the expansion of the region's infrastructure. Other major practices include litigation, tax, employment and labor, healthcare, and trusts and estates.

Lawyers in San Antonio

59

Partners in San Antonio

20

Contact

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
- M&A
- Public finance
- Real estate
- Regulation and investigations
- Securities litigation, investigations and SEC enforcement
- Tax

Selected clients

- AIG
- AT&T
- Bank of America
- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips
- Dell
- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell
- Total E&P USA

Top energy law firm

San Antonio Business Journal 2014

Tier 1
Energy: litigation

Legal 500 US 2013 (Fulbright & Jaworski LLP)

Tier 1 *(San Antonio)*
Bankruptcy
Commercial litigation
Corporate
Employee benefits (ERISA)
Employment – management
Healthcare
Labor – management, union
Litigation – antitrust, banking and finance, construction, employment and labor,
Personal injury litigation – defendants
Product liability litigation – defendants
Public finance
Real estate
Trusts and estates

US News & World Report Best Law Firms 2014 (Fulbright & Jaworski LLP)

San Antonio highlights

Healthpoint Biotherapeutics US$800m sale to Smith & Nephew

We represented Healthpoint Biotherapeutics, a bioactive debridement, dermal repair and regeneration solutions company, on its sale to Smith & Nephew for approximately US$800m in cash. The transaction involved the purchase of assets in numerous countries across the world.

Encore Capital Group in US$400m acquisition

We represented Encore Capital Group, a leader in consumer debt buying and recovery, on a US$400m acquisition of publicly-traded Asset Acceptance Capital. Combined, Encore and Asset Acceptance have purchased more than 60 million individual consumer accounts with a face value of more than US$130bn.

Cooper Tire & Rubber Company in wrongful death lawsuit

We represented Cooper Tire & Rubber Company, a national tire manufacturer, on a wrongful death and serious personal injury lawsuit. The plaintiffs had intended to seek more than US$15m at trial; through the aggressive development of deposition testimony from the investigating officers, plaintiffs, and the driver of the vehicle, we were able to resolve this lawsuit pre-trial on favorable terms.

Toyota in high-profile real estate transaction

We represented Toyota on its relocation of the Tacoma pick-up truck production to San Antonio. Because of the overall size and scope of the project, as well as the resultant positive economic impact on the State of Texas, we worked on complex legal issues, including obtaining government incentives, construction and logistics issues, permitting matters and implementation of state-of-the-art operation and employee benefit matters. This transaction resulted in more than 1000, new high-paying jobs in San Antonio and capital investments in excess of US$100m.

Community college employment-related disputes

We represented Alamo College, a community college system serving the San Antonio metropolitan area, on a number of employment-related disputes, including allegations of race, gender and disability discrimination and violations of the Family and Medical Leave Act. Each of the most recent matters was dismissed on summary judgment.

Washington DC (United States)

For nearly 90 years, our Washington DC office has handled many matters of national and international scale, and it remains a hub for handling global regulatory matters. Among the major practices here are civil and appellate litigation at all levels, including the US Supreme Court; commodities and derivatives counselling and enforcement; government and internal investigations; and healthcare. Other practices include corporate, international trade and related US regulatory issues, power transactions and regulations; and project finance for large infrastructure projects, both in the US and globally, ranging from power plants to telecommunications, mining, and all forms of transport and water projects. Many of our lawyers have previously worked for major federal agencies.

Lawyers in Washington DC

73

Partners in Washington DC

32

Contact

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Practice strengths

- Antitrust and competition
- Appellate
- Arbitration
- Bankruptcy
- Commercial litigation
- Corporate finance
- Dispute resolution and litigation
- Employment and labor
- Environment
- Finance
- Intellectual property
- Mass torts/products
- M&A
- Public finance
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- Bayer
- Baylor College of Medicine
- Clear Channel Communications
- ConocoPhillips
- Dell
- ExxonMobil
- Farmers Insurance
- GlaxoSmithKline
- Memorial Hermann Healthcare System
- Mitsui & Co (USA)
- Motorola
- Shell
- Total E&P USA

Tier 1
Energy: litigation

Legal 500 US
2013

Tier 1 *(Washington DC)*
Corporate
Energy
Healthcare

US News & World Report
Best Law Firms
2014 (Fulbright & Jaworski LLP)

Washington DC highlights

NFLPA in bounty investigation

We represented the National Football League Players Association (NFLPA) and its individual players in an arbitration hearing related to allegations that certain players on the New Orleans Saints offered payments or 'bounties' to team mates for purposely injuring opposing players. After an initial hearing, suspensions totalling 31 games were levied against four players. We embarked on an extensive appeals process and, after a full hearing, all the suspensions were vacated.

Successful appeal for Boston Scientific and Guidant Corp

We represented Boston Scientific and Guidant Corporation on obtaining a favorable ruling from the US Court of Appeals for the First Circuit in an important case interpreting the 'first-to-file' provision of the False Claims Act, which bars Qui Tam actions brought by individuals on behalf of the government that are related to prior Qui Tam actions.

Albertson's LLC in Qui Tam action

We represented national grocery store chain Albertson's LLC in a Qui Tam action under the False Claims Act, in which the US Department of Justice and the State of California alleged that SuperValu pharmacies in the State of California had filed improper Medicaid claims in situations where Medicaid was a secondary insurer. Through discovery, we were able to prove that the government's allegations about the rules applicable to secondary Medicaid claims were incorrect and that the manner in which the client had submitted its claims was entirely consistent with the state's billing rules. The government agreed to dismiss its claims with prejudice.

DNA Saves in series of nationwide appellate cases

Since 2009, we have successfully represented DNA Saves, a non-profit organization that educates policy-makers and the public about the value of forensic DNA, and the need for DNA testing of people arrested in order to solve and prevent crime, in a series of appellate cases in California, Pennsylvania and the US Supreme Court, challenging the constitutionality of DNA testing of arrestees under the Fourth Amendment.

Canada overview

In Canada, we have more than 600 lawyers, patent and trade mark agents in business law, dispute resolution and litigation, intellectual property, and employment and labor from offices in Calgary, Montréal, Ottawa, Québec and Toronto. We serve the interests of Canadian businesses at home and abroad, and advise international clients seeking expansion. According to the Acritas' Canadian law firm brand index, 2014, Norton Rose Fulbright in Canada is cited as the highest-rated legal practice in multi-jurisdictional work, overall top of mind awareness, and most used for high-value work.

Offices

- Calgary
- Montréal
- Ottawa
- Québec
- Toronto

Lawyers and agents in Canada

620

Partners in Canada

329

Contact

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Practice strengths

- Antitrust, competition and regulatory
- Asset-based lending
- Banking and finance
- Capital markets
- Class actions
- Corporate, M&A and securities
- Debt finance
- Dispute resolution and litigation
- Employment and labor
- Financial restructuring and insolvency
- Intellectual property
- International arbitration
- Project and infrastructure finance
- Regulation and investigations
- Structured finance
- Tax

Selected clients

- Barrick Gold
- Bell Canada
- Bombardier
- Caisse de dépôt et placement du Québec
- Chevron
- Cirque du Soleil
- Crescent Point Energy
- Encana
- GlaxoSmithKline
- Imperial Oil
- Merck
- OMERS
- PETRONAS
- Royal Bank of Canada
- Talisman Energy

Tier 1
Energy: oil and gas: Canada

Chambers Global 2014

Tier 1
Employment and labor

Chambers Global 2014

Tier 1
Employment and labor

Legal 500 – Canada 2014

Tier 1
Energy: oil and gas

Legal 500 – Canada 2014

Canadian contentious patent firm of the year

LMG Life Sciences Awards 2013

Canada highlights

Barrick Gold buys Equinox Minerals for C$7.3bn

We assisted Barrick Gold Corporation, the world's biggest gold company, on its C$7.32bn acquisition of Equinox Minerals Ltd in 2011. The acquisition provided Barrick with control of the Lumwana mine in Zambia and copper deposits in Saudi Arabia at a time of escalating copper prices and against a background of a bidding war with China's Minmetals Resources.

Chevron Canada not liable in Ecuador US$9.5bn judgment

We are assisting Chevron Corp in defending attempts to enforce in Canada a US$9.5bn judgment obtained against Chevron in Ecuador, which judgment has been found after a trial in the US to have been obtained by fraud and corruption, and is being challenged before an international arbitration tribunal. The initial issue is whether the Ontario court has jurisdiction to hear the claim when Chevron has never had any presence nor assets in the province.

Hudson's Bay Company C$365m IPO

We advised a syndicate of underwriters on the Hudson's Bay Company C$365m IPO and secondary offering in 2012, the largest IPO in Canada that year. Hudson's Bay is thought to be Canada's oldest company.

Agrium wins battle against dissident shareholder

We advised agribusiness giant Agrium Inc on its public disagreement with its largest shareholder, hedge fund Jana Partners LLC, over the future of the retail side of Agrium. This raised issues of boardroom independence.

Bell Helicopter Textron defends patent infringement claim

We defended Bell Helicopter Textron Canada against a claim of patent infringement concerning the production landing gear on the flagship Bell 429 helicopter. Involving parallel cross-border litigation, this has been followed closely in the aerospace industry, where patent disputes are rare.

Bristol-Myers Squibb and Merck win pharmaceuticals suit

We represented Bristol-Myers Squibb Canada Co and Merck & Co Inc against Mylan Pharmaceuticals in their application under the Patented Medicines (Notice of Compliance) Regulations relating to the drug efavirenz (SUSTIVA), an anti-retroviral drug used to treat HIV infection. This enabled our clients to keep the efavirenz market in Canada until the expiry of their compound patent.

Calgary (Canada)

Calgary is the fastest growing market in Canada and is at the center of the Canadian energy sector. Norton Rose Fulbright in Canada has one of the largest legal practices in Calgary, with 154 lawyers. We are an integral part of Alberta's business community, and a leader in energy law.

Lawyers and agents in Calgary

154

Partners in Calgary

89

Contact

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Practice strengths

- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Energy
- Intellectual property
- Regulation and investigations

Selected clients

- Brookfield Asset Management
- Canadian Pacific Railway
- Crescent Point Energy
- Imperial Oil
- H&R REIT
- Paramount Resources Ltd
- PETRONAS
- Provident Energy Ltd

Tier 1
Dispute resolution: Alberta

Chambers Global 2014, 2013

Tier 1
Dispute resolution Alberta

Legal 500 – Canada 2014

Leading firm *(Calgary)*
Banking and financial institutions, Computer & IT, Corporate commercial, Corporate finance and securities, Energy: electricity, Insolvency and financial restructuring, Litigation: corporate commercial, Litigation: securities, Mergers and acquisitions, Property development, Property leasing, Technology transactions

The Canadian Legal Lexpert Directory 2013

Calgary highlights

PETRONAS sells to JAPEX
Malaysia's national oil and gas company PETRONAS was once described by the *Financial Times* as one of the 'new seven sisters'. We advised its E&P subsidiary, PETRONAS Carigali Sdn Bhd, on the sale to JAPEX of a 10 per cent interest in its natural gas assets in British Columbia, and in the proposed Pacific Northwest LNG export facility on Canada's west coast near Prince Rupert. JAPEX has agreed to buy a 10 per cent share of the LNG facility's production for a minimum of 20 years for domestic use in Japan.

H&R REIT C$5bn bond offering
We advised Canadian real estate investment trust H&R REIT as it completed its C$500m bond offering secured by the Bow, a 58-storey office building in Calgary, Alberta, and issued by Centre Street Trust, a wholly owned entity of H&R REIT.

Pembina acquires western Canada's Provident Energy
We advised Calgary-based Provident Energy Ltd throughout its C$3.2bn acquisition by Pembina Pipeline Corporation, a transaction which created one of Canada's largest publicly traded energy-infrastructure companies and opened up access to markets across North America.

QPI Energy and Centrica acquire assets worth C$1bn
We assisted QPI Energy Canada Ltd in its C$1bn joint acquisition with Centrica plc of natural gas and crude oil assets and infrastructure from Suncor Energy, located in the Western Canadian Sedimentary Basin. QPI is a subsidiary of Qatar Petroleum International Ltd, which continues to develop its global upstream business and acquire interests in potential shale gas production areas.

A stream of corporate transactions for Crescent Point Energy
We assisted Crescent Point Energy Corporation through a period of significant transactions, including the acquisition of Utah-based UTE Energy Upstream Holdings LLC (for approximately US$861m); C$2bn of equity financings; and smaller acquisitions (Cutpick Energy, C$425m, Reliable Energy, C$99.1m and Wild Stream Exploration, C$610.9m).

Québec (Canada)

Our Québec office, which opened in 1991, is one of the largest legal practices in the city for business law and litigation, and we are the only legal practice with an international platform. We hold a prominent place in the region's business community. Our practice is consistently recognized as a leader in dispute resolution. We have a strong focus in the areas of construction, corporate commercial, intellectual property, and employment and labor law.

Lawyers and agents in Québec

54

Partners in Québec

26

Contact

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Practice strengths

- Construction and engineering
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Infrastructure
- Intellectual property – patents and trade marks
- Regulation and investigations

Selected clients

- Aeterna Zentaris
- Hydro-Québec
- Intact Assurance
- Iron Ore Company of Canada
- Quebecor Media Inc

Tier 1
Dispute resolution: Québec

Chambers Global 2014

Tier 1
Dispute resolution: Québec

Legal 500 – Canada 2014

Leading firm *(Québec City)*
Construction
Corporate commercial
Intellectual property
Labor relations: management
Litigation: corporate commercial

The Canadian Legal Lexpert Directory 2013

Québec highlights

Demand for big data insight fuels growth in funding

We advised Coveo Solutions Inc on a C$18m financing led by Tandem Expansion Fund I, LP. Coveo has been venture-backed since the company was founded in 2006.

Real estate growth strategy for Québec-based Cominar

We advised a syndicate of lenders arranged by National Bank Financial, BMO Capital Markets and Desjardins Capital Markets on the issuance of revolving credit facilities of C$550m, made available to Cominar as part of the leveraged acquisition of Canmarc.

Media group Quebecor Media in litigation proceedings

We assisted Quebecor Media Inc on negotiations with the City of Québec for the management and operation of a C$400m multipurpose arena to be built in the city; and in legal proceedings taken by opponents of the project.

C$900m lawsuit by Quebec Innu against Iron Ore Co

We assisted the Iron Ore Company of Canada (IOC, part owned by Rio Tinto) and the Québec North Shore & Labrador Railway in their defence against a C$900m claim brought by two Innu communities of northern Québec. The plaintiffs alleged that IOC's activities interfered with Aboriginal and treaty rights claimed by the Innu.

Litigation arising from corporate restructuring

We advised insurance company Intact Assurance on its claim against CFG Construction Inc for indemnities due in the context of its financial restructuring under the Bankruptcy and Insolvency Act.

Montréal (Canada)

Our Montréal office is one of the city's pre-eminent law practices. We deliver a full range of legal services to corporate clients and our Montréal office is consistently recognized for its valued experience in several practice areas and key industry sectors. With more than 175 experienced lawyers, patent and trade mark agents, we work with clients in English and French to provide advice on a broad range of business law issues.

Lawyers and agents in Montréal

175

Partners in Montréal

98

Contact

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Practice strengths

- Corporate, M&A and securities
- Employment and labor
- Dispute resolution and litigation
- Intellectual property – patents and trade marks
- Life sciences and healthcare
- Regulation and investigations

Selected clients

- Aimia
- Bombardier
- Caisse de dépôt et de placement du Québec
- Cirque du Soleil
- Deloitte
- Hydro-Québec
- Resolute Forest Products
- Rio Tinto Alcan
- SNC-Lavalin
- TELUS

Leading firm *(Montréal)*
Banking and financial institutions
Class actions
Competition
Computer & IT
Construction
Corporate commercial
Corporate finance and securities
Energy: electricity
Insolvency and financial restructuring
Intellectual property
Labor relations: management
Litigation: commercial insurance
Litigation: corporate commercial
Litigation: corporate tax
Litigation: intellectual property
Litigation: product liability
Mergers and acquisitions
Pensions and employee benefits
Professional liability
Project finance

The Canadian Legal Lexpert Directory 2013

Montréal highlights

Turquoise Hill Resources completes US$2.4bn rights offering

We advised Turquoise Hill Resources, a Canadian mining company, on its US$2.4bn prospectus-qualified and registered rights offering in Canada and the US, and the repayment to Rio Tinto of maturing debt with the proceeds of the offering.

American Tire's first venture into the Canadian market

We advised Bank of America, NA (head of a syndicate of lenders) on the amendment and re-statement of a US$910m credit agreement in favor of American Tire Distributors. The credit facilities enabled American Tire to complete its C$97.5m acquisition of Triwest Trading (Canada) Ltd and thereby enter the Canadian market.

Bombardier completes US$2bn bond financing

We acted as Canadian and US counsel to Bombardier Inc on the issuance and sale of US$2bn aggregate principal amount of its new 4.250 per cent senior notes due 2016, and its new 6.125 per cent senior notes due 2023. Our Hamburg, Paris, London and Milan offices also provided support.

High-profile energy dispute: Hydro-Québec v Churchill Falls

Our dispute resolution and litigation practice represented Hydro-Québec on the defence of proceedings by Churchill Falls (Labrador) Corporation Ltd seeking to increase the price for electricity in Churchill Falls until 2041.

Struggle for control of Canada's forest products industry

We advised Resolute Forest Products Inc on its C$130m hostile takeover of specialty pulp-maker Fibrek, defending against various challenges before securities commissions and the courts (related to a rival offer).

Royal DSM's dietary supplement C$540m acquisition

We advised the global life sciences company Royal DSM NV, and DSM Acquisition Canada Inc, on the acquisition of the outstanding shares of Halifax-based Ocean Nutrition Canada Ltd, a provider of fish-oil derived omega-3 fatty acids to the dietary supplement and food and beverage markets. The transaction was valued at C$540m.

Ottawa (Canada)

Since opening in 1983, our office in Canada's capital has represented clients on regulatory, administrative, litigious and government relations matters with the government of Canada, and its departments and agencies. With 39 lawyers, we provide strategic advice and insight into the workings of government, and assist clients in their interactions with the government of Canada.

Lawyers and agents in Ottawa

39

Partners in Ottawa

17

Contact

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Practice strengths

- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Projects and project finance
- Regulation and investigations

Selected clients

- Abbott Laboratories
- Canada Post
- Canadian Blood Services
- Express Personnel
- Lockheed Martin Corporation
- RONA
- TransGaming Inc

Leading firm *(Ottawa)*

Corporate commercial
Labor relations: management
Property development

The Canadian Legal Lexpert Directory 2013

Ottawa highlights

Financing for 2015 Pan American and Parapan Games

We advised the Bank of Nova Scotia and Sumitomo Mitsui Banking Corporation on the C$206m financing for four facilities to be built for the 2015 Pan American Games and the Parapan American Games: the Pan Am Games Hamilton Soccer Stadium, York University Athletics Stadium, Milton Velodrome and Toronto Tracks.

US commercial automobile insurer Atlas launches IPO

We advised Atlas Financial Holdings, a TSX:V, Nasdaq-listed commercial transportation insurer, on a US$24m offering of ordinary shares.

Former University of Ottawa residents in bias claims

We assisted in defending claims against the University of Ottawa by former medical residents alleging systemic bias against Saudi nationals, including a lawsuit for C$150m based on allegations that the University violated equality provisions in the Canadian Charter of Rights and Freedoms.

TransGaming completes C$4.6m public offering

We advised TransGaming Inc, an early stage software company focused on facilitating the monetization of electronic entertainment content across multiple platforms, on its C$4.6m IPO. The company will use the funds for general corporate purposes, and to fund the launch portability technology later this year.

Toronto (Canada)

Toronto is a major hub for Canada's business community and one of the largest North American financial services centers. Our Toronto office is located in the heart of the city's downtown financial district, and has 198 lawyers and agents. We service a broad range of institutional and entrepreneurial clients in the Toronto and national markets in our major practice areas and across key industries such as mining and financial institutions.

Lawyers and agents in Toronto

198

Partners in Toronto

99

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Practice strengths

- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Intellectual property – patents and trade marks
- Life sciences and healthcare
- Regulation and investigations

Selected clients

- Barrick Gold
- Bank of Montreal
- General Motors of Canada
- GlaxoSmithKline
- Gran Colombia Gold
- OMERS
- Pacific Rubiales
- Pfizer
- Royal Bank of Canada

Leading firm *(Toronto)*

Banking and financial institutions
Class actions
Computer & IT
Corporate commercial
Corporate finance and securities
Insolvency and financial restructuring
Intellectual property
Labor relations (management)
Labor relations: construction
Litigation: corporate commercial
Litigation: intellectual property
Litigation: securities

The Canadian Legal Lexpert Directory 2013

Toronto highlights

AuRico Gold does share buyback to streamline assets

We advised AuRico Gold, a Toronto- and New York-listed Canadian mining company, on its US$300m 'Dutch-auction' issuer bid, in an initiative to streamline its asset base.

Royal Bank of Canada in €23bn market leading deals

We advised Royal Bank of Canada on the registration of a €23bn global covered bond program under new Canadian legislation, and on approximately US$9.5bn worth of benchmark international covered bond deals. The market-leading deals were issued in the US, Europe and Australia.

Dingyi targets Elemental Minerals and its potash stake in DRC

We worked with our offices in Australia and China to advise Hong Kong-listed Dingyi Group Investment Ltd on its proposed A$200m takeover of mineral exploration and development company Elemental Minerals Ltd, which is listed in Australia and Canada. Elemental Minerals has a 93 per cent stake in the Sintoukola Potash Project on the coast of the Democratic Republic of Congo.

ING sells Canada unit to Scotiabank for C$3.1bn

We advised ING Groep NV on the C$3.1bn sale of ING Direct Canada to Scotiabank. This was the largest banking sector M&A transaction in Canada in more than a decade and a further marker of a general move by European banks to reduce their exposure outside Europe.

Pacific Rubiales Energy grows across Latin America

We advised Toronto-listed Pacific Rubiales Energy on its US$1bn offering of new senior unsecured notes; and (separately) its continuing acquisition of Latin American oil assets, including C&C Energia for C$630m, PetroMagdalena for C$230m and the US$335m acquisition of Peruvian offshore assets from BPZ Resources, as well as its acquisition of Petrominerales Ltd for approximately C$1.6bn. Pacific Rubiales now has exploration assets in Colombia, Peru, Guatemala, Brazil, Papua New Guinea and elsewhere.

TELUS moves forward with share conversion proposal

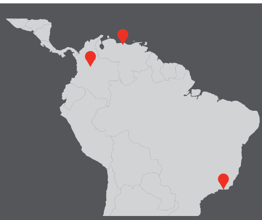
We advised TELUS Corporation as special situations counsel on its share exchange proposal after it was met with a proxy solicitation. The dispute was settled by all parties, enabling TELUS to move from a dual class to a single class structure of outstanding shares.

Latin America overview

We are a leading international legal practice in Latin America, providing services to clients operating from Mexico to Argentina. We have a full service firm in Caracas and an excellent reputation in energy, mining and financial institutions in Bogotá. We are also strong in infrastructure and technology. In 2014, we added an office in Brazil (Rio de Janeiro) to expand our regional coverage. We represent major Latin American and international clients in corporate and commercial transactions, especially in dispute resolution; corporate, M&A and securities; banking and finance; employment and labor; tax; antitrust and competition; and regulation and investigations.

Offices

- Bogotá
- Caracas
- Rio de Janeiro



Lawyers in Latin America

72

Partners in Latin America

24

Contact

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Practice strengths

- Antitrust and competition
- Banking and finance
- Business ethics and anti-corruption
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Insurance
- Public and administrative law
- Real estate
- Regulation and investigations
- Tax

Selected clients

- Abbott Laboratories
- AIG
- Bridgestone Firestone
- Chevron
- ConocoPhillips
- Gran Colombia Gold
- Pacific Rubiales Energy
- PepsiCo
- Petróleos Mexicanos
- PETRONAS
- Schlumberger
- Shell
- Wood Group

Tier 1
Financial and corporate

IFLR 1000
2014, 2013

Tier 1
Corporate/M&A
Dispute resolution
Energy and natural resources
Employment and labor
Tax

Chambers Latin America – Venezuela
2014, 2013

Venezuela law firm of the year

Chambers Latin America Awards
2013

Latin America highlights

Wood Group in US$2.8bn global sale to GE

We advised on the divestiture of Venezuelan participations included in Wood Group's sale of several businesses to General Electric. In order to transfer the group of entities to GE, certain shareholdings, which had previously been sold to third parties, had to be recovered (including a 50 per cent stake originally sold in Corporación ESP Venezuela). As a result, we also reviewed and advised on several agreements and compliance matters.

US$1bn syndicated loan for Petrobras

We advised the arranger of a US$1bn syndicated loan facility to a single purpose company incorporated in Bermuda for the conversion, installation and operation of a Bahamas-registered floating production storage and offloading (FPSO) unit *Cidade de Paraty* to be chartered to PNBV, a Dutch subsidiary of Petrobras (the state-owned Brazilian oil company) for use offshore Brazil. The transaction was sponsored by a Brazilian company, a Swiss company and two Japanese companies, each of which had a share in the borrower. The transaction involved taking security in three jurisdictions.

Pacific Rubiales Energy in C$630m bid for C&C Energía Ltd

We acted as counsel to Pacific Rubiales Energy Corp on its C$630m acquisition of all outstanding shares in oil and gas company C&C Energía Ltd. The latter's shareholders received common shares in Pacific Rubiales, as well as shares in a new company which will acquire certain of C&C Energía Ltd's exploration assets. The acquisition was completed as a court-approved plan of arrangement under the Alberta Business Corporations Act.

Vale makes US$1.1bn bid for Metorex Ltd

We advised Société Générale in its capacity as financial advisor to Vale SA on the latter's bid for Metorex Ltd, a company listed on the Johannesburg Stock Exchange.

Barrick Gold's US$7.7bn takeover of Equinox Minerals

We assisted Barrick Gold Corporation the world's largest gold producer, with operations in Argentina, Chile and Peru (among others) with its US$7.7bn amicable takeover of Equinox Minerals Inc.

Venezuela (Caracas)

As one of the world's leading exporters of oil and natural gas, Venezuela is high on the list of countries with hydrocarbon opportunities for our clients. From our office in Caracas, we provide legal services across a wide range of industries, particularly in addressing the needs of multinationals operating in Venezuela. We offer a full-service legal practice, including corporate and commercial law, dispute resolution and litigation, employment and labor, regulation and tax.

Lawyers in Caracas

50

Partners in Caracas

18

Contact

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Practice strengths

- Antitrust and competition
- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Insurance
- Public and administrative law
- Real estate
- Regulation and investigations
- Tax

Selected clients

- AIG
- American Airlines
- Bayer
- Chevron
- Cimolai
- Cisco Systems
- Citibank
- CNPC
- EMC2
- Ghella
- Harvest Natural Resources
- Helm Bank
- Hong Leong Investment Bank
- IATA
- Iberia
- Johnson & Johnson
- Merck
- Nestlé
- Novartis
- Société Générale
- Shell

Tier 1

Banking and finance
Corporate and M&A
Dispute resolution
Energy and natural resources
Labor and employment
Real estate
Tax

Legal 500 Latin America – Venezuela

Venezuela highlights

US$1.2bn ICSID arbitration for gas compression company

We acted as co-counsel for a leading gas compression services company on an ICSID arbitration against Venezuela over gas compression services worth US$1.2bn.

China Development Bank in US$4bn Venezuelan financing

We acted as Venezuelan counsel to China Development Bank on negotiating and granting a US$4bn financing (extendable up to US$20bn) to the Venezuelan development bank, Banco de Desarrollo Económico y Social de Venezuela. This is thought to be Venezuela's largest financing, to date.

Anglo American seeks regulatory advice on nickel mine

We advised Anglo American on the Venezuelan legal and mining regulatory aspects of the nickel mining operations of Venezuelan company, Minera Loma de Níquel CA. This has become a recognized model in the country for mining operations.

Oil majors negotiate conversion agreements for projects

We have assisted a range of oil companies in converting existing operating services agreements and association agreements into new mixed companies. This is part of a government process of converting former petroleum projects into joint ventures with a majority state participation. This has dramatically changed the petroleum industry in Venezuela. We continue to advise numerous clients which actively participate in mixed companies in the oil upstream business.

Hong Leong Investment Bank Berhad in Sukuk financing

We acted as lead arranger, lead manager and security agent, in the Venezuelan legal and security interest aspects of a Sukuk Murabahah financing under Shariah law by issuer KMCOB Capital Berhad.

Colombia (Bogotá)

Colombia's strong, stable and diversified economy is well ranked for transparency and ease of doing business, compared with other major Latin American economies. As a result, it has drawn increasing foreign investment, particularly in its resource and infrastructure sectors. Our office in Bogotá is recognized for its corporate, labor, tax, resources, infrastructure and finance practices, as well as its experience in sectors including, energy, mining, life sciences and healthcare, and transportation, and is one of the largest international legal practices in Colombia.

Lawyers in Bogotá

20

Partners in Bogotá

4

Contact

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Practice strengths

- Banking and finance
- Business ethics and compliance
- Corporate, M&A and securities
- Employment and labor
- Environment
- Mining and energy
- Projects
- Real estate
- Regulation and investigations
- Tax
- Technology

Selected clients

- Anglo American
- Deep Core Inc
- Dorel Industries
- EEB – Empresa de Energia de Bogotá
- Gran Colombia Gold
- Pacific Rubiales Energy
- PetroMagdalena Energy
- The Bank of Nova Scotia
- Tolima Gold

‘We have the best opinion of the firm: they are knowledgeable, experienced, diligent, fast and at the top of the list’

Chambers Latin America – Colombia 2014

Colombia highlights

EcoPetrol, Talisman acquire BP’s Colombian unit for US$2bn

We advised Ecopetrol, Colombia’s state-owned largest integrated oil company, and Talisman Energy on their US$2bn acquisition of BP’s Colombian subsidiary BP Exploration Company (Colombia). The investment in BP’s oil, gas and pipeline business is one of the largest in Colombia’s petroleum sector.

Empresa Eléctrica acquires part of ISAGEN’s shares

We are advising Empresa de Energia de Bogotá on the acquisition of 57 per cent of ISAGEN’s shares, which belong to the Colombian government.

Hudbay Minerals Inc in copper/gold exploration projects

We advised Hudbay Minerals on the structuring and negotiating options for seven copper/gold exploration projects.

Tolima Gold in US$5.1m acquisition and restructuring

We assisted Tolima Gold Inc with the acquisition of the ‘Papayo’ gold mining project and with the restructuring of the ‘Remedios’ gold mining project.

Dundee Securities on US$10m IPO of Braeval Mining Corp

We advised Dundee Securities as part of a syndicate underwriting a US$10m reverse takeover IPO listing in Toronto of Braeval Mining Corp.

Financing for Cusiana/Cupiagua oil and gas development

We are advising a major oil and gas company on financing its investments in developing the Cusiana/Cupiagua oil fields in central Colombia. We have acted for the same company on joint venture agreements and in financing the 800km pipeline, which connects the oil fields in Cusiana with the port of Covenas.

US$745m political risk guarantee and funds for gas project

We represented a major US export credit agency on providing the political risk guarantee and term financing, valued at US$745m, for a 750MW combined cycle gas-fired power project in Colombia.

Project finance agreements for thermal-electric developer

We acted for a client which is developing a thermal-electric plant in Colombia’s Valle del Cauca in securing project finance, negotiating a long-term gas supply agreement, an international lease agreement, foreign debt finance and local construction and supply contracts.

Brazil (Rio de Janeiro)

Our Brazilian practice is based in Rio de Janeiro, the country's center for oil and gas, mining, energy, infrastructure, shipping and insurance. We have an established track record in advising Brazilian and global corporates and financial institutions on investment activities in Brazil, which are governed by international law. On the financing side, this includes representing lenders, export credit agencies and multilaterals on project and other financings. On the corporate side, we advise international investors on M&A, projects and joint venture investments in Brazil, and we advise Brazilian corporates on M&A, projects, joint ventures, equity and debt capital markets transactions undertaken abroad. We also have an active dispute resolution practice, including arbitration, and a well developed anti-corruption and bribery practice.

Lawyers in Rio de Janeiro

2

Partners in Rio de Janeiro

2

Contact

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Practice strengths

- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Financial restructuring and insolvency
- Regulation and investigations

Selected clients

- Appian Capital
- Vale

Brazil highlights

US$1.8bn sale of the Peregrino oil field

We advised a large exploration and production company on the US$1.8bn sale of its 50 per cent interest in the Peregrino oil field, offshore Brazil, and its 25 per cent interest in the Gulf of Mexico Kaskida prospect.

JBIC AND Bank of Tokyo-Mitsubishi UFJ in US$1.17bn loan

We advised Japan Bank IC, BTMU and other senior lenders on a US$1.17bn facility for the FPSO Cidade de Itaguaí MV26, which will be used for oil and gas production in the BM-S-11 (Cernambi North) Block of the Santos Basin, offshore Brazil, in water depths of up to 2,240 meters.

SACE involvement in Vale financing promotes link with Italy

We advised Italian export credit agency Servizi Assicurativi del Commercio Estero (SACE), and a pool of three international banks – Sumitomo Mitsui Banking Corp, The Bank of Tokyo-Mitsubishi UFJ and Banco Bilbao Vizcaya Argentaria – on a US$300m 10-year pre-export financing for global mining company Vale. SACE provided a guarantee for the financing promote good commercial relations between Vale and Italian businesses.

Sinopec International targets interest in Peregrino field

We advised SIPC on its shortlisted multi-billion dollar bid to acquire a 40 per cent interest in the Peregrino Field offshore Brazil from Statoil ASA.

Financing for greenfield steel project in Ceara

We are advising China Metallurgical Group, Kreditanstalt für Wiederaufbau Development Bank and Banco Bradesco on the proposed multi-sourced financing of an US$800m greenfield steel project in the state of Ceara, Brazil.

Vale in secondary listing in Hong Kong

We advised Vale SA on its secondary listing of common shares and class A preferred share in the form of depositary receipts on the Hong Kong Stock Exchange. This transaction marked the first time a South American company listed its shares in Hong Kong.

Food supplier sells healthcare nutrition unit

We advised one of the world's largest food suppliers on its sale to a German company of the French healthcare nutrition business of a Swiss-based pharmaceutical company. This transaction was part of a multi-jurisdiction acquisition in Brazil, Sweden, Japan, Canada and Germany.

Asia overview

As one of the best-resourced legal practices in Asia, we are instructed on many of the region's most prominent cross-border transactions involving jurisdictions ranging from China, Indonesia, Hong Kong, Tokyo, Malaysia and Thailand to Bangladesh, Cambodia, Laos, Myanmar, the Philippines, Singapore, South Korea, Sri Lanka, Pakistan and Vietnam.

Offices

- Bangkok
- Beijing
- Hong Kong
- Jakarta*
- Shanghai
- Singapore
- Tokyo

*Susandarini & Partners in Association with Norton Rose Fulbright Australia

Lawyers in Asia

180

Partners in Asia

48

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Practice strengths

- Antitrust and competition
- Asset finance
- Aviation
- Banking and finance
- Capital markets (debt, equity)
- Corporate, M&A and securities
- Dispute resolution and litigation
- Insurance
- Intellectual property
- International arbitration
- Islamic finance
- Joint ventures
- Project finance
- Regulation and investigations
- Shipping
- Telecommunications
- Trade finance

Selected clients

- AMP
- ANZ
- AXA
- Bank of China
- BHP Billiton
- BNP Paribas
- Chinachem
- China Construction Bank
- China Development Bank
- China Exim Bank
- HSBC
- ICBC
- Itochu
- Macquarie Group
- Mitsui & Co
- Rothschild
- SMBC
- Sunac

Tier 1
Shipping finance

Chambers Asia Pacific
2009 – 2014

Best trade law firm in Asia

Trade Finance
2013, 2012

Restructuring team of the year

IFLR Asia Awards
2013

Tier 1
Islamic finance

Chambers Asia Pacific
2009 – 2014

Asia highlights

The Bank of New York Mellon in US$1.5bn Japanese funding

Our Hong Kong office advised The Bank of New York Mellon as trustee on an offering by Mizuho Corporate Bank Ltd of US$1.5bn in 1.55 per cent senior secured notes due 2017, and US$1bn 2.95 per cent senior secured notes due 2022. Mizuho Corporate Bank is one of the principal group companies of Mizuho Financial Group, providing various banking and securities products and services to large Japanese corporations.

US$2.5bn takeover of Alibaba.com

We advised Rothschild (Hong Kong) Ltd, Deutsche Bank and Credit Suisse in their capacity as joint financial advisers to Alibaba Group Holding Ltd on the takeover of its subsidiary, Alibaba.com Ltd, by way of a scheme of arrangement. The US$2.5bn takeover was funded predominantly from acquisition financing from a consortium of six banks.

The Republic of Indonesia's largest ever Sukuk offering

We advised on the update and upsize of the global Islamic trust certificate program by the Republic of Indonesia through Perusahaan Penerbit SBSN Indonesia III, a special purpose vehicle, and the issuance of US$1.5bn trust certificates under the program, which is its second drawdown. The transaction was the largest Sukuk offering to date from the Republic of Indonesia.

South East Asia's first LNG floating storage/regasification unit

We advised a group of banks led by Sumitomo Mitsui Banking Corporation on the financing for Golar LNG's first LNG floating storage and regasification unit. The FSRU, named Nusantara Regas Satu, was financed through a US$155m term facility and a US$20m revolving facility. The FSRU is chartered to PT Nusantara Regas, a joint venture between Pertamina and Perusahaan Gas Negara. The vessel is owned by an Indonesian company and is Indonesian flagged in compliance with the country's cabotage requirements.

Zambian China Nonferrous in HK$2.4bn Hong Kong IPO

We advised China Nonferrous Mining Corporation Ltd (CNMC) on its HK$2.4bn global offering and Hong Kong IPO. CNMC, part of the state-owned China Nonferrous Metal Mining Group, is the first Africa-based business to list in Hong Kong.

China (Beijing and Shanghai)

China is a major world economy and our growing presence in the country is important to our clients, particularly those in the energy, financial institutions and infrastructure, mining and commodities sectors. We have offices in Beijing and Shanghai, the government and commercial centers of China, respectively, where we advise local and international financial institutions and corporations on both foreign and domestic investment.

Lawyers in China

29

Partners in China

11

Contact

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Practice strengths

- Banking and finance
- Corporate, M&A and securities
- Insurance
- Intellectual property
- Project finance
- Regulation and investigations
- Shipping

Selected clients

- AIG
- Ansteel
- AXA
- China Development Bank
- China-Africa Development Fund
- China Nonferrous Metals
- China Re
- China Resources Power
- Goldwind
- HSBC
- International Mining Co
- Shanghai LNG
- Sinopec
- Sumitomo

Tier 1

Shipping: finance (international firms)

Chambers Asia Pacific – China 2014, 2013

‘A trump card for complex transactions’

Chambers Asia Pacific – China 2013

Tier 1

Energy & natural resources (international firms)

‘It's difficult to compete with them on the upstream oil and gas deals’

Chambers Global – China 2014, 2013

China highlights

China Development Bank and Barclays in cooperation

We advised China Development Bank on a new strategic cooperation agreement with Barclays. This extends the banks’ cooperation to cover the international loan market, in particular to Africa, as well as covering investment banking and retail banking. This builds on a previous cooperation memorandum signed in 2007.

US$125m convertible bonds for semi-submersible rig

We advised CIMC Capital Ltd on a US$125m capital raising to finance instalment payments under a US$400m construction contract for a semi-submersible drilling rig – in a sector increasingly adopting private equity and capital markets structures to secure a guaranteed return and defined exit rights.

Beijing Declaration leads to US$100m African loan

We advised on a US$100m loan to Industrial Development Corporation of South Africa Ltd to lend to small- and medium-sized businesses in South Africa, the first concrete partnership between the Chinese and South African governments following the Beijing Declaration in 2010.

US$85m financing for renewable energy power project

We are advising the European Bank for Reconstruction and Development and the Netherlands Development Finance Company on a US$85m debt financing for Mongolia’s first renewable energy independent power project. Reaching financial close in this project is a significant milestone for Mongolia’s energy sector as it seeks to reduce reliance on fossil fuels.

Maxclean Holdings lists in the US to raise funds for growth

We advised Maxclean Holdings, a Chinese manufacturer of clean-room consumable products, on its IPO in the US. Its shares were listed on the over-the-counter bulletin board, giving it higher profile.

Chinese banks in A$426m loan to Moly Mines

We advised China Development Bank and Bank of China on a project finance loan facility for Moly Mines Ltd to develop molybdenum, copper and iron ore projects in western Australia. We balanced the credit and documentation requirements of a sovereign Chinese lender and a commercial Chinese bank, and managed extensive modification of the terms of financing in a challenging market.

Hong Kong

Hong Kong is a center for international trade and finance, and a business and finance hub for South East Asia. We have a long history in Hong Kong and strong, established relationships with a range of financial institutions, corporates and other key commercial organizations. Many of our lawyers are Hong Kong-, English- and Australian-qualified, and we also have a team of US-qualified lawyers. We have an excellent track record in managing large and complex transactions, projects and disputes in the domestic market, mainland China and internationally.

Lawyers in Hong Kong

75

Partners in Hong Kong

21

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Practice strengths

- Antitrust and competition
- Banking and finance
- Capital markets (debt, equity)
- Corporate, M&A and securities
- Dispute resolution and litigation, including international arbitration
- Financial services
- Insurance
- Intellectual property
- Islamic finance
- Private equity
- Regulation and investigations
- Shipping

Selected clients

- Aurora Energy
- Bank of China (Hong Kong) Ltd
- Cathay Pacific Airways Ltd
- Crédit Agricole Corporate and Investment Bank
- eBay
- Hao Tian Resources Group Ltd
- HSBC
- Rothschild (Hong Kong) Ltd
- Société Générale
- UBS
- Vale

Tier 1
Energy and natural resources (International firms) Shipping: finance (International firms)

Chambers Asia Pacific – China, including Hong Kong 2014

‘They provide first-class and excellent advice’

Chambers Asia Pacific – China, including Hong Kong 2013

Hong Kong highlights

Hongkong Parkview Group reverse takeover

We advised The Hongkong Parkview Group Ltd on the HK$14.2bn acquisition of a commercial property portfolio from COFCO Land Ltd. The transaction constitutes a substantial acquisition. It is a reverse takeover and is also deemed a new listing under the Hong Kong listing rules.

HSBC advises China Mengniu on its US$1.6bn general offer

We advised HSBC in its capacity as a joint financial advisor to China Mengniu International Company Ltd as offeror on the proposed voluntary general offer for all shares of Yashili International Holdings Ltd. Both China Mengniu and Yashili are dairy companies that are listed on the Hong Kong Stock Exchange. The offer, which is valued at approximately HK$12.6bn (or US$1.6bn), was funded by an acquisition financing.

Beijing Capital Land’s HK$351.12m takeover of Juda

We advised Beijing Capital Land Ltd and Beijing Capital Group on its acquisition of approximately 66 per cent of the issued share capital of Juda International Holdings Ltd. Listed on the Hong Kong Stock Exchange, Juda International is an investment holding company principally engaged in the production of phthalic anhydride and fumaric acid in China.

US$3.5bn loan for Tiptop and Sinopec

We advised Tiptop Energy Ltd and Sinopec Century Bright Capital Investment Ltd on a US$3.5bn five-year syndicated term loan facility. Sinopec Group is one of the largest state-owned petroleum and petrochemical enterprise groups in China, and the country’s second largest crude oil producer.

CNQC Development takes stake in Sunley Holdings

We advised CNQC Development Ltd on its HK$540m acquisition of 75 per cent of the issued share capital of Sunley Holdings Ltd. Together with its subsidiaries, Sunley is principally engaged in the foundation business, and machinery rental in Hong Kong and Macau.

HSBC’s HK$3.3bn facility for Guotai Junan (Hong Kong) Ltd

We advised HSBC as agent, mandated lead arranger and bookrunner on a syndicated loan facility of up to HK$3.3bn term and revolving facilities for Guotai Junan (Hong Kong) Ltd. The facilities were secured by a guarantee granted by the borrower’s parent, Guotai Junan International Holdings Ltd.

Singapore

thirty years 30 in Singapore

Singapore is the leading hub for South East Asia business and a global center for investment-related international arbitration. We have one of the largest international legal practices in Singapore, recognized for our strengths in aviation, shipping, energy, financial services, technology and infrastructure, mining and commodities. We are one of the few international legal practices permitted to advise on aspects of Singapore law. Our practice has a strong cross-border element. We have been operating in Singapore for over 30 years.

Lawyers in Singapore

60

Partners in Singapore

17

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Practice strengths

- Antitrust and competition
- Asset finance
- Aviation
- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Financial services
- Insurance
- International arbitration
- Islamic finance
- Projects and project finance
- Regulation and investigations
- Shipping
- Telecommunications

Selected clients

- AXA
- BNP Paribas
- Deutsche Bank
- Government of Singapore Investment Corporation
- HSBC
- ICICI Bank Ltd
- QBE Insurance Group
- Standard Chartered Bank
- Statoil
- UBS

Tier 1
Shipping: international finance

Chambers Asia Pacific – Singapore 2014

Tier 1
TMT: international firms

Chambers Asia Pacific – Singapore 2014, 2013

Tier 1
Asset finance: foreign firms

Legal 500 Asia Pacific – Singapore 2009-2014

Tier 1
International arbitration

Legal 500 Asia Pacific – Singapore 2009-2014

Singapore highlights

Standard Chartered on US$1.85bn offshore rig acquisition

We advised Standard Chartered Bank as coordinating bank, and a syndicate of ten offshore and onshore lenders, on the US$1.85bn bridge equity and debt financing to SapuraKencana Drilling Pte Ltd in jurisdictions, including Bermuda, Labuan, Malaysia, Singapore, the UK, Norway, Indonesia, Brunei, Panama and the US.

Singapore Sports Hub takes PPP model into new territory

We advised the Singapore Sports Hub consortium on building and running the world's biggest sports and entertainment venue in Singapore. This was an award-winning transaction, which pushed the boundaries of the public private partnership funding model into new territory, involving multiple subcontractors and diverse payment streams.

PT Höegh LNG Lampung secures financing for Korean FSRU

We advised a syndicate of lenders on a limited recourse financing to PT Höegh LNG Lampung to finance the construction of an LNG floating storage and regasification unit (FSRU) being built in Korea, and the procurement of a tower yoke mooring system. The financing consists of a US$299m commercial and ECA-backed loan facilities and a US$10.7m standby letter of credit facility to PT Höegh LNG Lampung. K-sure provided ECA support. The syndicate of lenders was co-arranged by The Bank of Tokyo-Mitsubishi UFJ, DBS Bank, Korea Development Bank and Oversea-Chinese Banking Corporation and Standard Chartered Bank Ltd.

PT Perusahaan Listrik Negara's power plant financing

We advised Indonesia's PT Perusahaan Listrik Negara, the Indonesian state electricity company, on financing two gas-fired power plants in Aceh and Central Kalimantan. The power plants will supply electricity to more than 150,000 homes. The Arun power plant – powered by LNG – will be the largest gas engine-based peaking power plant in Indonesia. The Bangkanai plant, a 155MW gas engine based plant, will produce electricity for the Kalimantan grid.

Deutsche Bank in US$400m aircraft lease portfolio financing

We advised Deutsche Bank and a syndicate of 15 lenders on a loan facility to provide a US$400m lease portfolio financing for CDB Leasing Co Ltd, a subsidiary of China Development Bank. The facility involved 11 aircraft, multiple borrowers and 12 different jurisdictions.

Indonesia (Jakarta)

With extensive natural resources, Indonesia has a fast-growing emerging economy, attracting a wide range of international investors. Our associate firm, Susandarini & Partners, is strategically positioned in Jakarta, Indonesia's financial and commercial center, and has developed strong corporate, commercial, and banking and finance practices.

Lawyers in Jakarta

22

Partners in Jakarta

3

Contact

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Practice strengths

- Antitrust and competition
- Aviation
- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Infrastructure
- Insurance
- Islamic finance
- Mining and agribusiness
- Oil and gas
- Regulation and investigations

Selected clients

- Asian Development Bank
- AXA
- Axis Bank
- Bank of Tokyo-Mitsubishi UFJ
- BNP Paribas
- BP
- HSBC
- Indonesia Ports Corporation (Pelindo II)
- Pertamina
- Salamander Energy
- Sumitomo Mitsui Banking Corporation
- The Republic of Indonesia
- Unilever

Indonesia highlights

US$2.5bn development of Kalibaru port in Jakarta

We advised government-owned Indonesia Ports Corporation (PT Pelabuhan Indonesia II) on the development of Kalibaru port, involving, in its first stage, three container terminals and two product terminals. We also advised on the appointment of Mitsui & Co as the first container terminal's operator.

Indonesia's largest Sukuk under US$5bn program

For a third successive year we have acted on the update and upsize of the Global Islamic Trust Certificate Program by the Republic of Indonesia through special purpose vehicle Perusahaan Penerbit SBSN Indonesia III. We advised on the issuance of US$1.5bn trust certificates in its second drawdown – the largest Sukuk offering in Indonesia to date.

US$1.3bn Indonesian oil and gas acquisition

We advised PTT Exploration and Production and Pertamina Hulu Energy on acquiring Hess's Indonesian oil and gas producing assets for a total consideration of US$1.3bn. This was one of the largest acquisitions in the Indonesian oil and gas space, to date.

Private sector treat Umbulan water for Surabaya

We advised the IFC and the East Jakarta's provincial government on the procurement process and contractual arrangements for a drinking water project, in which the private sector will treat raw water from the Umbulan springs and transport it via a newly constructed 106km pipeline to residents in Surabaya and surrounding areas.

Multi-billion dollar port redevelopment in Jakarta

We are advising state-owned port developer and operator PT Pelabuhan Indonesia ll (Pelindo ll) on the multi-billion dollar redevelopment and financing of the Port of Jakarta. This is the largest port project currently under way in Asia.

CDM-certified hydro energy project in North Sumatra

We advised PT Wampu Electric Power on the development and project financing of a 45MW hydroelectric power project scheduled for completion in 2015 in North Sumatra. The power project is clean development mechanism (CDM)-certified under the Kyoto Protocol.

Japan (Tokyo)

Japan is one of the largest developed economies in the world with strong electronics, automotive, banking, and shipping industries, among others. Our office in Tokyo advises prominent Japanese banks, government agencies, shipyards, trading houses, insurers and other major corporates, on a range of legal issues, particularly in the banking, energy and transport sectors.

Lawyers in Tokyo

12

Partners in Tokyo

3

Contact

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Practice strengths

- Banking and finance
- Corporate, M&A and securities
- Projects and project finance
- Shipping
- Telecommunications

Selected clients

- Daiichi Sankyo Co, Ltd
- Japan Bank for International Cooperation
- Showa Denko KK
- Sumitomo Mitsui Banking Corp
- Toyota Tsusho Corporation

Tier 1

Shipping: international firm: joint ventures

Legal 500 Asia Pacific – Japan 2014, 2013

'They're dedicated, professional, and have a strong track record in shipping and offshore deals'

Chambers Asia Pacific – Japan 2014

Japan highlights

US$847m financing for African FPSO unit

We advised Japan Bank for International Cooperation and Sumitomo Mitsui Banking Corporation on a US$847m loan facility for a floating production, storage and offloading (FPSO) unit to be made available by a Dutch special purpose company to Tullow Ghana Ltd (a Ghanaian subsidiary of Tullow Oil Plc) for oil and gas production in the Tweneboa, Enyenra and Ntomme fields (collectively known as the TEN field development) in the western Ghanaian sea territory.

US$250m loan funds Ramform vessels

We advised Sumitomo Mitsui Banking Corporation and export credit agency Japan Bank for International Cooperation on the US$250m financing of two new generation Ramform Titan-class seismic survey vessels to Petroleum Geo-Services ASA.

US$1.125bn facility for oil and gas production in Brazil

We advised Japan Bank for International Cooperation and The Bank of Tokyo-Mitsubishi UFJ on a US$1.125bn facility for the *Cidade de Mangaratiba* MV24 FPSO unit, which will be used for oil and gas production in offshore Brazil. The other syndicate banks were Sumitomo Mitsui Banking Corporation, Mizuho Corporate Bank Ltd and Sumitomo Mitsui Trust Bank Ltd. Our Tokyo team worked with our lawyers in Amsterdam and London.

JOLCO financing for Air New Zealand arranged by BNPP

We acted for Air New Zealand on the financing of a B777-300ER aircraft. The financing, structured as a Japanese Operating Lease with Call Option, was arranged by BNPP, and FPG acted as the Japanese equity underwriter.

US$250m investment in dedicated platform Japanese solar

We advised Partners Group on the successful closing of a US$250m investment to develop a dedicated Japanese solar platform. Partners Group co-led an investment consortium that was established to fund the construction of utility-scale solar power plants across Japan.

Showa Denko KK acquires fluorine producer F2 Chemicals

We advised Showa Denko KK, a leading Japanese technology company listed on the Nikkei index, on the acquisition of the entire share capital of F2 Chemicals Ltd, a UK-based producer of fluorine chemical products.

Thailand (Bangkok)

As a newly industrialized country, Thailand has developed rapidly as a major exporter and a target for foreign direct investment. In addition to advising local businesses, our office in Bangkok advises on investments from a range of regional and international organizations, particularly in the financial institutions and infrastructure sectors. We are experienced in inward investment transactions and in major projects.

Lawyers in Bangkok

12

Partners in Bangkok

1

Contact

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Practice strengths

- Asset finance
- Banking and finance
- Capital markets (debt, equity)
- Corporate, M&A and securities
- Financial restructuring and insolvency
- Infrastructure projects
- Insurance
- Project finance
- Regulation and investigations

Selected clients

- Babcock & Brown Securities
- Bangkok Bank
- IRPC
- PTT Aromatics and Refining
- SS National Logistics
- TOT
- Total Access Communications
- True Corporation

‘One of the best experiences I’ve ever had with a law firm’

Chambers Asia-Pacific – Thailand 2013

Thailand highlights

US$1bn funding for 3G mobile network in Thailand

We advised Total Access Communication Company, Thailand’s second largest mobile operator, on funding for the licence to operate 3G mobile services: THB30bn (approximately US$1bn) of unsecured credit facilities from Bangkok Bank Public Company Ltd and a THB10bn (approximately US$330m) unsecured term loan from a club of Japanese banks.

True Corporation acquires Hutchison unit for US$200m

We advised on True Corporation’s US$200m acquisition of Hutchison’s mobile telecommunications entities in Thailand.

US$1.2bn repayment and bridge financing for IRPC

We assisted IRPC with a US$1.2bn scheme debt repayment and bridge refinancing. This included a syndicated US$400m Thai Baht-denominated facility, and a syndicated US$400m Japanese Yen-denominated facility.

US$405m credit facilities for port in Bangkok

We advised Bangkok Bank Public Company Ltd on a US$405m credit facility granted to Rayong Terminal Company Ltd – a joint venture company between The Siam Cement Public Company Ltd and Dow Chemical Company – to finance the construction of a storage tank.

HSBC lead arranger in US$40m bond issue for IBRD

We advised HSBC as the lead arranger and bondholders’ representative in a Baht-denominated bond issue in Thailand by the International Bank for Reconstruction and Development (part of the World Bank) for US$40m.

Siam Commercial Bank finances ten solar power projects

We advised The Siam Commercial Bank Public Company Ltd on financing ten solar PV projects with an aggregate capacity of 72MW. The ten projects consist of seven 8MW solar power projects, two 6MW solar power projects, and one 4MW solar power project.

Asia Infrastructure Fund sells toll road business for US$132m

We advised Asia Infrastructure Fund Private Ltd on the US$132m sale of its 29.45 per cent stake in Don Muang Tollway Public Company Ltd via an auction sale to FPM Infrastructure Holdings, a joint venture between First Pacific Company Ltd and Metro Pacific Investment Corporation. This significant transport infrastructure investment is indicative of Thailand’s role as a logistics hub.

Australia overview

Australia is the 12th largest world economy and a major hub for capital markets activity in Asia Pacific. Its main industries are mining, infrastructure, agriculture, healthcare, energy, utilities and services. Australia's business conditions, and its political and financial stability, attract significant foreign investment. Our presence in five cities around the country ensures that clients are well served regardless of where they are doing business. With 500 lawyers spread across our offices in Sydney, Melbourne, Perth, Brisbane and Canberra, we are one of the largest Australian practices operating at a global level.

Offices

- Brisbane
- Canberra
- Melbourne
- Perth
- Sydney

Lawyers in Australia

509

Partners in Australia

134

Contact

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Practice strengths

- Antitrust and competition
- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Financial restructuring and insolvency
- Government
- Infrastructure and major projects
- Insurance and financial services
- Intellectual property
- Real estate
- Regulation and investigations
- Tax

Selected clients

- AMP
- ANZ Banking Group
- Caltex
- Commonwealth Bank of Australia
- GlaxoSmithKline
- Leighton Group
- Macquarie Group
- McDonald's Australia
- NSW Networks
- QBE
- Rio Tinto
- Stockland

Tier 1
Transport

Legal 500 Asia Pacific – Australia
2014, 2013

Tier 1
Insurance

Chambers Asia Pacific – Australia
2014, 2013

Tier 1
Shipping

Chambers Asia Pacific – Australia
2014, 2013

Deal of the year

(General Electric Company merger with Industrea Ltd)
International M&A Awards
2013

Structured finance and securitization deal of the year

(Barclays update to the Fosse Master Issuer RMBS program)
IFLR Asia Awards
2013

Asia Pacific oil and gas deal of the year

(Senoro gas field)
Project Finance
2013

Australia highlights

Major natural disaster class actions

We are acting on two of the largest class actions in Australia arising from major natural disasters. In Queensland we are acting for a water infrastructure developer in the anticipated class action arising out of the 2011 Queensland Floods, in which prolonged rainfall led to flooding of historic proportions. We are also acting for the Victorian government (instructed by its insurers) in two group proceedings arising from the Black Saturday bushfires, which occurred in Victoria in 2009.

A$20.4bn Curtis Island LNG presents novel regulatory context

We are advising McConnell Dowell and Consolidated Contracting Company (a joint venture between leading Australian oil and gas contractors) on the gas gathering and pipeline elements of the coal seam gas project in Queensland. This has involved managing significant claims in a novel regulatory environment, and the protection of legal rights, in order to maintain cash flow during the project and to establish a commercial close-out on completion. The entire project is valued at around A$20.4bn.

Indonesia's Senoro gas field gains upstream financing

We acted for Standard Chartered Bank and PT Bank Mandiri as mandated lead arrangers on the US$260m syndicated reserve based financing to PT Medco E&P Tomori Sulewasi to develop the Senoro gas field. This development is key to the Donggi-Senoro LNG project, awarded Asia Pacific oil and gas deal of the year in 2013 by *Project Finance*.

US fund partners with property group to buy A$770m in assets

We are advising one of the largest funds in the US on setting up its strategic alliance with a major Australian property group to pursue an acquisition of prime assets in Australia valued at A$770m.

A$1.24bn oil and gas share acquisition and financing

We advised the Independent State of Papua New Guinea on its A$1.24bn share acquisition of Oil Search, an ASX-listed company.

Energy

The energy sector is regrouping to meet regulatory and economic policies while controlling costs and maintaining systems. Our dedicated and fully integrated energy team is advising domestic and international clients involved in upstream and downstream projects across financing, M&A, regulatory issues and significant disputes.

Asia Pacific oil and gas deal of the year (Senoro gas field)

Project Finance
2013

'solution focused, commercially minded and able to drive the deal forward'

Chambers & Partners – Energy and Resources
2014

Contact

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Energy highlights

Baytex Energy in C$2.6bn acquisition of Aurora Oil & Gas

We advised Baytex Energy, a dividend-paying oil and gas corporation based in Calgary, on a scheme of arrangement to acquire Aurora Oil & Gas, an ASX-listed company with liquids-rich shale assets in Eagle Ford in Texas, US. Simultaneously, Baytex Energy undertook a C$1.5bn equity raise and expansion of its debt facilities to C$2.5bn, requiring tight coordination between the three workstreams. The acquisition is Baytex's largest, and stands to be one of the biggest Australian M&A deals in 2014.

Consortium to build major Malaysian coal-fired plant

In conjunction with our Singapore office, we are advising the consortium of 1Malaysia Development Berhad and Mitsui to build, own, and operate a 2000MW coal-fired power plant which, upon completion, will be one of the largest in Malaysia.

Kurnell refinery converting to fuel storage terminal

We are the sole advisors to Caltex on its high-profile conversion of Kurnell refinery into an import and fuel storage terminal. This high-stakes project requires end-to-end management of complex regulatory approvals, dredging and dumping issues, raising issues of maritime law and constitutional law, and contaminated land.

Sale of largest Australian renewable project

We acted for AGL Energy Ltd in the sale by Meridian Energy of its 50 per cent interest in the 420MW Macarthur wind farm (a more than A$1bn renewable energy project in Australia) to Malakoff. This is the largest brownfield renewable energy sale in Australia to date.

Financial institutions

Australia's financial institutions are managing change resulting from regulatory reform, while limiting business risk and ensuring return on investment. Our regulatory knowledge and experience in working with the world's leading institutions underpins our strength in advising on cross-border transactions and disputes.

Tier 1
Insurance

Chambers Asia Pacific – Australia 2014, 2013

'They have strong partner involvement, are highly responsive and provide quality advice'

Chambers & Partners – Banking and Finance 2014

'Responsive and attentive, with very strong industry knowledge and commercial acumen'

Asia Pacific Legal 500 – Banking and Finance 2014

Contact

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Financial institutions highlights

Landmark ruling: ratings agency liable

We acted for Local Government Financial Services (LGFS) in federal court proceedings brought by a number of local councils involving claims arising out of failed investments worth A$16.5m in a synthetic structured credit investment product sold to them by LGFS. LGFS cross claimed against ABN AMRO, the arranger of the constant proportion debt obligation (CPDO), and Standard & Poor's, which had assigned an AAA rating to the CPDO. The court held that the councils were entitled to damages from Standard & Poor's, ABN Amro and LGFS. This is believed to be the first time a superior court has decided to hold a ratings agency liable for investors with which it had no direct relationship.

Bank of China's ASX Renminbi agreement

We advised Bank of China on its ground-breaking agreement with the Australian Securities Exchange to deliver Renminbi (RMB) settlement services to the Australian and Chinese financial markets by the middle of 2014. This will allow counterparties to use RMB as a settlement currency for trade deals, foreign exchange transactions and investments.

Managing the acquisition of A$1.6bn Suncorp loan book

We are advising both the Goldman Sachs SPV mortgagee and various receivers and managers appointed to the distressed commercial loan book acquired from Suncorp with a face value of over A$1.6bn.

Royal Bank of Canada award-winning covered bond issue

We advised Royal Bank of Canada (RBC) on the A$1.25bn issue of Australian dollar denominated (Kangaroo) covered bonds. This was the first Kangaroo covered bond of 2013 and RBC's debut Kangaroo covered bond issuance. It won the *Kanga News* 2013 award for Kangaroo credit bond deal of the year.

Infrastructure, mining and commodities

Australia’s strong pipeline of opportunities in large infrastructure, mining and agribusiness projects continues to attract overseas investors. We have worked on some of the largest transactions involving multi-disciplinary cross-border teams across energy and resources, healthcare, transport and water.

‘They are very strong on large projects’

Chambers & Partners – Projects 2014

‘The firm’s global presence is a clear strength in international energy and resources matters’

Asia Pacific Legal 500 –Energy and Resources 2014

Contact

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Infrastructure, mining and commodities highlights

Stonewall sells shares to Shandong Qixing for US$141m

We advised Stonewall Resources on its sale of shares in Stonewall Mining to Shandong Qixing Iron Tower Co. Our Australia, South Africa and Beijing offices worked together to gain regulatory and shareholder approvals in all jurisdictions, including obtaining a unique waiver of an ASX listing rule to allow Stonewall to distribute the proceeds of the transaction to all its shareholders.

Ansteel group injects A$550m into Karara Mining

We advised Ansteel Group on a mixture of debt and equity based products, and the necessary regulatory approvals, to fund Karara Mining’s short-term capital shortfall and increase its interest in the company. The capital will enable Karara to ramp up production of the Karara iron ore project, the first major magnetite operation in the mid-west region of Western Australia.

Confidem bids for A$700m Perth Stadium PPP

We advised the Confidem consortium on its bid for the A$700m Perth Stadium design, build, finance and maintenance PPP project.

Design and construction of Ravenhall Prison A$600m+ PPP

We are acting for a D&C contractor as part of a consortium bidding for the design, construction, operation, and maintenance of the new Ravenhall Prison PPP project in Victoria.

Life sciences and healthcare

Commercial transactions and litigation across borders is accelerating as pharmaceutical companies face increased pressure from regulation, the need for improved infrastructure and rapidly developing medical technology. We are part of a global healthcare team which acts in every stage of the product lifecycle, from protection to investment.

‘Well regarded insurance specialists’
‘They produced ground-breaking results for us’

Chambers & Partners – Asia Pacific 2014

Contact

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Life sciences and healthcare highlights

GlaxoSmithKline in patent infringement battle with Reckitt

We are acting for GlaxoSmithKline in patent infringement litigation against Reckitt Benckiser (Nurofen) over a dosing device for children’s Panadol. We successfully secured the discharge of interlocutory injunctions, returning the product to market in its prime sales period. This litigation continues.

Tele-health services Coronial inquest follows patient death

We successfully protected the interests of a national health organization in an inquest into the death of a patient following the use of a tele-health service. This is one of the first tele-health cases to receive close judicial scrutiny.

Royal Adelaide Hospital A$1.85bn PPP is Australia’s biggest

We are acting for the joint venture between Hansen Yuncken and Leighton Contractors on all aspects of the design and construction of Australia’s largest and most advanced hospital project. The Royal Adelaide Hospital, which is valued at more than A$1.85bn, is structured as a PPP project with international participants, requiring detailed advice on risks associated with contracting with non-Australian entities.

Technology and innovation

Technology continues to transform the business landscape, changing traditional forms of retail and media, and the way in which data is used. We have a large consumer brands and technology team which advises on product development, protection, procurement and licensing, and investments in developed and emerging markets.

‘Praised for its technical qualities and practical focus’

Asia Pacific Legal 500 – TMT 2014

Contact

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Technology and innovation highlights

Largest telecommunications project in Australia

We acted for the Australian government in its negotiations with Telstra over the application of universal service funding in the rollout of Australia’s A$42bn national broadband network.

Largest US VC investment into Australian tech company

We advised Technology Crossover Ventures on its investment of A$33m into SiteMinder, an Australian-based business that powers online hotel bookings, with over 11,000 clients worldwide.

Kordia Solutions in litigation against Nokia

We are acting for Kordia Solutions, a major Australasian telecommunications managed services provider, in several large pieces of litigation against Nokia Solutions and Networks over Kordia’s performance in meeting its obligations to Nokia Solutions in maintaining Vodafone’s network.

Alleged cartel conduct in laundry detergent sector

We are acting for the regulator in proceedings in the Federal Court of Australia on alleged cartel conduct across a range of laundry detergent products, against three major players in an A$500m industry. This is the most significant piece of competition litigation in Australia.

Transport

Investment in cost-efficient and sustainable connections between transport, real estate and infrastructure (including port developments) is critical in order to meet future demand. We have first-class experience in PPP financing and structuring, dispute resolution in shipping, aviation and rail, and in-depth knowledge in sustainability, climate change, urban regeneration, ports, rail, environmental and planning – and health and safety.

Tier 1
Transport

Legal 500 Asia Pacific – Australia 2014, 2013

Tier 1
Shipping

Chambers Asia Pacific – Australia 2014, 2013

'Without question a leader in the market'

Legal 500 Asia Pacific – Transport 2014

Contact

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Transport highlights

Restructure of Sydney Airport to promote foreign investment

We advised the Trust Company (Sydney Airport) on the recent restructure of the ASX-listed infrastructure fund which owns Sydney Airport. The matter resulted in a simplified structure, removed legacy tax issues, and allowed Sydney Airport to increase its foreign investment cap.

A$110m Esperance Port arbitration will impact cost

We are advising Cliffs Natural Resources on its negotiations with the Esperance Port over the proper construction of its operating agreement and service charges (historical and current). This contractual dispute involves one of the client's most important Australian contracts and has the potential to impact the cost of operations substantially.

Bidding for A$1.6bn Sydney Light Rail project

We are advising the lenders to the Connecting Sydney Consortium, and advising Bombardier as a D&C and O&M contractor to a consortium, bidding on this signature project which will form part of an integrated transport solution in a densely populated part of Sydney.

Judicial sale of Hai Shi bulk carrier vessel

We represented the Admiralty Marshal on the judicial sale of the bulk carrier vessel *Hai Shi*, following its arrest by the Bank of China due to owners defaulting under the loan agreement. Faulty machinery, lapsed insurance, and its volatile location gave rise to a number of complicated issues which impacted the sale. This matter was described by the Admiralty Marshal as 'one of the hardest and most complicated judicial sales' he has dealt with.

Africa overview

Africa is attracting a rising tide of investor interest across a range of different sectors, especially in energy, infrastructure, mining and commodities, as well as in IT and telecommunications. We work in more than 40 common law- and civil law-based African jurisdictions, including fast-growing economies such as Nigeria, Kenya and Uganda.

Offices

- Cape Town
- Casablanca
- Dar es Salaam
- Durban
- Johannesburg

Lawyers in Africa

312

Partners in Africa

114

Contact

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Practice strengths

- Antitrust and competition
- Banking and finance
- Capital markets (debt, equity)
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Insurance
- Islamic finance
- Professional liability and construction
- Project finance
- Real estate and infrastructure
- Regulation and investigations
- Structured trade and commodity finance

Selected clients

- Anglo American
- Barclays/Absa Bank
- Exxaro Resources
- FirstRand
- Industrial Development Corporation
- Notore
- Nedbank
- Old Mutual
- Rio Tinto
- Seacom Ltd
- Sonangol
- Standard Chartered Bank
- Zimbabwe Power Company

Best trade finance law firm in Sub-Saharan Africa

Global Trade Review
2014, 2013

Corporate team of the year

African Legal Awards
2013

Tier 1

Corporate/commercial: (Africa-wide)
Financial and corporate (international firms)
Ghana
Mozambique
Nigeria
Tanzania
Uganda
Zambia

IFLR 1000
2014, 2013

Tier 1

Projects and energy: mining and minerals: Africa-wide

Chambers Global
2014, 2013, 2012

Africa law firm of the year

Chambers Global
2012

Africa highlights

Northwest Rail venture to enable oil imports from Zambia

We are advising Northwest Rail Company in Zambia on its joint venture with Grindrod for the construction of a railway line from the Zambian copperbelt to the Angolan border. This involved preparing and negotiating the joint venture agreement and the commercial terms for the operating agreement, and the offtake agreements. The first phase will boost the servicing of existing ore and finished copper traffic, while the second is intended to open up a direct corridor to Lobito, enabling land-locked Zambia to import oil directly from Angola, and to stimulate further mining activity in the western copperbelt.

NOC formulates policy on shale gas in South Africa

We assisted National Oil Company in formulating a policy on the restructuring, regulation and exploitation of shale gas resources in South Africa, thought to be among the largest in the world.

US$680m asset refinancing is largest in LNG sector

We advised a syndicate of banks, led by Standard Chartered Bank, on the largest asset refinancing in LNG shipping, worth US$680m, for Bonny Gas Transport Ltd, the shipowning subsidiary of Nigeria LNG Ltd. The refinancing covered 13 LNG carriers owned by the borrower and involved the first guarantee from Italian export credit agency SACE (Servizi Assicurativi del Commercio Estero) for an LNG shipping transaction.

Exxaro in US$3.4bn combination with Tronox

We helped Exxaro Resources Ltd combine its Mineral Sands operations with the businesses of US-based pigment firm Tronox in a US$3.4bn transaction which created a newly-formed Australian holding company, in exchange for approximately 38.5 per cent of shares in Tronox. The latter is now the world's largest fully integrated producer of titanium ore and titanium oxide.

US$3bn financing for Zimbabwe Power Company

We advised on the US$3bn financing of two mining-related power projects at Hwange and Kariba Dam in Zimbabwe. We helped our client to manage the transfer of coal mining concessions, coal and limestone supply agreements and structured power purchase and mezzanine financing arrangements in a deal which will help meet Zimbabwe's increasing power requirements.

Morocco (Casablanca)

North Africa has rich natural resources and an advanced financial institutions sector; its wealth is growing rapidly. We have been active in the region for 15 years, advising corporates, financial institutions and state entities. Our presence in Morocco, combined with the support of our lawyers across our offices worldwide, allows us to provide broad corporate and commercial advice to regional organizations and to foreign investors in North Africa and francophone sub-Saharan Africa. We are particularly strong in energy, infrastructure, telecommunications, financial institutions and real estate.

Lawyers in Casablanca

7

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Practice strengths

- Antitrust and competition
- Banking and finance
- Capital markets (debt, equity)
- Compliance
- Corporate, M&A and securities
- Islamic finance
- Project finance
- Real estate
- Regulation and investigations

Selected clients

- Abeinsa Business Development
- Abraaj Capital
- AIG
- Akwa Group
- Alliances Développement
- Immobilier
- Attijariwafa Bank
- Caisse de Dépôt et de Gestion
- Chevron
- Compagnie Générale Immobilière
- Delta Holding
- GDF Suez/La Compagnie du Vent
- Holcim
- Label'Vie/Carrefour
- Maersk Drilling
- Maghreb Steel
- Mandarin Oriental Hotel
- Moroccan Agency for Solar Energy
- Palmeraie Développement
- Société Générale
- Sofiprotéol
- Vermeg

Tier 1
Corporate and M&A
Projects and public law
Tourism and real estate

Legal 500 EMEA – Morocco 2014

Tier 1
Algeria, Morocco (international firms)

IFLR 1000 2014

Tier 1
Tunisia – financial and corporate (international firms)

IFLR 1000 2014

Tier 1
Foreign firms

Legal 500 EMEA – Tunisia 2014

Morocco highlights

Vivendi divests Maroc Telecom stake to Etisalat

We advised the Moroccan government on the sale of Vivendi's shares in Maroc Telecom to Etisalat. The Emirati telecommunications group acquired a 53 per cent stake in Maroc Telecom while the Moroccan state remains a minority shareholder in the first telecommunications operator in the Kingdom. The transaction has been highlighted as a major M&A transaction in the Moroccan Kingdom in 2012/2013.

Privatization in the port terminals and installations sector

We are assisting the Moroccan government with the privatization of Marsa Maroc, the Moroccan port terminals and installations specialist, along with Attijari Finances Corp and Roland Berger. The Moroccan state plans to sell 30 per cent of Marsa Maroc's capital through the IPO.

Attijariwafa Bank expands across the African continent

We advised Attijariwafa Bank on the acquisition of the commercial banking network of Crédit Agricole in Africa. This was a key acquisition for our client as it targets growth across the rapidly developing African region.

Chevron negotiates petroleum agreements in Morocco

We worked for US oil and gas corporation Chevron to negotiate petroleum agreements with Moroccan national hydrocarbons and mining company ONHYM, and on the acquisition, through Chevron Morocco Exploration, of stakes in three offshore exploration blocks in the region of Agadir. Chevron now holds a 75 per cent working interest in the three blocks, while ONHYM owns the remaining 25 per cent.

Moroccan plan for solar energy takes off

We advised the Moroccan Agency for Solar Energy on the call for tenders for the development, financing, construction, operation and maintenance of the first CSP phase of the NOOR solar power complex in Ouarzazate in Morocco. As one of the world's largest solar energy projects, this will have a major impact on North African and European energy markets.

Casa Tram selected for first tram line in Casablanca

We advised Casa Tram, a consortium formed by CDG Capital, RATP Dev and TransInvest, on the call for tenders to develop Casablanca's first tram line.

East Africa (Dar es Salaam)

Tanzania's abundant mineral, agricultural and energy resources, its ports, road and rail infrastructure, and its growing market of close to half a million consumers, makes it a hub for investment in the East African region. Our Tanzania practice consists of internationally recognized lawyers with deep knowledge and experience of the business, legal and regulatory environment. Our major national and international clients include corporations, governmental organizations, investment funds and financial institutions.

Lawyers in Tanzania

4

Directors in Tanzania

2

Contact

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Practice strengths

- Antitrust and competition
- Aviation
- Banking and finance (including acquisition finance, property finance and trade finance)
- Communications, media and entertainment
- Corporate, M&A and securities
- Employment and labor
- Insurance
- Intellectual property
- Mining
- Oil and gas
- Real estate
- Regulation and investigations

Selected clients

- Anglo American
- AngloGold Ashanti
- Catalyst Principal Partners
- Maurel and Prom
- Pavilion Energy
- Rand Merchant Bank
- Standard Bank
- Standard Chartered Bank
- Tanga Cement Company Ltd
- Vodacom

Tier 1
International firms active in Tanzania

IFLR 1000
2014, 2013

Tier 1
Projects and energy: mining and minerals (Africa-wide)

Chambers Global
2014, 2013, 2012

Tier 1
Mining (Africa-wide)

Chambers Global
2014, 2013, 2012

Tier 1
Mining (energy and natural resources)

Chambers Global
2014, 2013, 2012, 2011

Dar es Salaam highlights

Sanlam acquires commercial property portfolio

We advised Sanlam as lead and local counsel on its acquisition of a portfolio of commercial property in Tanzania from Actis. The transaction involved offshore structuring advice as the acquisition took place via an offshore holding company. We also advised on Tanzanian regulation and land ownership issues.

Syndicated term loan for Tanzania Electric Supply

We advised Rand Merchant Bank and First National Bank of Tanzania as lead and Tanzanian counsel on US$220m guaranteed syndicated loan facilities for the Tanzania Electric Supply Company Ltd, part of a US$29bn (ZAR307bn) strategy being implemented by the parastatal electricity generation, transmission and distribution organization. We advised our clients on structuring the security package in light of regulatory restrictions, negotiated the guarantee, and reviewed, commented on and negotiated the facility agreement and other security documentation.

Restructuring Mnazi Bay interests

We advised Établissements Maurel et Prom on its rights and obligations under a natural production sharing agreement and joint operating agreements relating to its exploration and production licenses in Mnazi Bay, Tanzania. Based on this, we advised on the restructuring of its subsidiaries in Tanzania. The transaction involved providing structuring advice, as well as corporate, taxation and regulatory advice, and negotiation with the Ministry of Minerals and Energy, and the Tanzania Petroleum Development Corporation.

Tanga Cement Company acquires Cement Distributors

We assisted Tanga Cement Company Ltd as lead and local counsel in its acquisition of a 40 per cent equity stake in Cement Distributors EA Ltd. We drafted and negotiated the share purchase and sale agreement, and advised on and drafted the escrow and supply agreements.

Pavilion Energy acquires deepwater exploration assets

We helped Pavilion Energy with its farm-in of a 20 per cent interest into three deepwater exploration blocks held by Ophir. We provided oil and gas regulatory advice, corporate and tax advice as Tanzanian counsel, and acted as lead counsel in obtaining competition clearance for four separate (but connected) acquisitions that formed part of the overall acquisition.

South Africa (Cape Town, Durban and Johannesburg)

South Africa is a global commercial and financial center and a gateway to Africa's emergent economic growth. With offices in Johannesburg, Durban and Cape Town, we have one of the largest legal footprints in South Africa and a presence that is more than a century old. We advise clients across the full range of business law and have particular strength in the financial institutions, energy and infrastructure, mining and commodities industries.

Lawyers in South Africa

300

Directors in South Africa

100

Contact

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Practice strengths

- Antitrust and competition
- Banking and finance
- Capital markets (debt, equity)
- Competition
- Constitutional, administrative law
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Environment
- Financial restructuring and insolvency
- Insurance
- Intellectual property
- International arbitration
- Professional liability and construction
- Project finance
- Real estate and infrastructure
- Regulation and investigations
- Shipping and marine insurance
- Structured trade and commodity finance
- Tax

Selected clients

- Anglo American
- Bank of China
- Barclays/Absa Bank
- Exxaro Resources
- FirstRand
- Industrial Development Corporation
- Nedbank
- Rio Tinto
- Riverside Partners
- Standard Chartered Bank

Tier 1
Corporate and M&A

Legal 500 EMEA – South Africa 2014

Corporate team of the year

African Legal Awards 2013

Tier 1
Dispute resolution
Energy and natural resources: mining
IT and telecoms

Chambers Global – South Africa 2014, 2013

Projects and energy

Chambers Global – South Africa 2014

Tier 1
Banking and finance
Dispute resolution
Investment funds
Labor and employment
Mining
Projects and infrastructure

Legal 500 EMEA – South Africa 2014

South Africa highlights

Absa Bank and Barclays sell stake in private equity fund

In the largest transaction concluded in South Africa's secondary market, we acted for Absa Bank and Barclays Africa Group on the disposal of a 73.37 per cent interest in Absa Capital Private Equity Fund, and a 100 per cent shareholding interest in Absa Capital Private Equity Pty Ltd.

US$154m financing for Hulamin

We advised Nedbank Ltd on providing Hulamin with a three-tiered secured lending facility: the first a short-term bridging facility of US$62.4m (R650m) from Nedbank Capital; the second a three-year structured metals inventory and receivables facility of US$115.3m (R1.2bn) from Nedbank Capital; and the third a US$24m (R250m) general banking facility and US$19.2m (R200m) foreign exchange line facility from Nedbank Corporate, for which we drafted and negotiated all finance documents.

Chinese consortium acquires Blue Ridge Platinum

We advised D&Q Minerals and Resources, a Chinese consortium, on the acquisition of shares in South African platinum mining companies Blue Ridge Platinum and Sheba's Ridge. Our advice included the debt restructuring of Blue Ridge Platinum, as well as the mining law, environmental tax and exchange control aspects.

Refinancing the new-build Mauritius LPG terminal

We are representing Petredec in refinancing a new-build liquefied petroleum gas (LPG) terminal in Mauritius and concluding long-term throughput agreements. We helped structure a comprehensive data room, and undertook comprehensive due diligence on behalf of Petredec, on project verification. We also advised Petredec on the due diligence process undertaken by lenders, and the formulation of appropriate long-term throughput agreements, and negotiation and finalisation of those agreements with lenders and lenders' legal advisors. Our role included considerable negotiation and finalization of mandate term sheet, facility agreement, and direct agreement with lenders and lenders' legal advisors.

Transnet secures multi-currency term loan facilities

We advised Transnet on multi-currency term loan facilities provided by FirstRand Bank, China Construction Bank and KfW IPEX-Bank. Our work involved reviewing and advising on the facilities agreement, assisting Transnet with the negotiations, and advising on strategic considerations.

Middle East overview

Our work in the Middle East extends across the region into Central Asia and Africa. We advise regional and international businesses on major transactions, projects, ongoing commercial operations and disputes, many of them award-winning. Our in-depth knowledge of the local legal, regulatory and business environments enables us to provide our clients with a distinctive and comprehensive service to meet their business requirements.

Offices

- Abu Dhabi
- Bahrain
- Dubai
- Riyadh*

*Mohammed Al-Ghamdi Law Firm in Association with Fulbright & Jaworski LLP

Lawyers in the Middle East

58

Partners in the Middle East

14

Contacts

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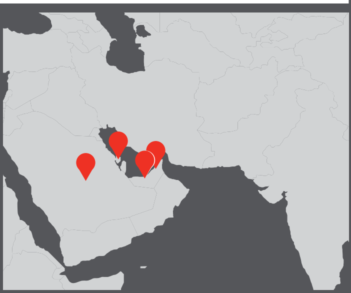

Selected clients

- Abraaj Capital
- Bahrain Ministry of Finance
- Emaar
- Emirates NBD
- Goldman Sachs
- HSBC
- Islamic Development Bank
- JP Morgan
- Majid Al Futtaim
- Mubadala Development Company
- Standard Chartered Bank
- Saudi Oger

Practice strengths

- Banking and finance
- Capital markets (debt, equity)
- Construction
- Corporate
- Defence
- Dispute resolution and litigation
- Employment and labor
- Energy
- Infrastructure
- Intellectual property
- Islamic finance
- Projects and project finance
- Real estate
- Regulation and investigations
- Sports, media and entertainment
- Technology and outsourcing
- Telecommunications
- Tourism and hospitality
- Transport

Best law firm in corporate & commercial

Islamic Finance News
2014

Tier 1 *(Bahrain)* **mergers and acquisitions**

IFLR 1000
2014, 2013

Tier 1
Real estate & construction: real estate

Chambers Global – UAE
2014

Tier 1
Projects and energy: experts based abroad

Chambers Global – Qatar
2014

Dispute resolution law firm of the year – Bahrain

Finance Monthly Law Awards
2013

Middle East highlights

Islamic Development Bank in record US$1.5bn issuance

We advised the Islamic Development Bank on its record issuance of US$1.5bn 1.8125 per cent trust certificates due 2019 under its US$10bn trust certificate issuance program, one of the largest in the world. The joint lead managers were CIMB Bank, Commerzbank, First Gulf Bank PJSC, HSBC, National Bank of Abu Dhabi PJSC, Natixis, RHB Investment Bank Berhad and Standard Chartered Bank. The co-lead managers were Bank of London and the Middle East plc and Union National Bank PJSC.

Dubai Electricity and Water Authority issues US$1bn Sukuk

We advised the joint lead managers on Dubai Electricity and Water Authority's Sukuk issuance of US$1bn certificates, due in 2018. The managers comprised Abu Dhabi Islamic Bank, Citigroup Global Markets, Dubai Islamic Bank, Emirates NBD, Standard Chartered Bank and Royal Bank of Scotland as joint lead managers; Commercial Bank International, Sharjah Islamic Bank and Union National Bank were co-managers.

Marubeni buys 20 per cent stake in Ruwais Power Company

We advised Marubeni Corporation on buying a 20 per cent stake from GDF Suez in Ruwais Power Company, a project company, which is raising financing for the proposed US$2.4bn Shuweihat S2 independent water and power project in Abu Dhabi.

US$1.2bn Umm al-Hayman wastewater project, Kuwait

We are advising the Partnerships Technical Bureau (PTB) and the Ministry of Public Works on a new wastewater treatment plant and an extension transmission and distribution system at Umm al-Hayman in the Kuwait Southern Area. This US$1.2bn build-operate-transfer project will increase daily treatment capacity from 27,000m^3 to 500,000m^3, with an option for further expansion.

HSBC in largest bilateral lend to a corporate in Bahrain

We advised HSBC Bank Middle East on refinancing Islamic facilities to VIVA Bahrain, a subsidiary of Saudi Telecom. This transaction is the largest bilateral lend to a corporate in Bahrain to date.

US$1bn plus debt restructuring for syndicate of GCC banks

We are advising a syndicate of international and GCC banks on restructuring in excess of US$1bn of debt owed to them by a government related entity. The transaction involves restructuring both AED and US$ and conventional and Islamic facilities.

Abu Dhabi

The needs outlined in the Abu Dhabi 2030 plan are closely reflected in our capabilities and key strengths. We act for Abu Dhabi government entities, corporates and financial institutions on their domestic and outbound business. We offer a full-service practice and have worked on many landmark urban development, energy, infrastructure, transport and technology projects in the Emirate. Our lawyers understand and can advise on key local law issues, and a number are fluent in Arabic. We are committed to educating future generations and actively support a program of Emiratisation.

Lawyers in Abu Dhabi

11

Partners in Abu Dhabi

3

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Practice strengths

- Banking and finance
- Capital markets (debt, equity)
- Corporate
- Dispute resolution and litigation
- Intellectual property
- Islamic finance
- Projects and project finance
- Real estate
- Regulation and investigations
- Sports, media and entertainment
- Technology and outsourcing
- Tourism and hospitality
- Transport

Selected clients

- Abu Dhabi Commercial Bank
- Abu Dhabi Islamic Bank
- Abu Dhabi National Industrial Projects Company
- Aldar
- Department of Municipal Affairs
- Etihad
- Etisalat
- First Gulf Bank
- Mubadala Development Company PJSC
- National Bank of Abu Dhabi

‘Has comprehensive experience... on M&A deals and a wide range of commercial agreements for high-calibre regional clients, most prominently banks and real estate developers’

Chambers Global 2014

‘This firm has a long history of serving clients in the Middle East and has a well-established office in Abu Dhabi’

Chambers Global 2013

‘Is particularly strong in the investment funds arena, where it represents sovereign wealth funds such as Mubadala as well as regional private investment groups such as Abraaj Capital. It also has a strong energy and infrastructure capability’

Legal 500 EMEA 2013

TMT law firm of the year in the UAE

Corporate International Legal Awards, 2013

Abu Dhabi highlights

Abu Dhabi government in Middle East’s largest energy project

We advised a strategic arm of the Abu Dhabi government on the corporate structuring and joint venture agreements for a confidential energy project in the Middle East, one of the largest to date.

First Gulf Bank acquires Dubai First PJSC for US$164m

We advised First Gulf Bank PJSC on a US$164m (AED601m) acquisition of the entire issued share capital of Dubai First PJSC, a leading consumer finance company specialising in liability and credit card products. The sale was structured as an auction process with 22 initial contesting bidders. The final four bidders included major UAE and international banks. This is the first major acquisition for First Gulf Bank and will enhance its retail capabilities and client base.

Abu Dhabi Islamic Bank sets up US$5bn Sukuk program

We assisted Abu Dhabi Islamic Bank with establishing a US$5bn trust certificate issuance program, which at the time of issuance was the second to be launched by an Islamic financial institution. With a value of US$5bn, it was also the largest, and the first program to be listed on the London Stock Exchange.

Mubadala Development Company invests in Al Maryah Island

We advised Mubadala Development Company on all aspects of Al Maryah Island’s development (formerly Sowwah Island). This included advising on the sale of a number of plots to foreign investors for use for retail, commercial and residential purposes; on Mubadala’s joint venture with Gulf Related to develop, lease, and operate the Galleria at Sowwah Square; on the negotiations with Rosewood Hotels & Resorts as part of the development of the Rosewood Hotel Abu Dhabi; and advising and negotiating on the leasing of Grade A office space at Sowwah Square on institutional terms.

Bahrain

We opened our Bahrain office in 1979. We have a core team of lawyers on the ground and many other lawyers in the region working on Bahrain matters. We have a long-standing connection with the Ministry of Finance and the Central Bank of Bahrain. We have been heavily involved in the development of Bahrain's infrastructure, and are the only legal practice to have advised on all PPP infrastructure projects in the country. Our experience gives us a market-leading perspective on legal and regulatory issues, and in-depth knowledge of the key drivers of the Bahrain government and related institutions.

Lawyers in Bahrain

4

Partners in Bahrain

1

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Practice strengths

- Banking and finance
- Construction
- Corporate, M&A and securities
- Dispute resolution and litigation
- Energy
- Infrastructure
- Islamic finance
- Project finance
- Real estate
- Regulation and investigations

Selected clients

- Al Salam Bank
- Bahrain Petroleum Company
- Bahrain Bay Development Company
- Bahrain Airport Company
- Central Bank of Bahrain
- Kuwait Finance House
- Ministry of Finance
- Ministry of Works
- National Oil and Gas Authority
- Oil and Gas Holding Company
- Saudi International Petrochemical Company

Infrastructure law firm of the year in the Kingdom of Bahrain

Corporate International Global Awards 2014

Banking and finance law firm of the year – Bahrain

Acquisition International 2013

'This international firm is a well-known brand... having been established in the country for several decades... clients praise its responsiveness, thoughtful approach and great grasp of the commercial implications. The firm has a diverse corporate practice, with experience ranging from real estate to telecoms, and a notable track record on local infrastructure projects'

Chambers Global – Bahrain, 2014

Bahrain highlights

Bahrain to develop new LNG import terminal

The National Oil and Gas Authority in Bahrain is drawing on our experience of advising on LNG projects, particularly in emerging LNG markets, to assist in developing and forming a new LNG import terminal in Bahrain.

Wastewater treatment plant PPP in Muharraq

We continue to advise the Ministry of Finance and the Ministry of Works on the construction and operation of a wastewater treatment plant in Muharraq on a build-own-operate basis.

First social housing PPP project in Bahrain

We assisted the lenders on the construction, financing and operating aspects of the first social housing PPP in Bahrain. The project will be developed by Naseej, a real estate and infrastructure development company, established by prominent private and public sector investors to act as a pioneering catalyst to address the region's need for affordable housing.

US$2bn Shariah-compliant infrastructure fund

We advised a Shariah-compliant international development finance institution on the creation of Bahrain-domiciled infrastructure fund seeking to raise US$2bn to invest in energy and power projects in the Middle East and North Africa.

ABC International Bank redevelops King's Reach Tower

We advised ABC International Bank, a wholly-owned subsidiary of Arab Banking Corporation, on a £350m Shariah-compliant development financing facility to redevelop the King's Reach Tower in London.

International Banking Group moves towards restructuring

We advised The International Banking Group (a Bahrain-based bank owned by the Algosaibi Group of Companies in Saudi Arabia) on its attempts to restructure and/or secure its assets following defaults on its financial obligations and liabilities.

Dubai

We have been helping our clients to do business in Dubai for many years. We offer a full service practice and have particularly strong experience in energy, infrastructure, financial institutions, transport, technology, real estate and hospitality. Our team understands and can advise on key local law issues and regulations. We are committed to educating future generations and actively support a program of Emiratisation.

Lawyers in Dubai – Norton Rose Fulbright (Middle East) LLP

30

Lawyers in Dubai – Fulbright & Jaworski LLP

6

Partners in Dubai – Norton Rose Fulbright (Middle East) LLP

7

Partners in Dubai – Fulbright & Jaworski LLP

2

Practice strengths

- Banking and finance
- Capital markets (debt, equity)
- Construction
- Dispute resolution and litigation
- Employment
- General corporate and commercial
- Hospitality
- Intellectual property
- Investment funds
- Islamic finance
- M&A
- Project finance
- Real estate
- Regulation and investigations
- Tourism

Selected clients

- Abraaj Capital
- Dubai Islamic Bank
- Emaar
- Emirates NBD
- Goldman Sachs
- HSBC
- JP Morgan
- Majid Al Futtaim
- Rothschild
- Standard Chartered Bank

Contacts

We operate from two legally separate offices in Dubai: Norton Rose Fulbright (Middle East) LLP and Fulbright & Jaworski LLP

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Private equity law firm of the year – UAE

Acquisition International 2014

'We like dealing with Norton Rose Fulbright because of their high level of professionalism, knowledge, dedication and responsiveness'

Chambers Global – Middle East 2014

'Racks up an impressive list of Islamic and conventional fund formation deals for major regional and international clients. Has notable experience in acting for clients investing in the energy, infrastructure and agricultural sectors'

Chambers Global – Middle East 2014

Dubai highlights

US$1bn financing for Dubai Mall

We advised Emaar Properties on a US$1bn Shariah-compliant financing secured over The Dubai Mall, the world's largest shopping and entertainment complex. The financing, provided by a club of conventional and Islamic banks, comprised both an Islamic tranche, structured on a diminishing *Musharakah* basis, and a conventional tranche.

Abraaj Capital buys minority stake in Kuwaiti publisher RED

We advised long-standing client Abraaj Capital's specialist small- and medium-sized enterprise fund, Riyada Enterprise Development (RED), on its acquisition of a minority stake in Kuwaiti publishing company, Teshkeel Media Group. We developed an innovative structure which gave RED the same economic benefit it would have had if preference shares were permitted.

Majid Al Futtaim updates its financing programs

We advised Majid Al Futtaim Group on the simultaneous update of its US$2bn global medium-term note program and its US$1bn trust certificate issuance program.

Legatum buys Dubai International Financial Centre building

We advised Legatum Group, via its subsidiary Tholos Realty, on its acquisition of Precinct Building 6 in the Dubai International Financial Centre (DIFC), the Emirate's financial and business hub. This is a rare first institutional acquisition in the DIFC of a completed and fully let building.

Dubai government-owned developer in US$75m claim

We advised a Dubai government-owned master developer in a US$75m claim brought in DIAC arbitration, relating to the provision of infrastructure for a major construction project.

Saudi Arabia (Riyadh)

We have been advising our clients in Saudi Arabia for many years, acting for a mix of international and Saudi-based clients. Our lawyers have substantial knowledge of the legal and regulatory environment and the culture and traditions of the country. We are market leaders and innovators in Islamic finance, offering extensive experience in structuring transactions in a Shariah-compliant manner. We also regularly advise clients on forming and operating companies, local and international arbitration, as well as general trade regulations throughout the Middle East. In Riyadh, we practise in association with the Mohammed Al-Ghamdi Law Firm.

Lawyers in Riyadh

7

Partners in Riyadh

1

Contact

Mohammed Al-Ghamdi Law Firm in Association with Fulbright & Jaworski LLP

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Practice strengths

- Capital markets (debt, equity)
- Construction
- Corporate and commercial
- Dispute resolution and litigation
- Employment
- Energy
- Infrastructure
- Investment funds
- Licensing
- Project finance
- Real estate
- Regulation and investigations

Selected clients

- Bank AlJazira
- BinLadin Group
- HSBC
- Islamic Development Bank
- JP Morgan
- Maaden
- NCB Capital
- Saudi Oger

Best Islamic project finance deal (Madinah Airport expansion PPP)

Euromoney Islamic Finance 2013

Best legal advisor

Euromoney Islamic Finance 2013

‘The Riyadh-based team regularly assists with high profile mandates in the oil and gas and defence sectors’

Chambers Global 2013

Saudi highlights

Madinah Airport project is first full PPP in Saudi Arabia

We advised the sponsors TAV Havalimanlari Holding, Saudi Oger and Al Rajhi Holding on the financing and construction of the US$1.2bn expansion of Madinah Airport in the Kingdom of Saudi Arabia. This is the first full public private partnership in Saudi Arabia, and one of the largest infrastructure projects in the Middle East.

The Islamic Development Bank updates finance program

We advised the Islamic Development Bank on updating its US$6.5bn trust certificate issuance program, and the first drawdown under the updated program.

Freight and passenger railway to connect port cities

We assisted an EPC construction company bidding for the engineering and construction of a freight and passenger railway connecting the port cities of Jeddah, Dammam and Jubail.

EVA and PVA plants and infrastructure for petrochemicals

We advised the project company Sipchem and Hanwha Chemical on a petrochemical project in Saudi Arabia comprising an EVA plant, PVA plant and associated infrastructure.

Saudi Oger plans mixed-use development in Makkah

We advised on an engineering, procurement and construction contract, based on the internationally recognized FIDIC Red Book guidelines, for a large mixed-use development comprising hotel and residential towers and associated infrastructure in Makkah.

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Central Asia overview

Central Asia's fast-growing economy is driven by its natural resources, hydrocarbons and minerals. Our office in Almaty in Kazakhstan provides a broad corporate practice with strengths in oil and gas, infrastructure, banking, mining and commodities. Our clients include multinationals, local companies, financial institutions, and governmental agencies. We have an established track record of operating in Central Asia's challenging legal environment, backed by in-depth knowledge of local, regional and national laws and business methods.

Offices

Almaty (Kazakhstan)

Lawyers in Central Asia

10

Partners in Central Asia

2

Contact

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Practice strengths

- Banking and finance
- Capital markets (debt, equity)
- Corporate, M&A and securities
- Dispute resolution and litigation
- Employment and labor
- Project finance
- Projects
- Real estate and construction
- Tax

Selected clients

- Altynalmas
- Equus Petroleum
- Ferrero Russia
- ING
- International Finance Corporation
- RosNeft
- Khan International Ltd
- Sberbank of Russia
- Uranium One

Central Asia highlights

Glencore International buys US$1.4bn stake in Kazzinc

We advised Glencore International AG on its US$1.4bn acquisition of a stake in Kazzinc LLP from Verny Investments. We also worked with our client on a US$63m financing of CaspiNeft JSC, a company engaged in oil and gas operations in Kazakhstan.

US$4.1bn gas/petrochemical financing in Uzbekistan

We assisted ING Bank on the US$4.1bn development of the Surgil gas and petrochemical project in Uzbekistan: the largest downstream project financing in Central Asia, Uzbekistan's first oil and gas project financing, and the first joint financing between export credit agencies KEXIM and KSURE and Asian Development Bank and China Development Bank.

Sumeru Gold buys stake in Alynalmas Gold for US$235m

We advised Sumeru Gold on acquiring a 50 per cent stake in Altynalmas Gold Ltd (AAG) from Turquoise Hill Resources Ltd. AAG, which is incorporated in Canada and owns the Bakyrchik and Bolshevik gold exploration and development projects in Kazakhstan. The aggregate consideration for the shares and related debt was US$235m.

Sberbank in loan transactions to Eurasian Natural Resources

We advised Sberbank of Russia its US$500m term loan facility to Eurasian Natural Resources Corporation Plc, secured by guarantees for its five Kazakhstan subsidiaries; and two non-revolving credit facilities for US$550m provided to Nord Gold NV.

Yildirim's acquisition makes it leading ferrochrome producer

We are assisting Yildirim Group in its planned US$425m acquisition of ferroalloy assets from Mechel OAO, which will make it a prominent producer of high-carbon and high-quality ferrochrome. We advised on the multi-jurisdictional M&A aspects of the transaction, and continue to advise on governmental consents, and pre-acquisition structuring matters.

Gaz de France expands through US$1bn acquisition

We advised Gaz de France on deals including the US$1bn acquisition of Zhaikmunai LLP; structuring the US$2bn purchase of a shareholding in a major energy property in the Caspian Sea; coordinating local counsel in multiple jurisdictions; and arranging financing for purchase and capital expenditure commitments.

Desks

India

We have a strong record of advising clients with interests in India, as well as acting for Indian corporations and financial institutions on their global activities. Our work includes banking and finance, corporate advisory (including M&A and joint ventures) and dispute resolution for a variety of clients. Our lawyers coordinate across Asia Pacific, Canada, Europe and the Middle East, and our relationships with leading Indian law firms are long-standing.

Best international arbitration law firm of the year

Legal Era Awards 2014

Tier 1
Dispute resolution: India (experts based abroad)

Chambers Global – India 2013, 2012

Practice strengths

- Acquisition and leveraged finance
- Antitrust and competition
- Asset finance
- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- International arbitration
- Regulation and investigations
- Shipping finance

Selected clients

- Aditya Birla Group
- Axis Bank
- Genting Power
- HSBC
- ICICI Bank
- InterGlobe Group
- KfW
- Lanco Infratech
- Linc Energy
- Mascon Global Ltd
- Motherson Sumi Systems
- SNC Lavalin
- Société Générale
- Suzlon Group
- Tata Group

Recent deals/mandates

Essar Africa acquires control of Zisco

We assisted Essar Africa Holdings with its US$750m purchase from the Zimbabwean government of a controlling stake in Zimbabwe Iron and Steel Company and Buchwa Iron Mining. This was one of the biggest foreign acquisitions in the country, to date.

Lanco buys Australian coal mine

We assisted Lanco in its A$800m acquisition of one of western Australia's biggest coal mines, with production of more than 4 million tons per year. The coal from the thermal coal mines will feed Lanco's expanding base of power plants.

Client dispute favorably settled

We represented a global infrastructure company based in India in disputes over its acquisition of mining concessions in Indonesia. We filed two arbitrations with the Singapore International Arbitration Centre for claims in excess of US$50m for breaches of warranty made by the sellers. Our Singapore and Indonesia offices assisted our client in achieving a favorable settlement to the dispute, including a substantial discount to the original purchase price for the acquisition.

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Israel

We have a long history of representing Israeli and Israeli-related entities and have well-established Israel desks in New York, London and Toronto. We have particular experience in advising Israeli companies on corporate, securities and financing transactions in the energy and technology, communications and infrastructure sectors worldwide. We acted as US counsel in the first public offering of an Israeli technology company in the US and have represented numerous companies in Israel on public and private financings, acquisitions, litigation, antitrust issues, venture capital and restructuring.

Practice strengths

- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Energy
- Infrastructure
- Project finance
- Real estate

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Selected clients

- AudioCodes Ltd
- Delek US Holdings
- Israel Electric
- PPHE Hotel Group

Recent deals/mandates

AudioCodes raises capital in US

We represented AudioCodes Inc, an Israeli company listed on Nasdaq, in a public offering of its ordinary shares in the US, which raised US$32.2m.

Delek acquires controlling interest in Lion Oil

We assisted Delek US Holdings in its acquisition of a controlling interest in Lion Oil Company, which owns a refinery in Arkansas, and related terminals and pipelines. We also advised on three separate sales of oil and gas properties in the west of the US.

Queenco acquires control of QLI

We advised Queenco Ltd on its offer to purchase from the holders of Queenco Leisure International – the London and Tel Aviv Stock Exchange-listed, entertainment center and casino developer and operator (QLI) – all QLI's issued and outstanding ordinary shares which it did not already own, (approximately 36.3 per cent of QLI's share capital).

Summit Germany IPO

We advised Summit Germany, a subsidiary of Tel Aviv Stock Exchange-listed Summit Real Estate Holdings, on its €185m listing on London's AIM stock exchange.

Nordic region (Denmark, Finland, Iceland, Norway and Sweden)

The Nordic business environment is driven by innovation and an entrepreneurial spirit. It has a legacy of strong financial institutions, energy and natural resources in abundance, and a large number of global corporates. We advise corporates and financial institutions from the Nordic region across a range of sectors, including renewable energy, nuclear energy and mining.

Spotlight table: banking and finance – experts based abroad

(We are the only legal practice recognized in this category)
Chambers Global – Sweden 2014, 2013

Practice strengths

- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Energy
- Financial restructuring and insolvency
- Infrastructure
- Projects
- Regulation and investigations
- Shipping

Selected clients

- Arla Foods
- Danske Bank
- DnB NOR
- Dong Energy
- Lantmännen
- Nordea
- Norsk Hydro
- Royal Greenland Seafood
- Saab
- Sandvik
- SAS
- Saxo Bank
- SEB
- SSAB
- Statoil
- The Swedish Club
- TeliaSonera
- Vattenfall

Recent deals/mandates

Vattenfall updates €15bn EMTN program

We assisted Vattenfall, one of Europe's largest utilities, on the English and Swedish law aspects of updating its €15bn EMTN program.

TeliaSonera reviews Eurasian operations

We advised TeliaSonera, the leading telephone and mobile network company in Sweden and Finland, in reviewing its operations in certain Eurasian countries. This comprised analysis of its transactions, together with a risk assessment from a business ethics perspective.

Falck Danmark acquisitions

We have advised Falck Danmark on a number of acquisitions, including Medical Services and Frontline Fire Protection in the UK, and Hostile Environment Services in Western Australia.

Greenland Seafood sells German fish facility

We are assisting Royal Greenland Seafood A/S, one of the top ten seafood producers in Europe, with the sale of its fish processing facility in Wilhelmshaven, Germany, to two Singaporean companies, Sahara Investment Group, and Meridian Investment Group.

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South Korea

South Korea, one of the G-20 countries, is one of the world's top ten exporters and importers. We have an established track record in advising clients with interests in South Korea, as well as Korean corporations and financial institutions. Our advice is wide-ranging and we are strong in financial institutions, energy (including oil and gas, and power), infrastructure, mining, commodities and technology.

Practice strengths

- Antitrust and competition
- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation

Selected clients

- Doosan Corporation
- Gulf Energy Maritime
- Hanwha Chemical
- Hyundai Oil Refinery
- KEXIM
- KOGAS
- Korea Development Bank
- Korea Exchange Bank
- LG Display
- Samsung Corporation
- SK Group

Contact

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Recent deals/mandates

US$4bn gas and petrochemicals project

We advised KEXIM, Korea Trade Insurance Corporation (KSURE), Asian Development Bank and other lenders providing project finance for a US$4bn integrated upstream gas and petrochemicals project, which was sponsored by Korea Gas Corporation (KOGAS), Honam Petrochemical Corporation, STX Energy Co Ltd and Uzbekneftegaz.

HSBC buys stake in Korea Exchange Bank

We advised HSBC Holdings plc on an acquisition, through HSBC Asia Pacific Holdings (UK) Ltd, of a majority stake, worth over US$6bn, in Korea Exchange Bank (KEB, the sixth largest bank in Korea at the time of the sale).

Lotte Shopping buys Times Ltd

We assisted Times Ltd, a Hong Kong-listed hypermarket operator in China, on its US$630m takeover by Lotte Shopping, South Korea's leading department store retailer. The acquisition is understood to be the largest acquisition, to date, of a Chinese business by a Korean buyer.

Turkey

A top 20 world economy at the crossroads of Europe and Asia, Turkey is increasingly of interest to a number of our clients. It is a leading producer of agricultural products, construction materials, consumer electronics, textiles and transportation equipment. Its government is pursuing a robust privatization program, and is attracting international finance. We are particularly active in Islamic finance and energy transactions involving Turkey. We have lawyers worldwide with insight into this market, and experience of substantial cross-border transactions in all major industries.

Practice strengths

- Antitrust and competition
- Banking and finance
- Corporate, M&A and securities
- Dispute resolution and litigation
- Islamic finance
- Tax (offshore)

Selected clients

- Anatolia Energy
- Azerbaijan National Oil Company
- Citi
- Coca Cola Icecek
- Credit Agricole Yatirim Bankasi Türk
- EBRD
- Genel Energy International
- Halkbank
- ING
- IS Investment
- KEXIM
- Standard Unlu Menkul Degerler
- Torunlar
- Turkcell
- Valeura Energy
- Zorlu Enerji

Recent deals/mandates

Financing for Kirikkale IPP

We advised a club of Turkish commercial lenders on the English law finance documents, and engineering procurement and construction contract, to finance a 850MW combined cycle power project in the Kirikkale region of Turkey.

Türkiye Finans in debut Sukuk

We advised Türkiye Finans on its US$500m Sukuk. Issued with the prior approval of the Capital Markets Board of Turkey, it represented the first non-Ijarah Sukuk issued out of the country. The joint lead managers were Citigroup Global Markets, HSBC, NCB Capital Company and Noor Islamic Bank, and the co-managers were QInvest and Sharjah Islamic Bank.

Emaar Square in US$500m financing

We advised Emaar Properties PJSC and Emaar Libadiye Gayrimenkul Geliştirme on a US$500m syndicated loan facility to finance the construction of Emaar Square, a US$2bn mixed use residential and commercial development in Istanbul. The loan facility was arranged by Standard Chartered Bank, Emirates NBD Capital and HSBC.

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Global practice groups

Banking and finance

We have one of the longest histories of any legal practice in advising major banks, finance providers, export credit agencies, corporate and sovereign entities, and other participants in the global banking and finance arena. We advise across the full spectrum of banking and finance matters, acting for all parties, from multinational lenders to growth corporations. As well as advising on day-to-day banking and finance matters for issuers, underwriters, borrowers and lenders, we are leaders in complex, cross-border banking and finance transactions for the world's most prominent financial institutions and corporates.

Lawyers

900

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Tier 1
Asset finance (including aviation, rail and shipping), Climate change, Mining and minerals, Oil and gas, Shipping finance

Chambers Global 2014

National leader in public finance

Best Lawyers 2013

Our practice covers

- Acquisition and leveraged finance
- Asset finance and leasing
- Asset-based lending
- Bank debt financing/syndicated lending
- Capital markets (debt, equity)
- Corporate lending
- Derivatives
- Financial restructuring and insolvency
- High-yield bonds
- Islamic finance
- Project finance
- Public finance
- Real estate finance
- Securitization
- Structured trade and commodity finance

Corporate, M&A and securities

Our global corporate practice advises market-leading corporations and financial institutions across a full spectrum of matters, including public takeovers, private M&A, joint ventures, disposals, equity capital markets, general commercial, and corporate advisory matters. We have a particular focus on providing assistance with complex domestic, cross-border and multi-jurisdictional transactions in emerging and developed markets. We are experienced in representing all parties in capital markets transactions, including issuers, underwriters, placement agents and selling shareholders, and other market players.

Lawyers

1000

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'Global firm... with improved capability on cross-border M&A transactions. Fields teams in North America, Australia, South Africa, Asia and the Middle East, as well as Europe. Routinely sought out for its sector expertise in energy, infrastructure, mining and commodities'

Chambers Global, 2014

Our practice covers

- Asset management
- Capital markets (debt, equity)
- Commercial contracts
- Corporate governance and directors' responsibilities
- Corporate regulations and restructurings
- Data privacy
- Funds and investment management
- International offerings
- Investment funds
- IPOs
- Joint ventures
- M&A
- Private equity
- Private placements
- Rule 144A and regulation S offerings
- Secondary offerings (including rights offerings)
- Secondary tender offers and going private transactions
- Securities
- Securities regulation and enforcement
- Sourcing and technology

Dispute resolution and litigation

We have one of the largest dispute resolution and litigation practices in the world, with experience of handling and resolving multi-jurisdictional mandates and international arbitration across all industry sectors. We advise many of the world's largest companies on complex, high-value disputes. Our lawyers both prevent and resolve disputes by giving practical, creative advice that focuses on our clients' strategic and commercial objectives.

Lawyers

1200

Contact

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'Among the top global dispute resolution practices'

Chambers Global 2014

Our practice covers

- Class actions and mass torts
- Construction and engineering
- Employment and labor
- Energy and environmental
- Financial institutions and insurance
- International arbitration
- Life sciences, pharmaceuticals and healthcare
- Marine casualty, admiralty and shipping
- Products liability
- Regulatory and governmental investigations
- Risk management
- Securities litigation and enforcement
- White collar crime

Intellectual property

We have extensive experience of adding value for our clients by identifying, protecting and exploiting intellectual property rights at all stages of the innovation lifecycle. With more than 250 lawyers, patent and trade mark agents, we provide strategic advice on a global basis, covering all aspects of intellectual property rights, from registration of IP rights to commercialisation and enforcement. Our services include protection and prosecution of patents, portfolio management, patent, trade mark and copyright litigation, and commercial IP advice.

Lawyers

250

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Our practice covers

- Brand protection and trade marks, marketing and advertising law
- Business intelligence – patent landscaping
- Commercialization strategies
- Data protection and data privacy
- Entertainment law
- Financing law
- Franchising law
- IP, regulatory and antitrust and competition law, and tax law
- IP audits
- IP due diligence and support for financing and corporate transactions (including M&A, restructurings and IPOs)
- IP litigation and enforcement of patents, trade marks, copyright, trade secrets and domain names
- Licence, supply, distribution and related commercial IP agreements
- Packaging and labeling strategies
- Preparation and prosecution of applications for patents, trade marks, copyright and industrial designs
- Strategic portfolio development and management
- Transfer of technology

Antitrust and competition

In antitrust and competition law, global coverage matters. For international M&A deals, joint ventures and strategic alliances, global coverage allows us to offer a 'one-stop' legal service for all antitrust aspects, including merger filings and clearances in multiple jurisdictions worldwide. A global platform is essential to manage competition litigation and claims, and in international investigations into cartels and anti-competitive practices. It enables effective compliance strategies to reduce antitrust risk across a global business. And, at a national level, it means that our lawyers can provide deep local knowledge of markets, laws, regulators and practice. We provide commercial solutions that will withstand scrutiny in all major antitrust or competition law jurisdictions. Our lawyers are qualified in the competition laws of many jurisdictions and appear before courts and competition authorities across the world. Wherever our clients are located, our advice draws on the depth and breadth of this international experience.

Lawyers

130

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Elite 20 antitrust and competition practice

Global Competition Review Awards 2014

Our practice covers

- Advertising and marketing practices
- Cartel and conspiracy investigations
- Competition litigation
- Compliance programs
- M&A and joint ventures
- Market investigations
- Merger review
- Monopoly and abuse of dominance
- Pricing, distribution and licensing practices
- Public procurement
- State aid
- Utilities and sector regulation
- WTO and international trade

Employment and labor

We have wide-ranging experience of all areas of contentious and non-contentious employment and labor law, including employee benefits, large global share plans and tax-efficient schemes, and pensions. Our work ranges from sensitive severance issues and workplace discrimination through to global share plans and international pension arrangements. We have an excellent record of handling high-profile disputes and regularly advise on the employment and labor law aspects of multi-jurisdictional corporate reorganisations.

Lawyers

320

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Tier 1
Employment and labor

Chambers Global
2014

Tier 1
Employment and labor

Legal 500 – Canada
2014, 2013

Our practice covers

- Boardroom disputes and severance claims
- Business immigration and international mobility
- Collective bargaining issues, including trade union recognition and negotiations
- Employment and labor law aspects of all corporate finance transactions
- Employment and labor litigation
- Employment policies, including IT
- Equal opportunity, discrimination and harassment
- International employment issues, including dual contracts
- Judicial review advocacy
- Occupational health and safety
- Pay and employment equity
- Privacy law and access to information
- Redundancies and dismissals
- Service agreements, contracts of employment and handbooks
- Transfer of undertakings

(continues overleaf)

Employment and labor

(continued)

Employee benefits

- Communication and disclosure of information
- Corporate governance and executive remuneration
- Deferred compensation and clawback
- Employment incentives
- Securities law issues and exchange control
- Share plans and bonus implementation
- Tax advice and tax approvals

Pensions

- Acquisitions and disposals
- Corporate restructuring transactions
- Establishing new pensions plans
- Governance and administration of pension plans and retirement savings arrangements
- International pensions
- Pension and product documentation
- Pension investment, derivatives and custody
- Pension plan mergers
- Pensions regulation
- Product documents
- Tax treatment of pensions
- Terminations and wind-ups
- Treatment of pension surplus and deficits

Real estate

Our real estate lawyers act on investments, large-scale development, urban regeneration, asset management and property finance transactions and projects across all real estate asset classes and industry sectors. We advise on every type of real estate transaction and project, equity and debt financing and dispute, working closely with colleagues in our tax, funds management, debt financing and corporate teams to deliver complete solutions to our clients.

Lawyers

200

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Tier 1
Commercial property: development

Legal 500 UK – UK 2014

Our practice covers

- Commercial leasing
- Construction and engineering
- Debt capital markets
- Development/regeneration
- Environment, safety and planning
- Expropriation
- Investment
- Islamic finance
- PFI and PPP
- Planning and zoning
- Project finance
- Projects, corporate and banking
- Real estate assessment and taxation, conveyancing and finance
- Real estate litigation
- Tax
- Title examination

Tax

We cover all areas of tax planning, investigation and litigation services to companies of all sizes, advising across industries and jurisdictions. We have significant international reach, with tax practitioners across our offices. We provide comprehensive services for all corporate, finance and real estate transactions, reinforced by our strong industry sector focus.

Lawyers

150

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Our practice covers

- Asset finance
- Capital markets and financial instruments
- Corporate and partnership tax
- Corporate tax planning
- Dispute resolution and litigation
- Energy taxation
- Executive compensation and benefit plans
- Investment funds
- M&A
- Real estate
- Tax-exempt finance
- Transfer pricing
- Trusts and estates/private wealth

Regulation and investigations

Regulation and enforcement by regulators are at the forefront of the issues facing all businesses today. Our global practice was established to assist our clients as they navigate these increasingly complex issues. We provide a 'one-stop' global service, offering significant international, multi-jurisdictional experience on the ground; industry sector skills; and cross-disciplinary best practice.

Regulatory issues and investigations often span several jurisdictions. Equally, a single review in one jurisdiction can give rise to consequences, including litigation and criminal proceedings, in others. Our global service enables companies and senior executives to respond to regulatory and compliance issues and investigations wherever they arise in the world.

This service is built on substantial understanding of the many legal, procedural, governance and reputational aspects of regulatory reviews and investigations. Many of our lawyers have held positions in some of the world's key regulatory bodies, which informs our interaction with regulators. We are highly regarded for our experience and knowledge of financial institutions; energy; infrastructure, mining and commodities; transport; technology and innovation; and life sciences and healthcare.

Lawyers

600+

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Regulation and investigations

(continued)

Our practice covers

- Antitrust and competition
- Business ethics and anti-corruption
- Commodities and derivatives
- Data privacy
- Environment
- Financial and white collar crime
- Financial services regulation
- Foreign investment rules
- Government investigations and enforcement
- Health and safety
- Internal investigations
- Planning
- Public and administrative law
- Sanctions and export controls
- Sector and utilities regulation
- State aid
- Tax investigations and controversy
- WTO and international trade investigations and proceedings

Track record

Anti-corruption audit for multinational across 85 countries

We are conducting an investigation into, and global risk assessment of, a US-headquartered multinational company's worldwide operations. We have conducted interviews of employees from the client's most risk-oriented business groups, including – among others – legal, accounting, supply chain, human resources, sales and marketing, commercial development, safety and security, and operations. The investigation and risk assessment spans 85 countries and includes on-site interviews in China, Brazil and Spain. We have provided real-time reports and advice to resolve issues identified during the review. Among other things, we have worked with the client to revise invoice review procedures, Sarbanes-Oxley controls, and guidelines for providing hospitality to government officials.

Regulatory clearance for launch of CME Europe

We assisted CME Group, the world's leading derivatives markets operator, in obtaining regulatory clearances for the launch of CME Europe, a UK-based derivatives exchange. The exchange launched in May 2014. We helped CME to prepare and submit its application to be a recognized investment exchange, which involved financial services regulation and antitrust clearance. We liaised on CME's behalf with the UK's financial services regulator and with its competition authority, the Office of Fair Trading.

EU antitrust investigation into alleged manipulation of rates

A multi-jurisdictional antitrust and competition team is acting for a bank in relation to the European Commission's ongoing competition investigation of alleged manipulation of EURIBOR (Euro Interbank Offered Rates).

Export control and sanctions investigations and proceedings

We advised the subsidiary of a world-leading defence contractor in significant multi-jurisdictional investigations which led to high-profile criminal trials and civil proceedings. This involved advising the company in handling government investigations on both sides of the Atlantic into cross-border export control and sanctions issues, including investigations by the US Department of Justice, the UK Serious Fraud Office and, in the context of a criminal investigation which led to trial, Her Majesty's Revenue and Customs in the UK.

Industry strengths

Office key (transactions)

AMS	Amsterdam	CAP	Cape Town	LA	Los Angeles	RIO	Rio de Janeiro
ATH	Athens	CAR	Caracas	LON	London	ROM	Rome
AUS	Austin	CAS	Casablanca	MEL	Melbourne	SAN	San Antonio
BAN	Bangkok	DAL	Dallas	MON	Montréal	SHA	Shanghai
BEI	Beijing	DUB	Dubai	MOS	Moscow	SIN	Singapore
BOG	Bogotá	DUR	Durban	MUN	Munich	SYD	Sydney
BRI	Brisbane	FRA	Frankfurt	NYC	New York	TOR	Toronto
BRU	Brussels	HK	Hong Kong	OTT	Ottawa	WAR	Warsaw
CAL	Calgary	HOU	Houston	PAR	Paris	WDC	Washington DC
CAN	Canberra	JOH	Johannesburg	PER	Perth		

Financial institutions

Our global reach, regulatory knowledge and experience of acting on high-profile cross-border transactions and disputes underpin our strong relationships with the world's leading financial institutions, as well as corporate and sovereign borrowers.

Lawyers

1100

Contact

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'Leading brand for favorability among financial institutions'

'Top firm for high value legal work among financial institutions'

Acritas Sharplegal Global Survey 2013

We deliver

More than 1000 lawyers dedicated to financial institutions across the globe

Commercial and market-savvy sector knowledge

A tailored service in both mature and growth markets

Market-leading asset/project finance and insurance teams

An award-winning Islamic finance and Takaful practice

World-class transaction, corporate and regulatory capabilities

Stand-out insight in all areas of dispute resolution and litigation, including regulatory investigations

A consistent track record of service excellence

CLIENT

QBE 386 and other insurers, Victorian Managed Insurance Authority and ACT Insurance Authority

We are acting for the Australian Capital Territory government and the Victorian government in class actions relating to Australia's bush fires of 2003 and 2009. These are some of the country's largest proceedings, expected to break new ground in establishing the duty of care owed by a public authority in emergency situations and natural disasters.

VALUE

A$1.5BN

OFFICES

CAN MEL SYD

CLIENT

Barclays

We advised Barclays on the combination of its African operations with Absa, a £1.3bn deal which created the largest retail bank in Africa. We also advised Barclays Africa Group on the disposal of its 73.37 per cent limited partner and related interests in Absa Capital Private Equity Fund.

This was the largest private equity fund secondary disposal to date in South Africa.

VALUE

US$1.25BN

OFFICES

LON JOH CAP DUR

CLIENT

African Bank Investments rights offer is one of largest

We advised Goldman Sachs International on the successful US$525m rights offer of African Bank Investments Ltd. This was one of the largest African cross-border equity capital markets transactions in 2013 and also one of the largest ever rights offers by a South African financial institution.

VALUE

US$525M

OFFICE

LON NYC JOH TOR

CLIENT

Royal Bank of Canada Wealth Management

We advised on the acquisition of Coutts Latin American, Caribbean and African private banking business by Royal Bank of Canada's wealth division. This was an important growth economy transaction involving corporate, employment, tax and regulatory advice, and is evidence of the rebalancing that is taking place in the market.

VALUE

CONFIDENTIAL

OFFICE

LON

CLIENT

F&C Asset Management

We advised long-standing client F&C Asset Management on a recommended £708m cash acquisition by BMO Global Asset Management (Europe) Ltd. This is one of the largest deals in the sector in 2014, to date, and involved corporate, employment tax and regulatory advice.

VALUE

£708M

OFFICE

LON

CLIENT

RBS Group

We assisted RBS Insurance in transferring the insurance business of Churchill, Direct Line and NIG into UK Insurance Ltd.

The largest insurance portfolio transfer completed in the UK, this affected some 22 million policies, undertaken pursuant to Part VII of the Financial Services and Markets Act 2000.

VALUE

CONFIDENTIAL

OFFICE

LON

Energy

We have one of the largest global energy practices in the world, with lawyers in every major energy market. It is the breadth of our experience across all energy sectors, combined with our strength in multiple disciplines, which enables us to provide our clients with truly commercial and balanced legal advice. Many of our global energy lawyers have worked at major energy companies and in the world's leading energy-producing countries; we know how to capture this knowledge to our clients' benefit. We continue to support innovation as our clients push the boundaries of technological and geographical advancement, from advanced renewable energy projects to the exploration of new frontiers.

Lawyers

860

Contact

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Tier 1
Projects and energy: oil and gas
Climate change

Chambers Global 2014

We deliver

World-class oil and gas lawyers with a presence in every major oil and gas market in the world

A global power team highly skilled, experienced and knowledgeable at dealing with innovative 'country first' projects

A shale and hydraulic fracturing task force in response to the increasing importance of natural gas and shale and the issues involved in exploring and producing this resource

An award-winning renewable energy team with a reputation for completing complex, innovative and precedent-setting renewable energy transactions

A dedicated global climate and sustainable finance team at the forefront of regulatory and market developments, working with governments, financial institutions and corporates across multiple jurisdictions

Lawyers who are ranked internationally among the best in energy-related litigation and arbitration

Sophisticated and forward-thinking advice wherever our clients are in the world

CLIENT

Gigawatt Global has first on-grid solar energy project in East Africa

We are advising Gigawatt Global on the first grid-connected solar photovoltaic power project in East Africa. The 8.5MW plant will be located in Rwanda's Agahozo-Shalom Youth Village in Rwamagana District, a residential and educational community home for orphans of the genocide in 1994. It will provide rent revenues and a reliable source of electricity. The project is a frontrunner in the Rwandan government's plan to increase the country's power generation capacity.

VALUE

CONFIDENTIAL

OFFICE

LON

CLIENT

Chevron judgment challenge in US

We acted as counsel to Chevron Corp in the defence of attempts to enforce in Canada a US$9.5bn judgment obtained against Chevron Corp in Ecuador. This judgment is being challenged in proceedings in the US, and in an international arbitration, as having been obtained by fraud and corruption.

VALUE

US$9.5BN

OFFICES

CAL TOR

CLIENT

Pacific Rubiales acquires Petrominerales

We are acting as exclusive counsel to Pacific Rubiales Energy Corporation in its US$1.6bn agreement with Petrominerales Ltd to acquire all its outstanding common shares. This will create a new Calgary-based company, called ExploreCo, focused on exploration and production in Brazil.

VALUE

US$1.6BN

OFFICE

BOG

CLIENT

KEXIM, KSURE, ADB, China Development Bank and commercial lenders

We advised export credit agencies (Korea Export-Import Bank and Korea Trade Insurance Corp), Asia Development Bank, China Development Bank, and commercial lenders to the US$4bn Surgil gas-to petrochemicals project in the Republic of Uzbekistan. This is the largest downstream project financing in Central Asia, Uzbekistan's first oil and gas project financing, and the first joint financing between KEXIM and KSURE, Asia Development Bank and China Development Bank.

VALUE

US$4.1BN

OFFICES

LON SIN TOK

CLIENT

Sinopec International Petroleum Exploration & Production Corporation

We represented Sinopec International Petroleum Exploration and Production Corporation on its purchase of an undivided 33.3 per cent interest in, and the development of, approximately 1.2 million acres of oil and gas properties located in the Tuscaloosa Marine Shale in Mississippi, the Niobrara Shale in Colorado and Wyoming, the Mississippian Shale in Oklahoma, the Utica Shale in Ohio and the Michigan Basin Shale for a total consideration of US$2.5bn.

VALUE

US$2.5BN

OFFICES

HOU LON WDC

CLIENT

US approval for LNG exports

We represented a leading LNG developer in proceedings before the Federal Energy Regulatory Commission and the US Department of Energy under Section 3 of the Natural Gas Act to obtain the first authorizations issued in the continental US to site, construct and operate LNG export facilities and to export domestic natural gas as LNG.

VALUE

CONFIDENTIAL

OFFICES

HOU NYC WDC

Infrastructure, mining and commodities

We have worked on major infrastructure and mining projects in almost every country, including emerging markets such as Africa and Latin America. Many have involved significant development finance. Our practice covers corporate, M&A and securities law, debt finance, project finance, commodity/trade finance, Aboriginal law, litigation, international arbitration, corporate responsibility, employment and labor, and intellectual property. We have worked on some of the largest and most innovative deals in recent years in sectors ranging from agribusiness and energy to healthcare, transport and water.

Lawyers

910

Contact

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Tier 1
Projects & energy: mining and minerals

Chambers Global
2014, 2013, 2012

We deliver

Commodities lawyers with considerable emerging markets experience

Award-winning project finance experience

A global PFI/PPP team with experience of the most complex infrastructure projects

Top tier mining lawyers (including mining capital markets) (*Who's Who, Chambers Global*)

Experience in the China-Africa mining and minerals axis, including project finance

Technical and industry knowledge of construction and engineering

Dedicated occupational health and safety, security, and environmental and planning practices

Adjudicators and dispute resolution lawyers who advise on highly technical claims, disputes and arbitrations

Internationally recognized leadership in international arbitration

Extensive experience in natural resources and environmental issues in the mining and energy sectors

A renowned intellectual property practice

CLIENT

Exxaro Resources and Tronox combine in Australia

We advised Exxaro on combining its Mineral Sands operations with the businesses of US-based pigment firm Tronox under a newly formed Australian holding company in exchange for approximately 38.5 per cent of shares in Tronox.

Tronox is now the world's largest fully integrated producer of titanium ore and titanium dioxide.

VALUE

US$3.4BN

OFFICE

JOH

CLIENT

Ansteel restructures assets

We advised Ansteel on restructuring assets, including the division of mining and trading assets.

We were able to service Ansteel's interests in both Australia and China, addressing complex technical aspects of Australian, Chinese and English law, for this unusual restructure.

VALUE

A$1.79BN

OFFICES

BEI LON MEL

CLIENT

Allied Gold's triple listing

We assisted in the restructuring and triple listing in London, Sydney and Toronto of Allied Gold.

Completed in under four months, this is a rare transaction, listing the company on three stock exchanges.

VALUE

A$700M

OFFICES

BRI LON TOR

CLIENT

Moly Mines wins funding in Australia

We advised on a project finance loan facility for Moly Mines Ltd to develop molybdenum, copper and iron ore projects in Western Australia.

We balanced the credit and documentation requirements of a sovereign Chinese lender and a commercial Chinese bank, and managed extensive modification of the terms of financing in a challenging market.

VALUE

A$426M

OFFICES

BEI HK PER

CLIENT

Financing for Boseto mine

We advised on a debt finance facility to develop the Boseto copper and silver mine in Botswana.

This debt financing was turned around rapidly in four months, and was awarded Africa project finance deal of the year by *Project Finance International*.

VALUE

US$205M

OFFICES

JOH LON PER

CLIENT

Anvil Mining acquired by China Minmetals

We advised on Anvil Mining's acquisition by China Minmetals Corporation.

We resolved objections to the bid while keeping the contracts live within the companies' timeline and within the Toronto Stock Exchange's rules.

VALUE

US$1.25BN

OFFICES

LON PAR

Transport

We have a leading reputation in aviation, rail and shipping. We make sustainable connections between transport, energy and infrastructure, including airport, rail and port developments. We are strong across all practice areas, particularly M&A, private equity, capital markets, regulation, litigation, bankruptcies and commercial matters.

Lawyers

350

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Tier 1
Asset finance: global
Shipping: international

Chambers Global
2014, 2013, 2012

Tier 1
Transport: Australia

Legal 500 – Asia Pacific
2014

Shipping law firm of the year

Global Transport Finance Awards
2013

We deliver

- World-class asset finance lawyers from New York to London, Moscow, Abu Dhabi, Singapore and Sydney
- Market knowledge derived from decades of experience in the transport sector
- Incisive market research
- World-class experience in PPP/P3 financing and structuring, private equity and capital markets
- Tailored advice on debt financing and restructuring
- Experience in M&A transactions, joint ventures and other forms of cooperation
- Guidance on antitrust, competition, and international regulatory systems and controls
- A dedicated business ethics, reputational and risk management program
- Experience of all forms of finance and leasing structure used in recent years, including Islamic finance
- Focused knowledge of sustainability, climate change, carbon finance, urban regeneration, ports, light rail, environmental, planning, and health and safety
- A global green economy team with access to policymakers and key industry players
- Dispute resolution lawyers in shipping, aviation and rail
- World-class experience in aircraft manufacturing
- Experienced patent agents, including trained and experienced engineers and scientists
- Experience in crisis management

CLIENT

LOT Polish Airlines

We advised LOT Polish Airlines on a US Ex-Im-backed financing of five new Boeing 787 Dreamliners, including subsequent capital markets Eximbond issues. This was a multi-jurisdictional financing with a capital markets flexibility for five aircraft, including the first Boeing 787 Dreamliner to be delivered in Europe.

VALUE

US$500M

OFFICES

LON NYC WAR

CLIENT

easyJet acquires 135 aircraft from Airbus

We advised easyJet on an order to acquire 135 new aircraft from Airbus for delivery from 2015 until 2020. The airline has ordered 35 current generation A320 aircraft and 100 new generation A320neo aircraft for delivery from 2015 until 2020. Airbus has also granted easyJet the right to acquire up to 100 further new generation A320neo Family Aircraft. This is one of the largest aircraft orders place in 2014 by any airline.

VALUE

CONFIDENTIAL

OFFICES

LON NYC AMS

CLIENT

SNCF enters Greek rail market

We advised French train operator SNCF on its participation in the privatization of TRAINOSE, the Greek national rail operator under Greece's privatization program to boost revenues as part of its international economic bailout. From our offices in London, Athens, Paris and Brussels, we provided advice on all aspects of corporate, finance, regulatory and competition law, including due diligence.

VALUE

CONFIDENTIAL

OFFICES

ATH BRU LON PAR

CLIENT

Global ship lease

We acted for containership charter owner Global Ship Lease as issuers, and its subsidiaries as guarantors, of US$420m 10 per cent secured US notes and a US$40m revolving credit facility, to be used to refinance 17 vessels. We also assumed coordination responsibilities for significant parts of this multi-jurisdictional transaction.

VALUE

US$460M

OFFICES

LON

CLIENT

Citi in ECA-backed financing for Golar

We advised Citi as documentation agent, sole bookrunner and mandated lead arranger on drafting and negotiating transaction documents for an ECA-backed financing of six LNG carriers and two FSRUs for subsidiaries of Golar. This was a particularly complex and high-value deal, completed in a relatively short period of time to accommodate impending delivery of the ships. It was also unique in having no chartering requirement, reflecting well on the quality of the borrowers and also on the lenders' understanding of the LNG carrier market.

VALUE

US$1.1BN

OFFICES

LON NYC

CLIENT

ING in multi-jurisdictional rolling stock financing

We advised ING on the secured financing of a fleet of over 370 rolling stock assets in a multi-jurisdictional cross-border transaction involving legal advice in ten European jurisdictions.

VALUE

£50M

OFFICES

HAM LON MUN PAR WAR

Technology and innovation

Our global technology and innovation group advises a number of the world's leading corporations and institutions throughout the technology, business services, communications, media, entertainment and consumer markets sectors. With lawyers across the network, we provide our clients with a global service across established and emerging markets.

Lawyers

500+

We deliver

- Significant global sourcing and technology experience
- Experience in retail, brand and distribution
- One of the leading franchising practices
- A global international data privacy and protection team
- Experience of innovative cross-border telecoms projects, in both developed and emerging economies

Contact

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- Lawyers focused on media convergence and new technology platforms
- Support with brand protection and digital rights management
- A reputation in consolidation, M&A and restructuring in the global technology sector
- Advice on all aspects of information technology agreements
- Advice on conducting business on the internet

CLIENT

Friends Life outsources to Diligenta

We advised Friends Life on a 15-year deal to outsource its IT and customer service functions to Diligenta, a UK subsidiary of TCS, including the transfer of more than 1900 staff and 3.5 million policies.

This was the largest UK life and pensions outsourcing and, reportedly, the largest in any sector since 2005.

VALUE

£1.4BN

OFFICE

LON

CLIENT

US$2bn home security company sale

We represented a large US publicly traded home security company in its US$2bn sale to another publicly traded company. The transaction combines two of the premier companies in the North American residential and commercial security industry.

The transaction broadened the buyer's largest revenue-producing business group, a security franchise, into the residential market.

VALUE

US$2BN

OFFICES

DAL HOU LA NYC WDC

CLIENT

Ooredoo rolls out US$1.5bn Myanmar network

We are advising Ooredoo (Qatar Telecom) as international counsel on its rollout of a greenfield mobile telecoms network in Myanmar. Ooredoo has committed a US$1.5bn investment into this project, making it one of the largest telecoms projects in the world in 2013/2014. The project covers all aspects of establishing a complex multi-billion dollar telecoms business in one of the world's most important emerging markets.

VALUE

US$1.5BN

OFFICES

DUB LON SIN SYD

CLIENT

SuccessFactors' triple listing

We assisted SuccessFactors, a cloud-based software leader, with its listing on the professional segment of Euronext Paris, simultaneously with its transfer from Nasdaq to the New York Stock Exchange, and its cross-listing on the prime standard segment of the Frankfurt Stock Exchange.

SuccessFactors is the first company to be triple listed on the NYSE, Euronext Paris and Frankfurt Stock Exchanges.

VALUE

US$3.5BN

OFFICES

LON FRA PAR

CLIENT

Nortel Networks' insolvency

We advised Nortel throughout its multi-jurisdictional insolvency proceedings and the divestiture of businesses, including the auction of all of its remaining patents and patent applications to a consortium of Apple, EMC, Ericsson, Microsoft, Research In Motion and Sony.

This was the largest-ever patent sale, which we managed as part of our role in acting for Nortel's global insolvency

VALUE

US$4.5BN

OFFICE

TOR

CLIENT

NYSE Technologies Inc

We assisted NYSE Technologies Inc, under English law, on its acquisition of Metabit, a Japanese financial services technology company with operations across Asia.

This transaction is part of the consolidation of the stock exchange sector and the drive for technological edge.

VALUE

CONFIDENTIAL

OFFICES

HK LON SHA SIN SYD

Life sciences and healthcare

We act for global pharmaceutical, bioscience and technology companies in every stage of the product life cycle, from intellectual property protections to commercial transactions, and M&A. We also act for healthcare clients, from hospitals to health insurers, on a variety of transactional and litigation matters. We provide regulatory guidance on clinical trials, marketing authorizations, post-market surveillance, governmental healthcare programs, antitrust, trade controls and anti-corruption legislation.

Lawyers

400

Contacts

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Rick Robinson
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We deliver

- A comprehensive life sciences and healthcare practice, including lawyers and agents with advanced science degrees
- Experience of litigating all types of IP rights
- The capability to advise clients on regulatory, competition and privacy issues worldwide
- Experience of acting on significant corporate and commercial transactions, including capital markets, M&A and licensing transactions
- A global resource, including extensive coverage in emerging markets

CLIENT

Global medical devices company

We assisted a large (Fortune 100) global manufacturer of medical devices with an internal investigation into potential quality system deficiencies, ultimately leading to a recall of products in many countries. We conducted the internal investigation and coordinated the company's communications with regulatory authorities and customers in numerous countries.

VALUE

CONFIDENTIAL

OFFICES

BAN FRA LON MEL NYC OTT WDC

CLIENT

US pharmaceutical company enters China

We advised a US-based pharmaceutical company on its acquisition of a pharmaceuticals business in China and formation of a Chinese-foreign joint venture in China. These transactions reflect the increasing trend among global life sciences and healthcare companies to invest and increase their presence in one of the world's fastest-growing markets for pharmaceutical products, medical devices and healthcare services.

VALUE

CONFIDENTIAL

OFFICE

BEI HK

CLIENT

US hospitals settle contractual/regulatory matter

We represented 27 hospitals across six US states against a health maintenance organization for breach of network provider agreements covering military dependants and retirees.

The complex contractual and regulatory matter was settled after substantial discovery, including depositions of dozens of hospital and health maintenance organization (HMO) personnel.

VALUE

CONFIDENTIAL

OFFICE

AUS

CLIENT

GSK in adhesive litigation

We represented GSK as US national counsel in its denture adhesive litigation, including MDL proceedings and state court coordinated cases. We also designed the settlement program that resolved this litigation in the US. The resolution program was viewed as one of the fastest and most efficient dispositions of a national MDL.

VALUE

CONFIDENTIAL

OFFICES

AUS HOU

CLIENT

Life Technologies acquired by Thermo Fisher

We advised and provided competition guidance to Life Technologies in its acquisition by Thermo Fisher, one of the largest mergers in the global life sciences industry in recent years. Both were considered multinational competitors in manufacturing molecular biology, cell culture and other life science products. We coordinated the global merger filing process on Life Technologies' behalf, which required notifications to regulators in many jurisdictions, including the European Union, Australia, Canada, China, Russia and other Asia Pacific countries (we also assisted US counsel with its filing).

VALUE

US$13.6BN

OFFICES

HK JOH LON MON SYD

CLIENT

Pfizer, Eli Lilly, Merck, Servier, Gilead and others

We have acted for numerous innovator clients in patent infringement actions. We are asserting and defending exclusivity rights to innovative medicines against generic drug manufacturers.

VALUE

CONFIDENTIAL

OFFICES

MON TOR

Global management team

Global management team

Peter Martyr
Global chief executive – Norton Rose Fulbright

Sbu Gule
Global chairman – Norton Rose Fulbright
Chairman – Norton Rose Fulbright South Africa (incorporated as Deneys Reitz Inc)

Linda L. Addison
Managing partner – Fulbright & Jaworski LLP

John Coleman
Managing partner – Norton Rose Fulbright Canada LLP

Wayne Spanner
Managing partner – Norton Rose Fulbright Australia

Rob Otty
Managing director – Norton Rose Fulbright South Africa (incorporated as Deneys Reitz Inc)

Norman Steinberg
Global vice chair – Norton Rose Fulbright
Chairman – Norton Rose Fulbright Canada LLP

Stephen Parish
Global vice chair – Norton Rose Fulbright
Chairman – Norton Rose Fulbright LLP

Adrian Ahern
Global vice chair, Norton Rose Fulbright
Chairman – Norton Rose Fulbright Australia

Ken Stewart
Chairman – Fulbright & Jaworski LLP

Peter Martyr

Global chief executive

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Peter Martyr is the global chief executive of Norton Rose Fulbright. He is based in London.

Elected managing partner in 2002, Peter has been responsible for the successful expansion of the practice into Australia, Canada, Latin America, South Africa and, in June 2013, into the US, with the creation of Norton Rose Fulbright.

In the course of Peter's tenure as chief executive, the practice has won a number of awards, including the Managing Partners' Forum Exceptional Achievement Award (2014); *City A.M.* Law Firm of the Year Award (2012); the *Financial Times Innovative Lawyer* Innovation in International Expansion Award (2011); *The Lawyer* Law Firm of the Year Award (2011); *Legal Business* Most Enterprising Law Firm of the Year (2010); *The Lawyer HR Awards* Innovation in Talent Management & Retention (2010); and *The Financial Times Innovative Lawyers* Resourcing Award (2009).

Peter was named one of *American Lawyer's* top 50 innovators, *Legal Week's* British Legal Awards Law Firm Leader of the Year (2012) and *Legal Business* Management Partner of the Year (2009), in December 2012, *The Times* listed Peter as one of 12 leading business figures of 2012.

Peter qualified as a solicitor in 1979 and became a partner in 1985. He practised as a commercial disputes lawyer, handling large-scale, international maritime, energy and insurance disputes. He became a member of Norton Rose's Management Committee in 1985, and was responsible for changing the focus of the business from traditional practice areas to industry sectors. Peter was also responsible for setting up the Norton Rose Charitable Foundation in 2003.

Sbu Gule

Global chairman

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Sbu Gule is global chairman of Norton Rose Fulbright. He is also chairman of Norton Rose Fulbright South Africa (incorporated as Deneys Reitz Inc). Based in Johannesburg, he chairs the global supervisory board.

Sbu represents major corporate clients in South Africa and worldwide, as well as government and parastatals in all areas of employment and labor law, and immigration law. He is well respected as one of South Africa's senior labor lawyers and has served on the bench as an acting judge of the labor court. He qualified as a lawyer in 1993.

Linda L. Addison

Managing partner – Fulbright & Jaworski LLP

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Linda L. Addison is managing partner of our US practice, a member of the global executive committee and chair of the US management committee. She is based in New York and Houston.

Described as ‘one of the nation’s smartest, most respected litigators’, ‘equally skilled at keeping CEOs out of the courtroom as representing them once there’ (*Lawdragon*), Linda was named one of the ‘50 most powerful women in New York’ (*Crain’s New York Business*), one of the ‘50 most influential women lawyers in America’ and one of the ‘100 most influential lawyers in America’ (*National Law Journal*).

Linda has more than 30 years of experience trying cases in US federal and state courts. She is a member of the American Board of Trial Advocates (ABOTA), and has tried more than 50 cases to judgment as lead counsel. Linda recently won one of the first Dodd-Frank whistleblower cases filed in America.

Linda is also an experienced arbitrator and has presided over and represented parties in both domestic and international arbitration proceedings. She is a member of the Panel of Neutrals of the American Arbitration Association (AAA), the International Centre for Dispute Resolution (ICDR), and the AAA’s Large, Complex Case Panel of Arbitrators. She is also a member of the World International Patent Organization (WIPO) Arbitration and Mediation Center’s Domain Name Panel.

Linda has received the prestigious ABA Margaret Brent Award for legal excellence and her advancement of women in law.

Linda graduated from the University of Texas in 1973 with a BA *cum laude* in the Plan II Honors Program. In 1976 she recieved her J.D. from the University of Texas School of Law.

John Coleman

Managing partner – Norton Rose Fulbright Canada LLP

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John Coleman is managing partner of Norton Rose Fulbright Canada LLP and is a member of the global executive committee. He is based in Montréal.

Before becoming managing partner of Norton Rose Fulbright Canada LLP, John was managing partner of Ogilvy Renault from 2009 to 2011.

John has in-depth knowledge of employment and labor law. For the past 25 years, he has focused on federally regulated industries including banking, transportation and communications, appearing before the Canada Industrial Relations Board, labor arbitrators and the courts as counsel for major private and public sector clients.

John, a Rhodes Scholar, joined Ogilvy Renault in 1983. He qualified as a lawyer in 1981.

Wayne Spanner

Managing partner – Norton Rose Fulbright Australia

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Wayne Spanner is managing partner of Norton Rose Fulbright Australia and is a member of the global executive committee. He is based in Sydney.

Before becoming managing partner in Australia in January 2012, Wayne was global head of the employment and labor group in Australia.

Wayne is a litigator focused on employment and labor law, with a strong track record in providing strategic, commercial and managerial advice. He holds a Master's degree from Oxford University, and has more than 20 years' experience of working in Australia, South Africa and the UK. He qualified as a lawyer in 1994.

Rob Otty

Managing director – Norton Rose Fulbright South Africa

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Rob Otty is managing director of Norton Rose Fulbright South Africa (incorporated as Deneys Reitz Inc) and is a member of the global executive committee. He is based in Johannesburg.

Before becoming managing director in South Africa in 2011, Rob was deputy chairman of Deneys Reitz. He joined Deneys Reitz in 1991 and qualified as a lawyer in 1992. His experience during his career has been mainly focused on dispute resolution and commercial litigation in sectors ranging from construction and engineering, transport – including shipping and aviation – and insurance. Rob spent five years in Johannesburg before moving to Cape Town, where he later became head of the office. He was appointed deputy chairman in 2009, at which time he returned to Johannesburg.

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Norman Steinberg is global vice chair of Norton Rose Fulbright and the chairman of Norton Rose Fulbright Canada LLP.

Based in Montréal and Toronto, Norman is a member of the Global Supervisory Board. He focuses on mergers and acquisitions, corporate finance, privatization and corporate governance.

His mergers and acquisitions experience includes multi-billion dollar transactions in the hospitality, oil and gas, telecommunications, paper and printing, rolling products and electronics sectors. He has acted in numerous privatization matters for governments and major Canadian and North American companies.

Within corporate finance, he has conducted numerous Canadian and Canada/US cross-border and international financings for both issuers and underwriters. He has acted on a range of initial public offerings in various industry segments. In the area of corporate governance, he has frequently advised on directors and officers' liability, board of directors' governance, committees, shareholder matters and other related matters. Norman qualified as a lawyer in 1976.

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Stephen Parish is global vice chair of Norton Rose Fulbright and the chairman of Norton Rose Fulbright LLP. He is a member of the global supervisory board and is based in London.

Stephen became chairman of Norton Rose LLP in 2009. Before becoming chairman, Stephen was global head of banking. His practice was broad-based and involved advising banks and borrowers across a wide range of practice areas including syndicated lending and restructuring, infrastructure finance, Islamic finance and renewable energy.

Stephen has acted for clients in the UK and throughout Europe and the Middle East. He is listed as an expert in *Chambers*, *The Legal 500* and *Legal Experts* and was named in *The Lawyer's* top 100 lawyers in 2008. Stephen qualified as a solicitor in 1976.

Adrian Ahern

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Adrian Ahern is the global vice chair of Norton Rose Fulbright and chairman of Norton Rose Fulbright Australia. Adrian is based in Sydney.

Adrian became chairman of Norton Rose Fulbright Australia in 2012. The head of our financial institutions team in Asia Pacific, he is highly recommended in *Legal 500* for his corporate and M&A work. He has primarily focused on the financial services, infrastructure and transport sectors.

Educated in Australia, Adrian also studied in Japan in the mid 1970s and worked on secondment in Tokyo with a major Japanese investment house in the mid 1980s. He qualified as a lawyer in 1984.

Ken Stewart

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Ken Stewart is chairman of Fulbright & Jaworski LLP. He is based in Houston and Dallas.

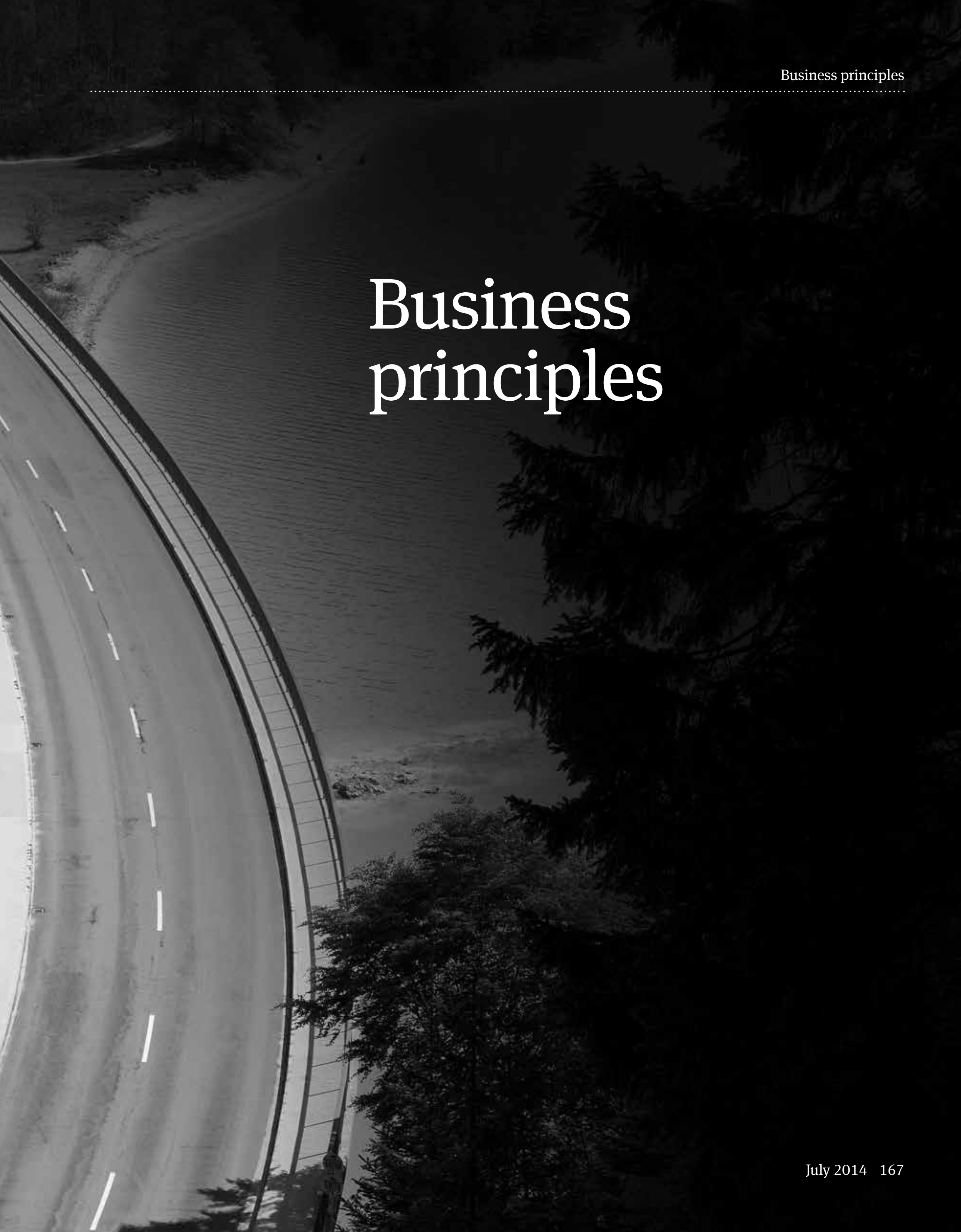
With more than 30 years of legal practice, Ken's experience encompasses almost every aspect of corporate law. A certified public accountant as well as a seasoned counselor, he offers his clients solid negotiation skills and a deep understanding of the law as it relates to corporate business transactions. Ken has handled mergers and acquisitions, partnership arrangements, securities transactions, business financings, and general corporate transactions and operations.

Ken has worked with clients in several significant transactions, including the representation of a NYSE-listed MLP pipeline company in a merger with another MLP pipeline company, the special committee of directors of a NASDAQ health.

He is a member of the American Bar Association (Business Law Section) and the Corporate Counsel Sections of the State Bar of Texas and the Dallas Bar Association. He acted as a member of the Center for American and International Law's Board and Executive Committee from 2006 until 2012, and its Secretary from 2010 to 2012.

Among his professional honours, Ken was named a 'Texas Top Rated Lawyer' by *LexisNexis Martindale-Hubbell* in 2012.

Business principles



Business principles

Norton Rose Fulbright has one global set of business principles, which guide behavior and help to ensure that the business operates to the highest standards. Our business principles are based around quality, unity and integrity and apply to all our activities and staff worldwide. They describe our culture and personality both internally and externally, the way we work and what we stand for.

Quality

Clients come first. We work on the basis that if we help our clients to be successful, we will be successful.

Our focus is on providing **consistently high-quality legal services** to clients across the business.

We are **industry experts.** We understand our clients' businesses, industries and markets. Our strong industry focus helps us to forge our market reputation and distinguishes us from our peers.

We have a **commercial and pragmatic approach** to advising clients on their business dealings.

We develop **innovative solutions** for our clients' legal and business issues.

We seek to recruit only the **best people** and we aim to develop them to perform to the highest level.

Unity

We operate in a **team culture**, collaborating and sharing information and knowledge across disciplines and markets to achieve the best results for our clients.

We have a **united, global perspective,** servicing industries and clients on a global basis.

We **value our culture** and work hard to preserve it.

Integrity

We **value our people** – they are our most important asset – and we promote a culture of respect for the individual.

We expect to deliver work that meets the **highest professional, ethical and business standards.**

We build long-term relationships with our clients and colleagues by being **trustworthy, open and fair.**

Norton Rose Fulbright

Norton Rose Fulbright is a global legal practice. We provide the world's pre-eminent corporations and financial institutions with a full business law service. We have more than 3800 lawyers based in over 50 cities across Europe, the United States, Canada, Latin America, Asia, Australia, Africa, the Middle East and Central Asia.

Recognized for our industry focus, we are strong across all the key industry sectors: financial institutions; energy; infrastructure, mining and commodities; transport; technology and innovation; and life sciences and healthcare.

Wherever we are, we operate in accordance with our global business principles of quality, unity and integrity. We aim to provide the highest possible standard of legal service in each of our offices and to maintain that level of quality at every point of contact.

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